

# Massmart Holdings Ltd. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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# **Abstracts**

Massmart Holdings Ltd. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Massmart Holdings Ltd. and its competitors. This provides our Clients with a clear understanding of Massmart Holdings Ltd. position in the Retail Industry.

The report contains detailed information about Massmart Holdings Ltd. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Massmart Holdings Ltd.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Massmart Holdings Ltd. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-



term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Massmart Holdings Ltd. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Massmart Holdings Ltd. business.

# **About Massmart Holdings Ltd.**

Massmart Holdings Limited operates as a retail and wholesale distributor in South Africa and the rest of Africa. The company manages a portfolio of nine wholesale and retail chains, each focused on distribution of branded consumer goods. As of June 29, 2008, the company operated 220 stores in South Africa and 22 stores elsewhere in sub-Saharan Africa.

### **Divisions**

The company operates in four divisions: Massdiscounters, Masswarehouse, Massbuild, and Masscash.

#### Massdiscounters

The Massdiscounters Division is a general merchandise discounter. Massdiscounters comprises 90 retail discount stores offering a range of general merchandise and non-perishable groceries. Massdiscounters operates two retail formats: Game and Dion Wired. Game is a discount retailer of general merchandise and non-perishable groceries for home, leisure, and business use, operating throughout South Africa and in certain major cities of sub-Saharan Africa. It new division, Dion Wired, sells electronics



and appliances to affluent consumers through six stores in South Africa. 84 Game stores trade in South Africa, Namibia, Botswana, Zambia, Uganda, Mozambique, Nigeria, Mauritius, Malawi, Tanzania, and Ghana. Six Dion Wired stores trade in Gauteng, South Africa.

### Masswarehouse

The Masswarehouse Division is a warehouse club discounter. Masswarehouse comprises 13 Makro warehouse club stores, trading in food, liquor, and general merchandise to retail and wholesale customers in South Africa.

#### Massbuild

The Massbuild Division is a home improvement retailer and building materials supplier. Massbuild consists of 68 outlets trading in DIY, home improvement and builders' hardware in South Africa. Massbuild operates three complementary brands: Builders Warehouse, which operates home improvement stores in major urban areas; Builders Express, a chain of smaller neighbourhood home improvement stores; and Builders Trade Depot, building contractor outlets located in industrial sites in peri-urban and urban areas.

### Masscash

The Masscash Division is a food wholesaler and buying association. Masscash consists of 71 cash and carry stores trading in South Africa, Lesotho, Namibia, and Botswana; and Shield, a voluntary buying association. Masscash consists of four entities: CBW, Jumbo, CellShack, and Shield. CBW and Jumbo sell food, liquor, groceries, and cosmetics in bulk to individual consumers, independent general dealers, government feeding schemes, franchise members, small traders, and hawkers in peri-urban and rural areas within southern Africa. Shield is a voluntary association that buys Masscash products in bulk on behalf of approximately 500 members who own wholesale or retail food businesses in South Africa, Botswana, Namibia, and Swaziland. CellShack sells cellular products through its own wholesale and retail channels.

### History

Massmart Holdings Limited was founded in 1990.

The above Company Fundamental Report is a half-ready report and contents are



subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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<sup>1 –</sup> Data availability depends on company's security policy.

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# **ANALYSIS FEATURES**

## **SWOT Analysis**

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

### **Enhanced SWOT Analysis**

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

### **PESTEL Analysis**

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



# Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

## IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

### **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

# **VRIO Analysis**

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



# Reputation

# Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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