

Omnitek Engineering Corp. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

Omnitek Engineering Corp. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Omnitek Engineering Corp. and its competitors. This provides our Clients with a clear understanding of Omnitek Engineering Corp. position in the Auto Parts Industry.

The report contains detailed information about Omnitek Engineering Corp. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Omnitek Engineering Corp.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Omnitek Engineering Corp. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and



company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Omnitek Engineering Corp. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Omnitek Engineering Corp. business.

About Omnitek Engineering Corp.

Omnitek Engineering Corporation engages in the development and supply of new natural gas engines, advanced engine management systems for gaseous fuels, and manufactures proprietary technology used to convert old or new diesel engines to operate on natural gas, propane or hydrogen.

The company's products service both stationary applications (generator sets) and the global truck and bus markets, including light commercial vehicles, minibuses, heavy trucks, and municipal buses.

Products

Conversion Kits (Rich-to-Lean Burn Natural Gas): The company offers conversion kits which convert rich burning natural gas engines to lean burning natural gas engines. It is converting agricultural irrigation engines in the central valley of California. The project deals specifically with stationary engines that are used either to pump water or to generate electricity. A portion of these motors are Cummings GTA5.9, GTA8.3, and GTA855 natural gas engines in a rich-burn configuration, for which it has developed the ignition and fuel management system to convert them to lean-burn.



Conversion Kits (Diesel-to-Natural Gas): The company also offers a solution to convert diesel engines to operate on natural gas. It has developed a proprietary system to convert any new or used diesel engine to a clean-burning natural gas engine.

New Natural Gas Engines: The company offers purpose built alternative fuel engines which can be used in cars, trucks, generators, and other stationary industrial engines. It would supply alternative fuel engines in 4 and 6 cylinder configurations and with up to 280 horsepower.

Markets

The company markets its products worldwide to engine manufacturers, system integrators, fleet operators, engine conversion companies, and end-users. Its technology is being used to convert heavy-duty diesel engines to natural gas in the U.S.A., India, Bangladesh, Thailand, Malaysia, China, Mexico, Egypt, Bulgaria, Czech Republic, Peru, and Myanmar. Its new natural gas engines are operating on the roads of Thailand, China, and Peru.

Distribution

The company enters into an exclusive representation agreements with its distributors from time to time. It entered into one such relationship with Omnitek Stationary, Inc., whereby it would be the exclusive supplier of technology to Omnitek Stationary, who would service the agricultural irrigation engine market and various power and utility companies.

Competition

The company's competitors include Bosch, Siemens, Cummings, Volvo, and Mercedes.

History

Omnitek Engineering Corporation was founded in 2001.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

2-3 days to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same



price. Please note that preparation of additional types of analyses requires extra time.



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^{1 –} Data availability depends on company's security policy.

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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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