

# M-real Oyj Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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# **Abstracts**

M-real Oyj Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between M-real Oyj and its competitors. This provides our Clients with a clear understanding of M-real Oyj position in the <a href="Paper and Forest Products">Paper and Forest Products</a> Industry.

The report contains detailed information about M-real Oyj that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for M-real Oyj. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The M-real Oyj financial analysis covers the income statement and ratio trendcharts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your



company's decision-making processes.

In the part that describes M-real Oyj competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of M-real Oyj business.

## **About M-real Oyj**

M-Real Oyj engages in the production and supply of paperboard and related services, coated and uncoated fine paper, and coated magazine paper in Europe. Its client base comprises publishers, printers, paper merchants, offices, and consumer product manufacturers, as well as carton printers.

The company offers its customers with wood fiber based solutions for consumer packaging, communications, and advertising purposes. Together with customers and partners, M-real develops products for demanding applications, such as magazines, art books, brochures, direct mail and office papers, as well as cartons for beauty and health care products, cigarettes, branded food and consumer durables. M-real's brands include Galerie, Euro Art, Data Copy.

#### **BUSINESS AREAS**

The company operates in four business areas: Consumer Packaging, Publishing, Commercial Printing, and Office Papers.

## Consumer Packaging

The company's consumer packaging business area offers paperboards, packaging



solutions and related services to carton printers, and brand owners in industries, including beauty care, health care, foods, cigarettes, and consumer durables. Its product offerings also include graphic boards, wallpaper base and papers for packaging, labeling, and self-adhesive laminates.

The company produces fiber cartonboard for consumer packaging and graphic applications, and coated white top kraftliner for the corrugating industry around the world. The company also produces base paper for wallcoverings. In addition, the company's product portfolio includes cartons, specialty papers for packaging, labelling and self-adhesive laminates.

Products: The company's products include cartonboards for packaging products, such as Carta Integra, Garta Solida, Gala X, Nova X, Avanta products, Tako products, Simcote, and Simwhite; boards for graphic applications, such as Carta Integra, Carta Solida, Galerie products, and Simwhite; white top kraftliners for retail packaging products, such as Kemiart; papers for packaging and labels, such as simcastor Plus products and simkraft special; and wallpaper base products, such as cresta products.

Sales and Marketing: The company's consumer packaging products are sold to customers in Europe, North America, and Asia.

## **Publishing**

The company's publishing business area provides a coated paper Galerie Papers for demanding applications, such as magazines, product catalogues, direct mail, and sales promotion materials. Galerie Papers are principally used by major publishers, printers, and brand owners around the world. The company offers its Galerie papers in the publishing industry, which is used in magazine publishers, printers, catalogue producers, retailers, and advertisers. The Galerie Papers serves brand owners, photographers, publishers and printers who demand outstanding image reproduction in their paper media.

Products: The company's principal galerie papers products include: Galerie Lite Coated ultra lightweight paper with high bulk and opacity; Galerie Brite Coated lightweight paper with high bulk, soft gloss, and improved brightness; Galerie One Coated fine paper with high bulk, brightness, and opacity; Galerie Fine Coated fine paper with high brightness, smoothness, and improved opacity; and Galerie Art Coated art paper with especially high smoothness and brightness.



Sales and Marketing: In Europe, the brand's home market, Galerie Papers are used by distinguished publishing houses and printers in the U.K., Germany, France, Spain, Italy, Finland, and Poland. The brand is also valued in overseas markets, including Australia, as well as by various publishers, printers and advertisers in high growth market areas, such as Eastern Europe, Russia and Ukraine. Galerie paper is marketed to approximately 70 countries worldwide.

## Commercial Printing

The company's commercial printing business area produces added value fine papers for promotion and corporate communications. Art books, brochures, annual reports, direct mailings, flyers, inserts, leaflets are characteristic products made of this choice paper.

The users of M-real commercial printing papers are primarily professionals working in marketing

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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# **ANALYSIS FEATURES**

## **SWOT Analysis**

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

## **Enhanced SWOT Analysis**

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

#### **PESTEL Analysis**

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



# Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

## IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

# **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

# **VRIO Analysis**

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



# Reputation

# Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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