

Inversiones Aguas Metropolitanas SA Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

Inversiones Aguas Metropolitanas SA Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Inversiones Aguas Metropolitanas SA and its competitors. This provides our Clients with a clear understanding of Inversiones Aguas Metropolitanas SA position in the <u>Utilities</u> Industry.

The report contains detailed information about Inversiones Aguas Metropolitanas SA that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Inversiones Aguas Metropolitanas SA. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Inversiones Aguas Metropolitanas SA financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios



pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Inversiones Aguas Metropolitanas SA competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Inversiones Aguas Metropolitanas SA business.

About Inversiones Aguas Metropolitanas SA

Inversiones Aguas Metropolitanas S.A., through its subsidiary, Aguas Andinas S.A, engages in the processes of catchment of raw water; the production, transportation, and distribution of water; and the collection, treatment, and final disposal of sewage primarily in Chile. It also provides sanitation services to residential, commercial, and industrial customers.

The concession areas of Aguas Andinas S.A. and its subsidiaries cover approximately 70 thousand hectares in the basin of Santiago and another approximately of 67 thousand hectares in the provinces of Valdivia, Ranco, Osorno, Llanquihue, Chiloé, and Palena in the south of Chile.

The sanitation subsidiaries of the company include Aguas Andinas S.A., Aguas Cordillera S.A., Aguas Manquehue S.A., and (Empresa de Servicios Sanitarios De Los Lagos) ESSAL.

The company's subsidiaries include companies that are complementary to the sanitation industry and provide environmental services for the general industry. The



nonregulated companies include:

EcoRiles: EcoRiles provides advisory and management services in environmental processes and problems related to industrial liquid waste.

Gestión y Servicios: Gestión y Servicios sells materials and solutions for the sanitation industry, and offers services related to the integral water cycle. Its principal customers include construction and property development companies, and installers of sanitation and basic services. It carried out projects in 2008, including the construction of the biogas plant at La Farfana.

Anam: Anam environmental laboratory engages in the sampling and analysis of water, sludge, soil, and air, accredited under national standards and the requirements appropriate to the laboratory network of the Agbar Group.

Operations

The catchment process engages in the catchment of the raw water needed to cover customers' demand for water.

The production of water includes the purification of the water to make it suitable for human consumption. The principal water production plants in the Santiago basin are the Las Vizcachas complex and La Florida plant.

The transportation and distribution of water includes regulation tanks and a network of underground pipes that extend to approximately 13,041 kilometers in the Metropolitan Region and approximately 1,804 kilometers in the 10th and 14th Regions, permitting water coverage for both concession areas.

The collection of sewage is the process of evacuation of used water to the sanitation plants or final disposal points, by sewers.

Sewage treatment includes purifying used water through chemical and physical processes carried out at modern sanitation plants. The sanitation subsidiaries have two treatment plants in Santiago (El Trebal and La Farfana), another nine local installations and three in the north-east of Greater Santiago.

As of December 31, 2008, it provided water services to approximately 1,646,622 customers and sewage services to 1,618,624 customers; operated a water distribution



network of approximately 13,041 kilometers; and offered sanitation services to approximately 5.6 million residents of the Metropolitan region and it served approximately 600 thousand people in the regions De Los Lagos and De Los Ríos.

In 2008 the subsidiary, Aguas Andinas S.A. acquired a 53.5% in Empresa de Servicios Sanitarios De Los Lagos (ESSAL) and the subsidiaries Aguas Cordillera S.A. and Aguas Los Dominicos S.A. were merged, with the former absorbing the latter.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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^{1 -} Data availability depends on company's security policy.

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The complete financial data is available for publicly traded companies.



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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources Financial

Physical

Technological

Organizational

Intangible resources Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?



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