

# LKQ Corp. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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## Abstracts

LKQ Corp. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between LKQ Corp. and its competitors. This provides our Clients with a clear understanding of LKQ Corp. position in the [Wholesale and Distribution](#) Industry.

The report contains detailed information about LKQ Corp. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for LKQ Corp.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The LKQ Corp. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your

company's decision-making processes.

In the part that describes LKQ Corp. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of LKQ Corp. business.

### **About LKQ Corp.**

LKQ Corporation provides replacement systems, components, and parts needed to repair vehicles. The company participates in the market for recycled OEM products, as well as the market for collision repair aftermarket products. It obtains aftermarket products and salvage vehicles from various sources, and dismantles the salvage vehicles to obtain a range of vehicle products that it distributes into the light vehicle repair market. The company also refurbishes bumpers, wheels, head lamps, and tail lamps.

In addition, the company operates self-service facilities that sell retail recycled automotive products. The company also sells recycled heavy-duty truck parts and used heavy-duty trucks. The company owns Keystone Automotive Industries, Inc., a distributor of aftermarket collision replacement products and refurbished bumper covers and wheels.

### **Segments**

The company operates through three divisions: Wholesale Automobile Parts, Self Service Retail Parts, and Heavy-Duty Truck Parts.

### **WHOLESALE AUTO PARTS**

The company's wholesale auto parts operations comprises aftermarket, recycled, and refurbished parts distribution operations serving the United States and parts of Canada that sell all three product types to collision and mechanical automobile repair businesses.

The company's aftermarket and refurbished auto parts businesses are conducted from facilities that serve as sales, warehousing, and distribution centers. As of December 31, 2009, the company conducted aftermarket and refurbished parts distribution from 145 facilities in the United States and Canada.

The company processes salvage vehicles and warehouse recycled parts at facilities throughout the United States and Canada. The company also has facilities that operate primarily as redistribution centers. As of December 31, 2009, the company conducted its wholesale recycled parts operations from 92 facilities, 74 of which include a combination of processing, sales and redistribution operations, and 18 of which are primarily redistribution facilities.

The company refurbishes bumpers and wheels at 51 locations in the United States and Canada and one location in northeast Mexico. It refurbishes head lamps and tail lamps primarily at a facility in Michigan.

#### Wholesale Aftermarket Products

The company distributes approximately 62,000 SKUs of aftermarket collision parts and repair materials for the most common models of domestic and foreign automobiles and light trucks, generally for the eight most recent model years. The company's principal aftermarket product types consist of those most frequently damaged in collisions, including: automotive body parts, bumpers, grilles and lights. It also sells cooling products, paint and other materials used by collision repair shops.

#### Automotive Body Parts

The major collision product categories the company has available for sale include body panels, cooling system products, bumper covers, grilles, and replacement lighting components and mirrors.

**Platinum Plus:** Platinum Plus is an exclusive brand offered in the Keystone product line of aftermarket parts. Many of the company's Platinum Plus parts are used for repairs that are ultimately paid for by insurance companies or may be part of quality assurance

programs.

**CAPA:** CAPA is an association that evaluates the functional equivalence of aftermarket collision replacement products to OEM collision replacement products. Members of CAPA include insurance companies, parts distributors, including LKQ, collision repair shops, and consumers. CAPA develops engineering specifications for aftermarket collision replacement products based upon an examination of OEM parts; certifies the factories, manufacturing processes, and quality control procedures used by independent manufacturers; and certifies the materials, fit, and finish of specific aftermarket collision replacement products.

**Value Line:** The company developed a product line called 'Value Line' for more value conscious, often self-pay, consumers. The company's 'Value Line' product line is available for most product categories.

#### Paint and Related Materials

The company distributes paint and other materials used in repairing damaged vehicles, including sandpaper, abrasives, masking products, and plastic filler.

#### Refurbished Products

As of December 31, 2009, the company operated 38 plastic bumper and bumper cover refurbishing plants, two chrome bumper plating plants, 12 wheel plants, and 1 light refurbishing plant.

#### Customers

The company's wholesale customer list includes collision and mechanical repair shops and new and used car dealerships.

#### SELF SERVICE RETAIL

The company's self service retail operations sell parts from older cars and trucks directly to consumers. The company's self service facilities typically consist of a fenced or enclosed area with vehicles stored outdoors and a retail building through which customers are able to access the yard. As of December 31, 2009, the company conducted its self service retail operations from 34 facilities in North America.

## Customers

The customers of the company's self service yards are frequently do-it-yourself mechanics, small independent repair shops servicing older vehicles, or auto rebuilders selling low end cars.

## HEAVY-DUTY TRUCKS

As of December 31, 2009, the company had a total of seven facilities located in California, Florida, Illinois, Maryland, Ohio, and Texas in the U.S.; and Quebec in Canada. The company's inventory comprises used heavy- and medium-duty trucks, which are purchased at salvage and truck auctions or directly from insurance companies or fleet operators. During 2009, the company purchased 3,730 vehicles.

## Customers

Customers for the recycled parts are often owner/operators, local cartage companies operating small fleets or foreign buyers seeking low cost parts, most commonly engines and transmissions. The company also sells parts and running vehicles to exporters.

## History

LKQ Corporation was founded in 1998.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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1 – Data availability depends on company's security policy.

2 – These sections are available only when you purchase a report with appropriate additional types of analyses.  
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## ANALYSIS FEATURES

### SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

### Enhanced SWOT Analysis

Enhanced SWOT is a 3x3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

### PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

## Key Factors Examined by PESTEL Analysis:

**Political** – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

**Economic** – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

**Sociological** – What cultural and societal aspects will work upon the demand for the business's products and operations?

**Technological** – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

**Environmental** – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

**Legal** – What laws and legislation will exert influence on the style the business is carried out?

## **IFE, EFE, IE Matrices**

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

integrated into one suggestive model.

## **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

## **VRIO Analysis**

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity

## Reputation

### Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

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