

# PT Berlian Laju Tanker Tbk Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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# **Abstracts**

PT Berlian Laju Tanker Tbk Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between PT Berlian Laju Tanker Tbk and its competitors. This provides our Clients with a clear understanding of PT Berlian Laju Tanker Tbk position in the <a href="Sea Transportation">Sea Transportation</a> Industry.

The report contains detailed information about PT Berlian Laju Tanker Tbk that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for PT Berlian Laju Tanker Tbk. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The PT Berlian Laju Tanker Tbk financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios



pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes PT Berlian Laju Tanker Tbk competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of PT Berlian Laju Tanker Tbk business.

# About PT Berlian Laju Tanker Tbk

P.T. Berlian Laju Tanker Tbk provides marine transportation services. The company provides local and overseas shipping services, including tanker, barges and tugboat operations.

The company provides cargo shipping with concentration on liquid cargo transportation services in Indonesia, Asia, Europe, and America. As of December 31, 2008, the company owned approximately 88 vessels with a total capacity of approximately 2 million dwt, including 61 chemical tankers, 14 oil tankers, 12 gas tankers, and 1 floating production, storage, and offloading vessel.

## Operations

The company's main business is the maritime transportation of liquid bulk cargo. The types of cargo carried by its fleet include: crude oil and petroleum products; lubricating oil (base oil and additives); liquid chemical (organic and non-organic); liquified gas (LPG, propylene, propane, and other pressurized gas); and vegetable oil and animal fats. The company offers a range of maritime transportation and related services, including:



Time Charter: The company charters out its vessels to third parties on a range of terms, including short-term time charter; medium-term time charter; and long-term time charter basis.

Vessel Operation: The company charters out cargo space in its vessels to the third parties. The vessels used to provide these services include vessels owned by the company and chartered-in vessels.

Vessel Agency Service: The company acts as the general agent for various foreign vessels. Foreign shipping companies whose vessels enter into Indonesian waters contract a range of agency services from the company, including the arrangement of permits, the arrangement of port facilities, and the provision of supplies, such as fuels, freshwater, spare-parts, repair services, and others.

Shore Storage Rental: The company owns and operates shore storage facilities which it rents to the owners of liquid cargo.

#### Customers

The company has long-term relationships with the majority of its customers, who include the major international oil and chemical companies, such as Pertamina, Celanese Corporation, Exxon Mobil Corporation, Shell, BASF, SABIC, IPCC, and Dow Chemical.

#### History

The company was founded in 1981. It was formerly known as PT Bhaita Laju Tanker and changed its name to P.T. Berlian Laju Tanker Tbk in 1988.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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# **ANALYSIS FEATURES**

# **SWOT Analysis**

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

## **Enhanced SWOT Analysis**

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

#### **PESTEL Analysis**

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



# Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

# IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

## **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

# **VRIO Analysis**

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



# Reputation

# Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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