

McCoy Corp. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

McCoy Corp. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between McCoy Corp. and its competitors. This provides our Clients with a clear understanding of McCoy Corp. position in the Heavy Machinery Industry.

The report contains detailed information about McCoy Corp. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for McCoy Corp.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The McCoy Corp. financial analysis covers the income statement and ratio trendcharts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your



company's decision-making processes.

In the part that describes McCoy Corp. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of McCoy Corp. business.

About McCoy Corp.

McCoy Bros. Inc., (the Company or McCoy) was incorporated in 1996. The Company is involved in two main industry segments – Sales and Service and Manufacturing. Corporate Services constitutes the third reportable segment which generally comprises certain centralized functions and expenses not allocated to the operations.

Sales and Service

McCoy Service, a division of McCoy Bros. Inc., is engaged in heavy-duty truck and trailer repairs in Red Deer and Edmonton. Equipment installation, suspension work, welding, safety inspections, brake service, alignments, frame straightening, axles and hydraulics are among the products and services provided for both heavy duty and light duty trucks and trailers.

McCoy has a 50% equity interest in Prairie Truck Ltd. in Grande Prairie, Alberta. Prairie Truck Ltd. is an International Truck dealership offering new International Trucks, used trucks, a large truck and trailer service facility and a heavy-duty truck and trailer parts department.

The Company has two trade-marks used in association with certain wares and services offered by its truck and trailer service and repair operations.



The service and sales segment serves the general transportation, construction and petroleum industries by providing heavy truck repair and maintenance services. These services are provided to customers primarily in Alberta and any risk associated with foreign operations in this segment are minimal.

Manufacturing

McCoy has two divisions within the manufacturing segment: Farr Canada (Farr) and Scona Manufacturing (Scona). The manufacturing operations manufacture and distribute heavy-duty trailers and hydraulic power tongs and related equipment for use primarily in the oil and gas industry.

Farr's major product line is hydraulic power tongs for use in oil well workover and drilling applications on both land and off-shore rigs. During 2002, Farr continued its new product research and development activities and focussed primarily on innovations designed to reduce the damage caused by the gripping action of power tongs. Farr introduced three new tongs – a tubing tong, a drill pipe tong and a casing tong, during 2002. Scona Manufacturing produces heavy-duty trailers for both on-road and off-road use, including lowboys, flat decks, step decks, oil field floats, log trailers and specialty trailers. Scona recently expanded its product line with a scissor-neck trombone trailer, the first of which was completed in April 2002. This product has the capability of extending in 2 foot increments (as opposed to 3 foot increments offered by most competitors) and has a range of 53 to 69 feet. It is available from Scona in both 40 and 50 tonne models and has so far been well-received in the marketplace.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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^{1 –} Data availability depends on company's security policy.

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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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