

# Krispy Kreme Doughnuts, Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

https://marketpublishers.com/r/K06A2B18041BEN.html

Date: May 2025

Pages: 72

Price: US\$ 499.00 (Single User License)

ID: K06A2B18041BEN

## **Abstracts**

Krispy Kreme Doughnuts, Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Krispy Kreme Doughnuts, Inc. and its competitors. This provides our Clients with a clear understanding of Krispy Kreme Doughnuts, Inc. position in the Restaurants and Leisure Industry.

The report contains detailed information about Krispy Kreme Doughnuts, Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Krispy Kreme Doughnuts, Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Krispy Kreme Doughnuts, Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios



pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Krispy Kreme Doughnuts, Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Krispy Kreme Doughnuts, Inc. business.

## **About Krispy Kreme Doughnuts, Inc.**

Krispy Kreme Doughnuts, Inc. is a branded retailer and wholesaler of doughnuts and packaged sweets. The company's principal business is owning and franchising Krispy Kreme stores, at which approximately 20 varieties of doughnuts, including the company's Original Glazed doughnut, are sold and distributed together with complementary products, and where an array of coffees and other beverages are offered.

#### Segments

The company has four segments: Company stores, Domestic franchise stores, International franchise stores, and the KK Supply Chain.

#### **Company Stores**

The Company Stores segment is comprised of the doughnut shops operated by the company. These stores sell doughnuts and complementary products through the onpremises and off-premises sales channels and come in two formats: factory stores and satellite stores. Factory stores have a doughnut-making production line, and many of



them sell products through both on-premises and off-premises sales channels to more fully utilize production capacity. Satellite stores, which serve only on-premises customers, are smaller than most factory stores, and include the hot shop and fresh shop formats. As of January 31, 2010, there were 83 company stores in 18 states and the District of Columbia, including 69 factory and 14 satellite stores.

#### **Domestic Franchise Stores**

The Domestic Franchise segment consists of the company's domestic store franchise operations. Domestic franchise stores sell doughnuts and complementary products through the on-premise and off-premise sales channels in the same way and using the same store formats as in the Company Stores segment. As of January 31, 2010, there were 141 domestic franchise stores in 29 states, including 104 factory and 37 satellite stores.

#### International Franchise Stores

The International Franchise segment consists of the company's international store franchise operations. International franchise stores sell doughnuts and complementary products through the on-premises sales channel, and also using a kiosk format. A portion of sales by the franchisees in the United Kingdom and in Australia are made to off-premises customers. As of January 31, 2010, there were 358 international franchise stores in 18 countries, including 95 factory and 263 satellite stores.

#### KK Supply Chain

The KK Supply Chain produces doughnut mixes and manufactures doughnut-making equipment, which all factory stores, both company and franchise, are required to purchase. In addition, KK Supply Chain sells other ingredients, packaging, and supplies principally to company-owned and domestic franchise stores. As of January 31, 2010, there were 224 Krispy Kreme stores operated domestically in 37 the U.S. states and in the District of Columbia, and 358 shops in other countries around the world. Of the 582 total stores, 268 were factory stores and 314 were satellites.

#### **Products**

#### Doughnuts and Related Products

The company makes and sells approximately 20 varieties of doughnuts, including its



Original Glazed doughnut. Most of its doughnuts, including the Original Glazed doughnut, are yeast-raised doughnuts, although the company also offers several varieties of cake doughnuts and crullers. The company has introduced doughnuts in various non-traditional shapes, which can be seasonally customized using icings and other toppings, including hearts, pumpkins, footballs, eggs and snowmen. In addition to specially shaped doughnuts, the company periodically offers other doughnut varieties on a limited time offer basis.

The company offers products through off-premises channels, including honeybuns, fruit pies, mini-crullers, cupcakes and various chocolate enrobed products, packaged as individually wrapped snacks or packaged in snack bags. The company also has introduced non-traditional packaging offerings for distribution through grocery stores, mass merchants and convenience stores.

Complementary products: In 2009, the company began initial testing of a new soft serve menu of traditional cones, shakes and sundaes paired with various toppings. In 2010, the company expanded its testing of the concept, called Kool Kreme soft serve, into all of its new company shops and into most existing shops in the markets in which the new shops are located. The company also has begun very limited in-store testing of baked goods, including sweet rolls, pecan rolls, muffins and bagels.

Beverages: The company has a beverage program which includes drip coffees, both coffee-based and noncoffee-based frozen drinks, juices, sodas, milks, water and packaged and fountain beverages. In addition, many of its stores offer a line of espresso-based coffees, including flavors.

## Competition

The company competes against Dunkin' Donuts, which has outlets in the doughnut retail industry, as well as against Tim Hortons and regionally and locally owned doughnut shops and distributors. The company competes for sales with sweet treats, including those made by producers, such as Dolly Madison, Entenmann's and Hostess, and regional brands. Internationally, its competitors include a set of retailers of doughnuts and treats, such as Dunkin' Donuts, Mister Donut and Donut King.

#### History

Krispy Kreme Doughnuts, Inc. was founded in 1937.



The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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## **ANALYSIS FEATURES**

## **SWOT Analysis**

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

#### **Enhanced SWOT Analysis**

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

#### **PESTEL Analysis**

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



## Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

## IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

## **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

## **VRIO Analysis**

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



# Reputation

# Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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