

OneSource Technologies Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

OneSource Technologies Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between OneSource Technologies Inc. and its competitors. This provides our Clients with a clear understanding of OneSource Technologies Inc. position in the Industry.

The report contains detailed information about OneSource Technologies Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for OneSource Technologies Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The OneSource Technologies Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and

company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes OneSource Technologies Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of OneSource Technologies Inc. business.

About OneSource Technologies Inc.

OneSource Technologies, Inc. operates as a technology infrastructure maintenance and supplies distribution company. The Company provides solutions for information technology, equipment, maintenance, and supply needs. It provides businesses in the financial services, retail point-of-sale, (POS), and general office environments. The Company's services and products include IT equipment maintenance services; systems upgrading, systems integration, and custom support services; sale and leasing of new and refurbished equipment; and a line of related supplies and consumables.

Services and Products

The Company engages in two related and complementary lines of business: renewable contract equipment maintenance services and value-added equipment supply distribution. The Company concentrates its business activities on the banking and financial services and retail industries.

The Company offers services and products in the following categories: Check and Remittance Processing, General Office Environments, Support Services, Equipment Sales and Leasing, and Retail/POS, and Equipment Supplies.

Banking and Financial Services Equipment

The Company has developed a suite of equipment services. Its field-service organization is supported by a line of parts inventory include: Laser and Inkjet Printers; Faxes (All vendors supported); Mail Systems/Inserters/Folders/Sealers; Teller Platform Stations; Coin/Currency Systems (All vendors supported); Teller Platform Systems; Check Strippers and De-Strippers (Check Tech, Shear Tech); Microfilm/Microfiche Equipment; Bursters/Decollators; Encoders (Maverick, Check Tech, Shear Tech); and Check Imaging Platforms.

Retail/POS

The Company's Retail/POS services include an initial evaluation, hardware and software acquisition, installation and ongoing support. The Company supports the following types of retail and POS equipment: Servers; Scanner/ Scales; Base Units; CAT Equipment; PC Workstations; Hand Scanner; Cash Drawers; Encoders; Register Systems; and Laser/ Inkjet Printers.

General Office Environments

The Company in addition to its industry specific services and support provides equipment support, protection, procurement and parts to general office environments. General office support includes the following: Servers & PC workstations; Mail systems; Laser and inkjet printers; Image systems; Plotters; Fax and copiers; and Scanners.

Equipment Sales and Leasing

The Company offers a suite of hardware solutions for sale or lease through its equipment refurbishing and staging center in its Little Rock, Arkansas facility. A sampling of the equipment available for sale or lease includes the following: Financial Services equipments include High Speed Reader Sorters, Mid Range Multi Pocket, Single Pocket Proof, Mainframe CPU's Check Image Systems, Mailing Systems, Microfilm/ Microfiche, Servers/Workstations, Currency/Coin systems, Terminals, and Strippers/De-strippers; Retail/POS equipments include Servers, PC's, Base Units, Cash Drawers, Scanner /Scales, Laser Printers, CAT Equipment, Hand Scanners, and Encoders; and General Business equipments include Servers/ PC's, Laser/Inkjet Printers, Scanners, Plotters, Fax, Copiers, and Image Systems.

Equipment Supplies

The Company offers a line of both OEM and remanufactured equipment supplies and consumables. It sells an array of supplies and consumables that support equipment manufactured by the following vendors Fujitsu; NCR; Maverick/Standard Register; Unisys; HP; IBM; Lexmark; BancTec; Canon; Check Tech; and Kodak.

Customers

The Company's customers are primarily in banking and retail businesses located in 41 states. The Company's customers include community banks, regional and super-regional banks, national financial institutions, credit unions, wholesale and retail lockbox operations, remittance processors, and outsourcing organizations at approximately 400 individual locations.

As of December 31, 2004, the Company's major customers included Kroger Corporation; Citigroup; BankOne; National City Bank; and Provident Bank. The Company has a contract to provide maintenance services to approximately 130 King Soopers stores, a division of Kroger Corporation, throughout Colorado through January 31, 2006.

Vendors

The Company service and support IT equipment manufactured by major vendors in 41 states and a line of parts and components inventory. Some of the Company's key vendors include: BancTec; Fujitsu; NCR; IBM; CheckTech; Unisys; Epson; Panini; HP; Dell; and Lexmark.

Acquisition

In November 2004, the Company acquired First Financial Computer Services, or FFCS, in a merger of FFCS with the Company.

Competition

The Company's competitors include IBM, Diebold, NCR, and Unisys.

History

OneSource Technologies, Inc. was founded in the year 1984.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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1 – Data availability depends on company's security policy.

2 – These sections are available only when you purchase a report with appropriate additional types of analyses.
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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity

Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

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