

# Innofone.com Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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# **Abstracts**

Innofone.com Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Innofone.com Inc. and its competitors. This provides our Clients with a clear understanding of Innofone.com Inc. position in the Industry.

The report contains detailed information about Innofone.com Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Innofone.com Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Innofone.com Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-



term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Innofone.com Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Innofone.com Inc. business.

#### About Innofone.com Inc.

Innofone.com, Inc., through its wholly owned subsidiary, IPv6 Summit, Inc., engages in the development of new technology referred to as Internet Protocol version 6. The Company organizes IPv6 conference events Worldwide. IPv6 stands for Internet Protocol version 6 and is the successor protocol to the Internet Protocol version 4. IPv6 is a 128-bit protocol allowing for 3.4 x 10 to the 38th power new IP addresses.

The Company's wholly owned subsidiary, Mobile Technology Group, LLC (MTG) (acquired in August 2006) provides mobile based SMS services and products as well as mobile transactions such as mobile ticketing. The Company also holds 66.67% interest in Digital Presence, Inc., an entity which was formed for the purpose of creating an addressable IPv6 identity registry for application in various industries and government.

#### Services

The Company offers conference services with the U.S. IPv6 Summit to individuals and corporations. The Company also offers training services with the U.S. IPv6 Summit. The Company added a separate training event, the Federal Chief Information Officer workshop, in October 2005. The Company began offering its consulting services in August 2005 with the sales of consulting agreements domestically to the U.S.



Department of Defense IPv6 Transition Office, as a subcontractor to SI International and to Juniper Networks and internationally to North Atlantic Treaty Organization. The Company is in the early phases of developing its testing service.

## Consulting Division

The Company's consulting division serves clients that need help with IPv6, principally executives of government agencies that come up with plans on how to switch to the New Internet, and have to come up with budgets and plans for doing so. The Company would also serve the executive management of the aerospace and IT companies that do business with the government. The Company's Consulting Division intends to provide consulting services targeted at assisting with the transition from IPv4 to IPv6. In addition to conducting presentations and briefings, both on-site at customer facilities and off-site at hotels and other facilities, the Company may rent space from certain consultants.

## **Training Division**

The Company's Training Division performs two types of training services - one in the form of executive training (including introductions to the technology and outlines of new business opportunities) and the other in the form of business management training (including project management, and conformance of proposals with IPv6 contractual requirements) and technologist, system administration and engineer training (with certificates similar to those awarded for Cisco or Microsoft system mastery).

# Conference Management Division

The Company's Conference Management Division focuses on establishing conferences related to IPv6. Conference Management would be conducted mainly from the Santa Monica office, with the assistance of consultants that are local to conference locations, such as Press Relations managers for areas, such as Washington, D.C. or Bonn, Germany. In addition to expanding the two events in Reston, VA, the Company plans to add a yearly event in California, which may attract the aerospace and IT companies on the West Coast, as well as the military bases in the area.

Additional specialized conferences planned for the U.S. would address the market areas of NCO (Network Centric Operations), RFIDs, Transition to IPv6, Contracts issues, and Consumer Electronics; they would be held in different cities, including New York, Chicago, San Jose, Las Vegas, and Washington, D.C.



As of June 30, 2006, the Company had two conferences scheduled over the next 12 months: Asia Ipv6 Summit booked for February 19-21, 2007 at the Makati Shangri-la Hotel with projected attendees of 500 people; and U.S. Ipv6 Summit booked for March 27-29, 2007at the Hyatt Reston in Virginia with projected attendees of 700 people.

# **Testing Division**

The Company, through its v6 Transition division, is in the process of establishing a IPv6 Test and Certification Center in the Northern Virginia area. The Test Center would provide various services to Federal, Department of Defense and commercial entities. The services to be provided would include: Product testing and certification; Interoperability testing; Performance testing; and Demonstration and proof-of-concept.

The Test Center would provide a neutral facility where customers and vendors can identify and demonstrate solutions required to support the transition to IPv6. Through its partnership with Spirent Federal, the Test Center would have the equipment necessary to support a range of testing services.

The Company has entered a Teaming Agreement with Spirent Federal to provide for the development of an electronic device testing center which is intended to provide a place in which companies can contract to have their devices tested and approved for capability in an IPv6 Internet environment.

#### Competition

The Company with the acquisition of MTG faces competition from Mobiqua and to an extent, in international markets, its U.S. partner, Swiftpass U.K., related to mobile ticketing and mobile commerce. In IPv6 consulting, the Company faces competition from Native6, Inc., SI International, Book Allen Hamilton, SRI and Lockheed Martin. The Company's competitors in IPv6 training are Sunset Learning and Native6, Inc. The competitors for IPv6 conferences are: IGI (Information Gatekeepers, Inc.; the IPv6 Forum; and, Consul Intel.

The Company also identifies competition from networking equipment vendors, including Cisco, Juniper, Redback Networks, and Nokia; appliance vendors such as Bluecat and InfoBolox, and operating systems such as Microsoft and Red Hat.

# History



Innofone.com, Inc. was founded in 2003.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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<sup>1 –</sup> Data availability depends on company's security policy.

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# **ANALYSIS FEATURES**

## **SWOT Analysis**

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

#### **Enhanced SWOT Analysis**

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

#### **PESTEL Analysis**

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



# Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

#### IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

# **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

# **VRIO Analysis**

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



# Reputation

# Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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