

# Odyne Corporation Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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## Abstracts

Odyne Corporation Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Odyne Corporation and its competitors. This provides our Clients with a clear understanding of Odyne Corporation position in the Industry.

The report contains detailed information about Odyne Corporation that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Odyne Corporation. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Odyne Corporation financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-

term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Odyne Corporation competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Odyne Corporation business.

## **About Odyne Corporation**

Odyne Corporation, a clean technology company, engages in the development and manufacture of propulsion systems for advanced Plug-in Hybrid Electric Vehicles (PHEV) for medium and heavy-duty trucks and buses by integrating its proprietary electric power conversion, electric power control and energy storage systems with a range of components, including electric motors and storage batteries. The company's Plug-in Hybrid Electric Vehicle systems are either series or parallel configuration hybrids that are optimized for different applications.

The company's Plug-in Hybrid Electric Vehicle system integrates off-the-shelf products, advanced control systems and build-to-order propulsion system. It has developed a Plug-in Hybrid Electric Vehicle propulsion system for Class 6, 7 and 8 trucks and buses that encompasses proprietary battery and thermal management technology. Class 6, 7 and 8 are vehicle weight classifications for semi-trucks, busses and trailers. The customers for its Plug-in Hybrid Electric Vehicle systems include original equipment manufacturers (OEMs), municipalities, and private fleet operators.

The company provides series and parallel propulsion systems consisting of a control area network, appropriate driver interface controls, and a selection of other major components. Its configurable propulsion system products are available for various

heavy-duty bus and truck fleet operations in either all-electric configurations.

### Strategic Partnerships and Strategic Relationships

The company has developed strategic relationships and strategic partnerships to further the development and manufacturing of its PHEV system for medium and heavy-duty vehicles.

**Long Island Power Authority:** Long Island Power Authority, the electric utility serving southeastern New York, has agreed to work with the company to promote its PHEV technology and to collaborate with the company on product demonstrations. Through the Electric Power Research Institute, Long Island Power Authority is participating in the Global Grid Connected Vehicle Project, as well as various other electric vehicle programs.

**EIDorado National:** EIDorado National, a subsidiary of Thor Industries, Inc., has agreed to supply bus gliders and bodies for a Long Island Power Authority/Odyne pre-production demonstration program and future projects.

**General Electric:** General Electric supplies the company with AC induction traction drive motors.

**Bosch Rexroth Corporation:** Bosch supplies the company with generators, motors and drives that are used in a range of vehicles that are being deployed.

**Plug-In Partners National Campaign:** The company is a founding member in the Plug-In Partners National Campaign, a national grass-roots campaign created to demonstrate the existing market for flexible-fuel PHEVs.

**New York State Energy Research and Development Authority:** The New York State Energy Research and Development Authority is a public benefit corporation. Approximately 400 New York State Energy Research and Development Authority research projects help the State of New York's businesses and municipalities with their energy and environmental problems.

**EnerSys:** EnerSys supplies the advanced lead-acid batteries used in constructing its PHEV system.

### Competition

The company's potential competitors include Toyota, Honda, Ford, Daimler Chrysler and General Motors. In addition, it identifies competition from Eaton Corporation, Azure Dynamics, Inc. and Enova Systems, Inc., as well as ISE Research Corporation, a private company.

## History

Odyne Corporation was founded in 2001.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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1 – Data availability depends on company's security policy.

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## ANALYSIS FEATURES

### SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

### Enhanced SWOT Analysis

Enhanced SWOT is a 3x3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

### PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

## Key Factors Examined by PESTEL Analysis:

**Political** – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

**Economic** – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

**Sociological** – What cultural and societal aspects will work upon the demand for the business's products and operations?

**Technological** – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

**Environmental** – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

**Legal** – What laws and legislation will exert influence on the style the business is carried out?

## **IFE, EFE, IE Matrices**

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

integrated into one suggestive model.

## **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

## **VRIO Analysis**

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity

## Reputation

### Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

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