

# The KEYW Holding Corporation Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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# **Abstracts**

The KEYW Holding Corporation Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between The KEYW Holding Corporation and its competitors. This provides our Clients with a clear understanding of The KEYW Holding Corporation position in the <u>Aerospace and Defense</u> Industry.

The report contains detailed information about The KEYW Holding Corporation that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for The KEYW Holding Corporation. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The The KEYW Holding Corporation financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios



pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes The KEYW Holding Corporation competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of The KEYW Holding Corporation business.

# About The KEYW Holding Corporation

The KEYW Holding Corporation, through its subsidiary, KEYW Corporation, provides cybersecurity and cyber superiority solutions to defense, intelligence and national security agencies. The company's solutions, services and products address the needs of its customers throughout cyberspace, which encompasses the full spectrum of the global electromagnetic environment in which intelligence data may exist or transit.

#### Products

The company's hardware products are typically low-volume products, typically ordered in volumes of approximately 1,000 units that meet specific customer needs to create intelligence insight and by capturing signals that help identify, locate, and monitor activity that is of interest to its intelligence agency customers. Its hardware engineers work with its customers, receiving regular feedback and requests for changes to future products.

#### Acquisitions

In 2009, the company acquired certain assets of Embedded Systems, LEDS, and the



Systems Engineering and Technical Assistance unit of General Dynamics Advanced Information Systems, Inc., which unit supports a large intelligence agency. Both Embedded Systems and LEDS have provided solutions to the Intelligence Community.

In February 2010, the company acquired The Analysis Group, LLC (TAG).

In March 2010, the company acquired Insight Information Technology, LLC (IIT).

#### Customers

The company has contracts with U.S. Government agencies involved with national security missions. Its customers include The Central Intelligence Agency (CIA); The United States Department of Defense (DoD), such as Air Force Intelligence Surveillance and Reconnaissance Agency (AFISRA), Army Military Intelligence (MI), Defense Intelligence Agency (DIA), Marine Corps Intelligence Agency (MCIA), National Geospatial-Intelligence Agency (NGA), National Reconnaissance Office (NRO), National Security Agency (NSA), and Office of Naval Intelligence (ONI); and the United States Department of Energy, such as Office of Intelligence and Counterintelligence (OICI); and the United States Department of Homeland Security, such as Office of Intelligence and Analysis (I&A) and Coast Guard Intelligence (CGI).

The company's customers also include the United States Department of Justice, such as Federal Bureau of Investigation (FBI) and Drug Enforcement Administration (DEA); the United States Department of State, such as Bureau of Intelligence and Research (INR); and United States Department of the Treasury, such as Office of Terrorism and Financial Intelligence (TFI).

# Competition

The company's competitors include divisions of defense contractors, such as Lockheed Martin Corporation, The Boeing Company, and Northrop Grumman Corporation. It also faces competition from various government contractors, such as Science Applications International Corporation and CACI International Inc.

#### History

The KEYW Holding Corporation was founded in 2008.

The above Company Fundamental Report is a half-ready report and contents are



subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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<sup>1 –</sup> Data availability depends on company's security policy.

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# **ANALYSIS FEATURES**

#### **SWOT Analysis**

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

#### **Enhanced SWOT Analysis**

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

#### **PESTEL Analysis**

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

# IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

#### **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

#### **VRIO** Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources Financial

Physical

Technological

Organizational

Intangible resources Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?



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