

Northwestern Corp. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

Northwestern Corp. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Northwestern Corp. and its competitors. This provides our Clients with a clear understanding of Northwestern Corp. position in the [Utilities](#) Industry.

The report contains detailed information about Northwestern Corp. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Northwestern Corp.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Northwestern Corp. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-

term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Northwestern Corp. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Northwestern Corp. business.

About Northwestern Corp.

NorthWestern Corporation, doing business as NorthWestern Energy, provides electricity and natural gas to residential, commercial, and industrial customers in Montana, South Dakota, and Nebraska. As of December 31, 2009, it served approximately 661,000 customers.

Segments

The company primarily operates in the following segments: Regulated Electric Operations and Regulated Natural Gas Operations.

REGULATED ELECTRIC OPERATIONS

Montana

The company's regulated electric utility business in Montana includes generation, transmission, and distribution. The company's service territory covers approximately 107,600 square miles. It delivers electricity to approximately 335,000 customers in 187 communities and their surrounding rural areas, 15 rural electric cooperatives and in Wyoming to the Yellowstone National Park. The company also transmits electricity for

non-regulated entities owning generation facilities, other utilities, and power marketers serving the Montana electricity market.

The company's Montana electric transmission system consists of approximately 7,000 miles of transmission lines, ranging from 50 to 500 kV, 272 circuit segments and approximately 125,000 transmission poles with associated transformation and terminal facilities, and extends throughout the western two-thirds of Montana from Colstrip in the east to Thompson Falls in the west. The company's 500 kV transmission system, which is jointly owned, 230 kV and 161 kV facilities form the key assets of its Montana transmission system. Lower voltage systems, which range from 50 kV to 115 kV, provide for local area service needs. The system has interconnections with five major nonaffiliated transmission systems located in the WECC area, as well as one interconnection to a nonaffiliated system that connects with the MAPP region. The company's Montana electric distribution system consists of approximately 21,400 miles of overhead and underground distribution lines and 336 transmission and distribution substations.

South Dakota

The company's South Dakota electric utility business operates as a vertically integrated generation, transmission, and distribution utility. It has the right to serve an area in South Dakota comprising 25 counties with a combined population of approximately 99,900 according to the 2000 census. The company provides retail electricity to approximately 60,500 customers in 110 communities in South Dakota.

The company offers residential, commercial, and industrial services, which are generally bundled packages of generation, transmission, distribution, meter reading, billing, and other services. In addition, it provides wholesale transmission of electricity to various South Dakota municipalities, state government agencies, and agency buildings. For these wholesale sales, the company is responsible for the transmission of contracted electricity to a substation or other distribution point, and the purchaser is responsible for further distribution, billing, collection, and other related functions. It also provides sales of electricity to resellers, primarily, including power pools or other utilities.

The company's transmission and distribution network in South Dakota consists of approximately 3,300 miles of overhead and underground transmission and distribution lines, as well as 123 substations. It has interconnection and pooling arrangements with the transmission facilities of Otter Tail Power Company; Montana-Dakota Utilities Co.; Xcel Energy Inc.; and Western Area Power Administration (WAPA). It has emergency

interconnections with the transmission facilities of East River Electric Cooperative, Inc. and West Central Electric Cooperative.

REGULATED NATURAL GAS OPERATIONS

Montana

The company distributes natural gas to approximately 180,100 customers in 105 Montana communities. It also serves various smaller distribution companies that provide service to approximately 32,000 customers. The company's natural gas distribution system consists of approximately 4,100 miles of underground distribution pipelines. The company transmits natural gas in Montana from production receipt points and storage facilities to distribution points and other nonaffiliated transmission systems.

The company's natural gas transmission system consists of approximately 2,000 miles of pipeline, which vary in diameter from two inches to 20 inches, and serve approximately 130 city gate stations. The company has connections in Montana with five major, nonaffiliated transmission systems: Williston Basin Interstate Pipeline, NOVA Gas Transmission Ltd., Colorado Interstate Gas, Encana, and Havre Pipeline. Seven compressor sites provide approximately 42,000 horsepower, capable of moving approximately 325,000 dekatherms per day. In addition, the company owns and operates a pipeline border crossing through its wholly owned subsidiary, Canadian-Montana Pipe Line Corporation.

The company owns and operates three working natural gas storage fields in Montana with aggregate working gas capacity of approximately 17.75 Bcf and maximum aggregate daily deliverability of approximately 195,000 dekatherms.

South Dakota and Nebraska

The company provides natural gas to approximately 85,100 customers in 60 South Dakota communities and 4 Nebraska communities. It has approximately 2,300 miles of underground distribution pipelines in South Dakota and Nebraska. In South Dakota, the company also transports natural gas for five gas-marketing firms and three end-user accounts, serving 85 customers through its distribution systems. In Nebraska, the company transports natural gas for three gas-marketing firms and one end-user account, servicing eight customers through its distribution system.

History

NorthWestern Corporation was founded in 1923.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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1 – Data availability depends on company's security policy.

2 – These sections are available only when you purchase a report with appropriate additional types of analyses.
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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3x3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity

Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

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