

# Law Enforcement Associates Corp. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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# **Abstracts**

Law Enforcement Associates Corp. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Law Enforcement Associates Corp. and its competitors. This provides our Clients with a clear understanding of Law Enforcement Associates Corp. position in the <u>Aerospace and Defense</u> Industry.

The report contains detailed information about Law Enforcement Associates Corp. that gives an unrivalled in-depth knowledge about internal businessenvironment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Law Enforcement Associates Corp.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Law Enforcement Associates Corp. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios



pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Law Enforcement Associates Corp. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Law Enforcement Associates Corp. business.

#### About Law Enforcement Associates Corp.

Law Enforcement Associates Corporation provides surveillance and intelligence gathering products and vehicle inspection equipment. The company manufactures and markets a product line to the worldwide law enforcement, military, security and corrections markets.

The company's products are used by various government and non-governmental agencies, as well as public and private companies. These include military bases, nuclear facilities, embassies, government installations, oil refineries, United Nations and NATO locations. LEA's products have been used at high-profile events, such as the Summer & Winter Olympics, Super Bowl, U.S. Open Golf Championship, and the Democratic and Republican National Conventions.

The company manufactures and distributes a line of audio intelligence gathering equipment, including radio frequency (RF) disguised transmitters, receivers and repeaters for use by law enforcement agencies. In addition, it manufactures a range of video surveillance products ranging from disguised miniature cameras to video transmission and recording systems.



The company partners with various manufacturers in the industry to provide its customers with a line of products. It is the sole U.S. distributor of the All-in-One GPS (Global Positioning System) vehicle tracking system from Coleman Technology. The company markets, sells, and hosts training sessions on site upon purchase. It is a master distributor for items, such as Samsung/ GVI Security Products, FLIR Thermal Imaging Systems for law enforcement, Morovision Night Vision equipment, as well as a host of other fine quality law enforcement equipment manufacturers.

The company's PST and PDT products represent a line of wireless synthesized audio transmitters. These transmitters are available in various covert disguises, tailored specifically for use by law enforcement professionals. These transmitters are designed for use with its Unitel receivers and its audio repeaters.

The company's PSR and PDR products are a line of wireless synthesized audio repeaters. Its digital voice recorders are used either as a complement to its wireless audio or video transmission systems or as an intelligence gathering device. The company's digital voice recorders are offered in a variety of covert disguise packages, specifically designed for law enforcement professionals.

The company's AidVision brand offers various wireless and wired video surveillance and monitoring systems. These video systems include cameras, wireless transmitters and receivers. These systems can be portable or fixed, overt or covert, and attended or unattended. Its PReViewS and PReViewS MN products provide the ability to deploy and stream live video, even from the most remote locations. The Scorpion Mini line offers small overt or covert and self-contained video recording devices.

The company's All-In-One GPS vehicle tracking system provides the ability to conduct vehicle tracking and monitoring. The system provides ability to conduct 'live' tracking or 'historical' tracking.

The company's UVIS (Under Vehicle Inspection System) is used to view the underside of vehicles entering and exiting controlled access points. With the introduction of its UV-ISS (Under Vehicle Inspection Screening Software), the UVIS provides a clear, high contrast, real-time video inspection of the undercarriage of vehicles. License plate, make, model and additional information may be stored along with the image in a computer database for recall and analysis at a later time.

The surveillance vehicle division offers mobile specialty surveillance platforms. It offers,



FLIR Thermal Imaging, Night Vision equipment, Peerless handcuff and chains, Tactical Defensive Shields, Samsung CCTV cameras in addition to its audio, video, tracking and UVIS products, which are ideally suited for Corrections and Professional Security markets in addition to law enforcement.

#### Customers

The primary end users of the company's products are federal, state and local law enforcement agencies, state correctional facilities, U.S. and allied military forces, and select private security personnel.

History

Law Enforcement Associates Corporation was founded in 1972.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



# Contents

RESEARCH METHODOLOGY

DISCLAIMER

#### 1. LAW ENFORCEMENT ASSOCIATES CORP. COMPANY PROFILE

- 1.1. Key facts
- 1.2. Financial Performance
- 1.3. Key Executives
- 1.4. Ownership and Major Holders
- 1.5. Company History

#### 2. LAW ENFORCEMENT ASSOCIATES CORP. BUSINESS OVERVIEW

- 2.1. Business Description
- 2.2. Major Products and Services
- 2.3. Markets and Sales Activities
- 2.4. Locations, Subsidiaries, Operating Units

#### 3. LAW ENFORCEMENT ASSOCIATES CORP. SWOT ANALYSIS

- 3.1. Overview
- 3.2. Strengths
- 3.3. Weaknesses
- 3.4. Opportunities
- 3.5. Threats

#### 4. LAW ENFORCEMENT ASSOCIATES CORP. FINANCIAL ANALYSIS

- 4.1. Financial Statements
- 4.1.1. Income Statement
- 4.1.2. Balance Sheet
- 4.1.3. Cash Flow
- 4.2. Financial Ratios
- 4.2.1. Profitability
- 4.2.2. Margin Analysis



- 4.2.3. Asset Turnover
- 4.2.4. Credit Ratios
- 4.2.5. Long-Term Solvency
- 4.2.6. Growth Over Prior Year
- 4.2.7. Financial Ratios Charts
- 4.3. Stock Market Snapshot

