

KMG Chemicals Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

KMG Chemicals Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between KMG Chemicals Inc. and its competitors. This provides our Clients with a clear understanding of KMG Chemicals Inc. position in the Chemical Industry.

The report contains detailed information about KMG Chemicals Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for KMG Chemicals Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The KMG Chemicals Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-



term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes KMG Chemicals Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of KMG Chemicals Inc. business.

About KMG Chemicals Inc.

KMG Chemicals, Inc., through its wholly owned subsidiaries, engages in the manufacture, formulation, and distribution of specialty chemicals principally in the United States.

Segments

The company has four segments organized around its three product lines: Electronic Chemicals, Industrial Wood Preserving Chemicals, and Animal Health Products.

Electronic Chemicals Segment

The company's electronic chemicals business sells wet process chemicals to the semiconductor industry. High purity process chemicals are used to clean and etch silicon wafers in the production of semiconductors. In March 2010, the company purchased the electronic chemicals business of General Chemical Performance Products LLP (General Chemical). Its products include sulfuric, phosphoric, nitric and hydrofluoric acids, ammonium hydroxide, hydrogen peroxide, isopropyl alcohol, and various blends of chemicals. Its products are sold in various containers, including bottles, drums, and totes and in bulk. This process is accomplished at its Pueblo,



Colorado, Hollister, California, Milan, and Italy facilities.

Wood Preserving Chemicals—Penta and Creosote Segment

The company supplies penta and creosote to industrial customers who use these products to extend the useful life of wood, primarily utility poles and railroad crossties. Its penta products include penta blocks, solutions and hydrochloric acid, a byproduct of penta production. Penta is used primarily to treat utility poles, protecting them from insect damage and decay. The company manufactures solid penta blocks at its facility in Matamoros, Mexico. It sells solid penta to its customers, or makes it into a liquid solution of penta concentrate at its Matamoros, Mexico and Tuscaloosa, Alabama facilities. It sells penta products primarily in the southeastern and northwestern United States and in Canada. The hydrochloric acid it produces as a byproduct of penta production is sold in Mexico for use in the steel and oil well service industries.

Creosote is a wood preservative used to treat utility poles and railroad crossties.

Creosote is produced by the distillation of coal tar, a by-product of the transformation of coal into coke. Majority of its wood crossties are treated with creosote. The company sells creosote to wood treaters throughout the United States.

Animal Health Pesticides Segment

The company sells animal health products for cattle, swine, and poultry to promote healthy growth and to protect them from disease and from flies and other parasitic insects. Its animal health products include biotech feed additives for livestock, farm and ranch disinfectants, oral larvicides, ear tags, sprays, and dust products. It is a distributor for the feed additives and disinfectants made by its suppliers, and it manufactures majority of its other animal health products at its Elwood, Kansas facility or under agreements with third-party formulators. Its animal health products are sold under the trade names Zymace, Lactomace, Protomace, Proxitane, Avenger, Rabon, Ravap, Patriot, and Annihilator, among others. The Rabon and Ravap products contain tetrachlorvinphos and include oral larvicides, insecticidal powders, and liquid sprays. Its additional product lines, including insecticide ear tags for cattle, along with various liquid, and dust formulations for livestock and their premises. Its animal health products are sold in the United States, Canada, Australia, Mexico, and various other countries in Latin America.

Customers



The company sells its products to approximately 350 customers. Its customer includes Intel Corporation.

Suppliers

The company purchases majority of the creosote it sells from two suppliers, VFT Belgium N.V.; and Koppers, Inc. It has one supplier, R&D Life Sciences, LLC, for its feed additives, one supplier, Solvay Chemicals, Inc., for its hygiene products.

Marketing

The company sells wood preserving chemicals in North America and animal health products in Latin America. The company sales made outside of the United States include primarily electronic chemicals sold in Israel and Europe, particularly in Italy, France, and the United Kingdom.

Competition

In electronic chemicals in North America, the company's principal competitors include Honeywell, Kanto Corporation and Avantor (formerly Mallinckrodt Baker). Internationally, it competes in Europe primarily with BASF, Honeywell, and the OM Group.

In the animal health segment, it competes with various companies include Bayer, Y-Tex, and Schering Plough.

History

KMG Chemicals, Inc. was founded in 1992.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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^{1 –} Data availability depends on company's security policy.

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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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