

Industrial Technologies Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

Industrial Technologies Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Industrial Technologies and its competitors. This provides our Clients with a clear understanding of Industrial Technologies position in the Industry.

The report contains detailed information about Industrial Technologies that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Industrial Technologies. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Industrial Technologies financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-

term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Industrial Technologies competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Industrial Technologies business.

About Industrial Technologies

Industrial Technologies, Inc (Industrial Technologies or the Company) was incorporated in 1976 as a Massachusetts corporation, and was reincorporated as a Delaware corporation in 1989. The Company develops sensing, monitoring, processing and inspection technologies that operate under the demanding factory floor conditions encountered in a range of industries. The Company's industrial computer group offers a full line of industrial strength processors, displays and peripherals designed to operate under harsh temperature, humidity and shock conditions found in factory environments. The Company's industrial computers are also integrated into inspection systems delivered by the Company. The Company's innovative solutions help industrial firms to increase yields, improve product reliability and diminish costs associated with defects, thereby allowing such firms to become more competitive in world markets.

The Company operates two business divisions. The larger division, the Intec Surface Inspection Division, offers a family of standard inspection systems used in web process industries for control of primary and intermediate processes and final inspection of finished material. The second business division, the Amdex Industrial Computer Division, offers a full line of industrial computers, computer monitors, and peripherals designed to operate under harsh temperature, humidity, and shock conditions found in factory environments. Amdex industrial computers are also integrated into inspection

systems delivered by the Company.

Surface Inspection Division

The Intec Surface Inspection Division of the Company has installed more than 950 systems worldwide. By monitoring a moving web of material visually searching for surface defects, the Company's systems help manufacturers of a wide range of different materials provide quality product to their customers. Its systems alert users to the precise type, location and size of each defect. Patented and proprietary techniques ensure accuracy by compensating for opacity, gloss, surface roughness and many other factors. The Company's systems have been installed in various industries where material is manufactured in a continuous web.

The Intec Surface Inspection Division offers three levels of surface inspection equipment based on the level of technological control required. The first level of equipment is a basic detection monitor. This equipment continuously monitors the material and when an anomaly is observed the monitor either notifies the operator by an alarm mechanism and/or sends an electronic signal to another control system for corrective action. The second level of equipment is a standard performance package which not only identifies defects, but also provides a more sophisticated level of process control, assigns physical parameters to categorize defects and provides a detailed quality report. The third level of equipment is configured from standard hardware and software modules to provide the customer with the maximum versatility through the use of multiple detectors, double sided inspection, and a sophisticated level of defect categorization/classification. Systems currently offered by the Surface Inspection Division include:

Basic Detection System: Smartcam

The SmartCam System is a low cost camera-based visual inspection system intended primarily for fixed, well-defined applications. SmartCam has an array of CCD elements (charged coupled devices, i.e., capacitors) which are sensitive to changes in the light pattern caused by passing surface defects or edge features. This line image is scanned, digitized and processed several thousand times every second to insure 100% inspection coverage. When the measured deviation is found to exceed pre-set limits, the SmartCam instantly sets alarms to warn the operator or provide outputs for machine control.

Standard Performance System: System 3000

A laser-based web inspection system, the System 3000 has been designed to provide a compact, medium cost, high performance inspection system for customers who do not require the capabilities of, and who do not wish to incur the expense associated with, purchasing the System 9000. In contrast to the System 9000, which can be configured for simultaneous use of multiple laser or camera scanners, the System 3000 is intended for relatively narrow (60 inches and under) webs and supports only a laser scanner. A camera version of the System 3000 was introduced in the first quarter of 1998. The System 3000 supports 12 defect types which can be defined by length, width, repeat interval or density.

Advanced Configurable System: System 9000

The System 9000 incorporates either laser-based or camera-based sensors. Through its defect analysis and display processor, the System 9000 can both detect the size and shape of an overall defect and also provide real time, color graphic computer monitor displays and printed reports relating to such defects.

Industrial Computer Division

Following the acquisition of the assets of Amdex Corporation, a PC-based industrial computer assembler, the Company established its Amdex Industrial Computer Division, which designs, assembles and sells PC-based industrial computers and designs and sells CPU boards, computer monitors and terminals. The Amdex Industrial Computer Division also develops customized hardware and software applications.

The Company's industrial computers are configured to function in the harsh environmental conditions found on the factory floor, including wide temperature fluctuations, electrical isolation, poor air flow and shock and vibration. Industrial computers have applications in the integration of internal development of equipment, external systems and imbedded computer processing.

Competition

The Company's principal competitors in the laser inspection and line scan technology markets are Cognex, European Electronic Systems International, ABB and Honeywell. Other competitors include Lasor, Futek and SIRA, a non-profit corporation. The principal competitors of the Company's Amdex Industrial Computer Division are IBM, Texas Micro Systems, ICS, Ibus and Action Instruments.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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1 – Data availability depends on company's security policy.

2 – These sections are available only when you purchase a report with appropriate additional types of analyses.
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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3x3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity

Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

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