# 5. LAW ENFORCEMENT ASSOCIATES CORP. COMPETITORS AND INDUSTRY ANALYSIS

- 5.1. Law Enforcement Associates Corp. Direct Competitors
- 5.2. Comparison of Law Enforcement Associates Corp. and Direct Competitors Financial Ratios

5.3. Comparison of Law Enforcement Associates Corp. and Direct Competitors Stock Charts

- 5.4. Law Enforcement Associates Corp. Industry Analysis
- 5.4.1. Aerospace and Defense Industry Snapshot
- 5.4.2. Law Enforcement Associates Corp. Industry Position Analysis

# 6. LAW ENFORCEMENT ASSOCIATES CORP. NEWS & EVENTS

- 6.1. News & PR Activity Analysis
- 6.2. IR Corporate News
- 6.3. Marketing News
- 6.4. Corporate Events

# 7. LAW ENFORCEMENT ASSOCIATES CORP. EXPERTS REVIEW<sup>1</sup>

- 7.1. Experts Consensus
- 7.2. Experts Revisions

#### 8. LAW ENFORCEMENT ASSOCIATES CORP. ENHANCED SWOT ANALYSIS<sup>2</sup>

#### 9. UNITED STATES PESTEL ANALYSIS<sup>2</sup>

- 9.1. Political Factors
- 9.2. Economic Factors
- 9.3. Social Factors
- 9.4. Technological Factors



- 9.5. Environmental Factors
- 9.6. Legal Factors

### 10. LAW ENFORCEMENT ASSOCIATES CORP. IFE, EFE, IE MATRICES<sup>2</sup>

- 10.1. Internal Factor Evaluation Matrix
- 10.2. External Factor Evaluation Matrix
- 10.3. Internal External Matrix

# 11. LAW ENFORCEMENT ASSOCIATES CORP. PORTER FIVE FORCES ANALYSIS<sup>2</sup>

# 12. LAW ENFORCEMENT ASSOCIATES CORP. VRIO ANALYSIS<sup>2</sup>

# **APPENDIX: RATIO DEFINITIONS**

### LIST OF FIGURES

Law Enforcement Associates Corp. Annual Revenues in Comparison with Cost of Goods Sold and Gross Profit Profit Margin Chart Operating Margin Chart Return on Equity (ROE) Chart Return on Assets (ROA) Chart Debt to Equity Chart Current Ratio Chart Law Enforcement Associates Corp. 1-year Stock Charts Law Enforcement Associates Corp. 5-year Stock Charts Law Enforcement Associates Corp. vs. Main Indexes 1-year Stock Chart Law Enforcement Associates Corp. vs. Direct Competitors 1-year Stock Charts Law Enforcement Associates Corp. vs. Direct Competitors 1-year Stock Charts Law Enforcement Associates Corp. Article Density Chart

<sup>1 -</sup> Data availability depends on company's security policy.

<sup>2 -</sup> These sections are available only when you purchase a report with appropriate additional types of analyses.

The complete financial data is available for publicly traded companies.



# **List Of Tables**

#### LIST OF TABLES

Law Enforcement Associates Corp. Key Facts Profitability Management Effectiveness Income Statement Key Figures **Balance Sheet Key Figures Cash Flow Statement Key Figures Financial Performance Abbreviation Guide** Law Enforcement Associates Corp. Key Executives Law Enforcement Associates Corp. Major Shareholders Law Enforcement Associates Corp. History Law Enforcement Associates Corp. Products Revenues by Segment Revenues by Region Law Enforcement Associates Corp. Offices and Representations Law Enforcement Associates Corp. SWOT Analysis Yearly Income Statement Including Trends Income Statement Latest 4 Quarters Including Trends Yearly Balance Sheet Including Trends Balance Sheet Latest 4 Quarters Including Trends Yearly Cash Flow Including Trends Cash Flow Latest 4 Quarters Including Trends Law Enforcement Associates Corp. Profitability Ratios Margin Analysis Ratios Asset Turnover Ratios **Credit Ratios** Long-Term Solvency Ratios Financial Ratios Growth Over Prior Year Law Enforcement Associates Corp. Capital Market Snapshot Law Enforcement Associates Corp. Direct Competitors Key Facts **Direct Competitors Profitability Ratios Direct Competitors Margin Analysis Ratios Direct Competitors Asset Turnover Ratios Direct Competitors Credit Ratios Direct Competitors Long-Term Solvency Ratios** Aerospace and Defense Industry Statistics



Law Enforcement Associates Corp. Industry Position Company vs. Industry Income Statement Analysis Company vs. Industry Balance Sheet Analysis Company vs. Industry Cash Flow Analysis Company vs. Industry Ratios Comparison Law Enforcement Associates Corp. Consensus Recommendations<sup>1</sup> Analyst Recommendation Summary<sup>1</sup> Price Target Summary<sup>1</sup> Experts Recommendation Trends<sup>1</sup> Revenue Estimates Analysis<sup>1</sup> Earnings Estimates Analysis<sup>1</sup> Historical Surprises<sup>1</sup> Revenue Estimates Trend<sup>1</sup> Earnings Estimates Trend<sup>1</sup> Earnings Estimates Trend<sup>1</sup> Revenue Revisions<sup>1</sup>



# **ANALYSIS FEATURES**

#### **SWOT Analysis**

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

#### **Enhanced SWOT Analysis**

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

#### **PESTEL Analysis**

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

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Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

#### IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

#### **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

#### **VRIO** Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources Financial

Physical

Technological

Organizational

Intangible resources Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?



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