

Penn Octane Corp. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

Penn Octane Corp. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Penn Octane Corp. and its competitors. This provides our Clients with a clear understanding of Penn Octane Corp. position in the Industry.

The report contains detailed information about Penn Octane Corp. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Penn Octane Corp.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Penn Octane Corp. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-



term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Penn Octane Corp. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Penn Octane Corp. business.

About Penn Octane Corp.

Penn Octane Corporation, together with its subsidiaries, engages in the acquisition, development, and production of oil and natural gas properties and related midstream assets in the United States. The company, through Regional Enterprises, Inc., engages in the storage, transportation and railcar transloading of bulk liquids, including chemical and petroleum products owned by its customers.

Fuel Sales Business

The company sells Fuel Products (Fuel Sales Business) through transactional, bulk and/or rack transactions. For bulk and transactional sales, the company entered into individual sales contracts for each sale.

Regional Enterprises

Regional's principal facilities are located on the James River in Hopewell, Virginia, where it receives bulk chemicals and petroleum products from ships and barges into approximately 10,400,000 gallons of available storage. Regional also receives product from a rail spur which is capable of receiving 15 rail cars at any one time for transloading of chemical and petroleum liquids for delivery throughout the mid-Atlantic



region. Regional utilizes its fleet of 32 tractors and 48 trailers to distribute the various products it receives, as well as to perform direct hauling operations on behalf of its customers.

Transportation: Regional transports a range of hazardous and non-hazardous liquid products, including the following: aluminum sulfate solution, sulfuric acid, sodium hydroxide, hydrogen peroxide, ferric chloride, ferric sulfate, hypochlorite solution, hydrochloric acid, ferrous chloride and aqua ammonia. Regional's transportation services are provided within the states of Virginia, North Carolina, South Carolina, Georgia, Tennessee, Maryland, Pennsylvania, and Delaware. Regional has a fleet of approximately 48 trailers units and 32 tractors allocated to its transportation services. The tanker fleet also includes four aluminum-constructed tanks, which are equipped with vapor recovery.

Storage: Regional's Hopewell facility has a total of 15 tanks, 6 of which have capacities in excess of one million gallons; of these 15 tanks, 13 tanks are for customer utilization. These tanks have a combined storage capacity of 10.4 million gallons. As of December 31, 2008, Regional had two vacant tanks with a combined storage capacity of 76,000 gallons.

Transloading: Regional provides transloading services utilizing its rail siding and offloading facilities to transfer products from railcars to tanker trucks. Regional has two transloading facilities. Regional leases siding tracks and 15 railcar slots at its Hopewell, Virginia facility, with Norfolk Southern conducting switching operations. As of December 31, 2008, Regional had no vacant slots.

Customers: The company's customer includes General Chemical Corporation and Kemira Chemicals Canada Inc.

Oklahoma assets

In 2007, Rio Vista Penny LLC (Rio Vista Penny), an indirect, wholly-owned subsidiary of Rio Vista, completed the purchase of assets from GM Oil Properties, Inc., an Oklahoma corporation (GM Oil) and Penny Petroleum Corporation, an Oklahoma corporation (Penny Petroleum) pursuant to which the company acquired real and personal property interests in certain oil and gas properties located in Haskell, McIntosh, and Pittsburg counties in Oklahoma.

In 2007, Rio Vista GO LLC (Rio Vista GO), an indirect, wholly-owned subsidiary of Rio



Vista, acquired all of the membership interests of GO LLC, an Oklahoma limited liability company (GO). GO operates oil and gas pipeline business located in Haskell and Pittsburg counties in Oklahoma.

Exploration and Production Assets: The Oklahoma assets include approximately 15,100 net acres located in McIntosh, Haskell and Pittsburg counties in Oklahoma. The Oklahoma assets also include a 25% participation interest on 4,800 acres owned by Concorde Resources. These assets represent a majority interest in 114 wells that the company operates and 24 non-operated wells in the Booch Sand, Hartshorne Cold Bed Methane, Georgia's Fork and Spiro formations.

Gathering: The Oklahoma assets also include a wholly-owned and operated 25-mile Brooken pipeline that gathers natural gas from various properties located in Haskell and Pittsburg counties, as well as MV's wholly-owned and operated 40-mile pipeline that receives natural gas from leases in the Texanna area north of Lake Eufaula and delivers product to the ONEOK intrastate pipeline in McIntosh County, Oklahoma. The pipeline consists of 40 miles of class I pipelines, a low-pressure gas gathering system and a 3,000 horsepower central compressor station with a capacity of 50 MMcf per day.

Proved Reserves: The company's proved reserves as of December 31, 2008 were 22.5 Bcfe, all of which were gas.

Core Operating Fields

The proved producing properties are primarily consists of majority interests in 177 operated wells and 24 non-operated wells located on either side of Lake Eufaula in the Crouch Area, the Texanna Area, the Brooken Area and the Canadian Area with production derived primarily from the Booch sand and Hartshorne Coal Bed Methane reservoirs.

Texanna: The Texanna Area is located on the north side of Lake Eufaula.

Crouch: The Crouch Area, which is located on the north side of Lake Eufaula, immediately north of the Texanna Area produces from the Booch, Georges Fork, Spiro, Hartshorne and Cromwell formations. All of its production associated with the MV Pipeline and Brooken Pipeline is sold to Clearwater Enterprises LLC.

Brooken: The Brooken Area is located on the south side of Lake Eufaula at the intersection of Haskell, McIntosh and Pittsburg counties. The company's proven



reserves in this are primarily relate to the Booch sand, and Hartshorne Coal Bed Methane formations. All of the production in this area is gathered by the company's Brooken pipeline gathering system. The Brooken pipeline is 25 miles long and has a capacity of 10MMcf/d. The company also performs limited gas gathering activities for third parties which utilize its Brooken pipeline system.

Canadian: The Canadian Area is located southwest of the Brooken Area. Majority of the wells producing in this area are operated by third parties.

History

Penn Octane Corporation was founded in 1992.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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1 – Data availability depends on company's security policy.

2 - These sections are available only when you purchase a report with appropriate additional types of analyses.

The complete financial data is available for publicly traded companies.



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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources Financial

Physical

Technological

Organizational

Intangible resources Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?



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