

Net 1 Ueps Technologies Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

Net 1 Ueps Technologies Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Net 1 Ueps Technologies Inc. and its competitors. This provides our Clients with a clear understanding of Net 1 Ueps Technologies Inc. position in the [Software and Technology Services](#) Industry.

The report contains detailed information about Net 1 Ueps Technologies Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Net 1 Ueps Technologies Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Net 1 Ueps Technologies Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios

pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Net 1 Ueps Technologies Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Net 1 Ueps Technologies Inc. business.

About Net 1 Ueps Technologies Inc.

Net 1 UEPS Technologies, Inc. provides universal electronic payment system (UEPS) as an alternative payment system to the un-banked and under-banked populations of developing economies in South Africa.

The company's UEPS uses biometrically secure smart cards that operate in real-time but offline, unlike traditional payment systems offered by banking institutions that require immediate access through a communications network to a centralized computer.

The company also focuses on the development and provision of secure transaction technology, solutions and services, and offer transaction processing, financial and clinical risk management solutions to both funders and providers of healthcare. Its core competencies around secure online transaction processing, cryptography and integrated circuit card (chip/smart card) technologies are principally applied to electronic commerce transactions in the telecommunications, banking, payroll, retail, health care, petroleum and utility industries.

SEGMENTS

The company analyzes its business and operations in terms of four operating segments, including Transaction-Based Activities; Smart Card Accounts; Financial Services; and Hardware, Software, and Related Technology Sales.

Transaction-Based Activities

The Transaction-Based Activities Operating Segment consists primarily of its contracts to distribute social welfare payments in South Africa through its subsidiary Cash Paymaster Services (Proprietary) Limited, (CPS) and its operating subsidiaries and its EasyPay operation.

Smart Card Accounts

The Smart Card Accounts Operating Segment provides smart card accounts to its card holders, which primarily consist of social welfare grant beneficiaries.

Financial Services

The Financial Services Operating Segment provides financial services to card holders through its smart card delivery channel. These financial services consist primarily of short-term loans and life insurance products.

Hardware, Software and Related Technology Sales

The company has developed a range of technological competencies to service its own internal needs and to provide links with its client enterprises. It provides to customers the hardware and software required to implement its UEPS or DUET systems. Its major customers in this segment are Sberbank, the Central Bank of Ghana, and Nedbank Limited.

BUSINESS UNITS AND TECHNOLOGIES

Transactional Solutions Cluster

Cash Paymaster Services (CPS)

The company's CPS business unit deploys its UEPS – Social Grant Distribution technology to distribute social welfare grants on a monthly basis to 3.2 million beneficiaries in five provinces of South Africa. These social welfare grants are

distributed under a contract with the South African Social Security Agency (SASSA).

CPS provides a transacting channel between social welfare grant beneficiaries, SASSA, and formal businesses. CPS enrolls social welfare grant beneficiaries by issuing them a UEPS smart card that digitally stores their biometric fingerprint templates on the smart card, enabling them to access their social welfare grants at any time or place. The smart card provides the holder with access to the UEPS functionality. The smart card also offers the card holder the ability to make debit order payments to various third parties, including utility companies, schools, and retail merchants.

EasyPay

The company's EasyPay business unit operates a bank-independent financial switch in Southern Africa. EasyPay focuses on the provision of payment, prepayment, and value-added services to the South African market. EasyPay's infrastructure connects into major South African banks and switches both debit and credit card electronic funds transfer (EFT) transactions for South Africa's retailers and petroleum companies. It is a South African Reserve Bank (SARB) approved third-party payment processor.

In addition to its core transaction processing and switching operations, EasyPay provides a reconciliation and settlement service to its customers. This service includes dynamic reconciliation, as well as report and screen-query tools for down-to-store-level, management, and control purposes

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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1 – Data availability depends on company's security policy.

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The complete financial data is available for publicly traded companies.

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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity

Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

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