

Pou Sheng International (Holdings) Ltd. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

Pou Sheng International (Holdings) Ltd. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Pou Sheng International (Holdings) Ltd. and its competitors. This provides our Clients with a clear understanding of Pou Sheng International (Holdings) Ltd. position in the <u>Retail</u> Industry.

The report contains detailed information about Pou Sheng International (Holdings) Ltd. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Pou Sheng International (Holdings) Ltd.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Pou Sheng International (Holdings) Ltd. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows



presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Pou Sheng International (Holdings) Ltd. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Pou Sheng International (Holdings) Ltd. business.

About Pou Sheng International (Holdings) Ltd.

Pou Sheng International (Holdings) Limited engages in the manufacture and distribution of sports and lifestyle products.

Segments

The company is organized into four divisions: manufacturing and sales of OEM footwear (Manufacturing Business); retailing of sportswear (Retail Business); distribution of licensed products (Brand Licensee Business) and operation and management of sportswear malls (Property Leasing and Management).

Manufacturing Business

The company manufactures OEM/ODM products for eight brands, such as Li Ning, ANTA, XTEP, Umbro, Kappa, 361°, Lotto, and Diadora.



Retail Business

The company's retail business distributes a range of sportswear products, including footwear, apparel, and accessories, for certain international and domestic sportswear brands to end customers through its directly operated retail outlets, and also to retail sub-distributors on a wholesale basis, which in turn sell the products through their retail outlets under the company's supervision.

The company has established regional joint ventures in different regions in the Peoples Republic of China (PRC) with local retail companies. Those regional joint ventures operate their retail business under a model similar to the company. As of September 30, 2009, the company had 2,377 directly operated retail outlets and 2,913 retail subdistributors. Its regional joint ventures' directly operated retail outlets and retail subdistributors amounting to 2,206 and 2,241 respectively.

Brand Licensee Business

The company, for its brand licensee business, operates as the brand licensee for selected international brands, such as Converse, Wolverine, and Hush Puppies. The brand licensee agreements that the company has entered into typically grant it rights to design, develop, manufacture, market and distribute within the Greater China Region for a specified period of time.

Property Leasing and Management

The company's property leasing and management business has a specific unit that acquires or leases retail stores in shopping malls at various locations which contain multiple brands in one single location. These shopping malls are decorated with the 'YY Sports Store' concept which are then sub-divided and leased to the company's retail business or third parties.

Significant Events

The company, in July 2009, acquired 70% of the issued share capital of Farsighted. The principal activities of Farsighted are retailing of sportswear and sports footwear in the PRC.

The company, in November 2008, acquired 65.67% of the issued share capital of Business Network Holdings Limited. The principal activities of Business Network are



retailing of sportswear and sports footwear in the PRC.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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2 – These sections are available only when you purchase a report with appropriate additional types of analyses.

The complete financial data is available for publicly traded companies.

^{1 –} Data availability depends on company's security policy.



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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

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Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources Financial

Physical

Technological

Organizational

Intangible resources Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?



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