

## Impax Laboratories Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Impax Laboratories Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Impax Laboratories Inc. and its competitors. This provides our Clients with a clear understanding of Impax Laboratories Inc. position in the **Pharmaceuticals and Biotechnology Industry**.

- The report contains detailed information about Impax Laboratories Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.
- Another part of the report is a SWOT-analysis carried out for Impax Laboratories Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.
- The Impax Laboratories Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.
- In the part that describes Impax Laboratories Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.
- Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Impax Laboratories Inc. business.

### About Impax Laboratories Inc.

IMPAX Laboratories, Inc., a specialty pharmaceutical company, engages in the development and commercialization of bioequivalent and brand-name pharmaceuticals, utilizing its controlled-release and other in-house development and formulation expertise. The company is developing products for the treatment of central nervous system (CNS) disorders, which include Alzheimer's disease, attention deficit hyperactivity disorder, depression, epilepsy, migraines, multiple sclerosis, Parkinson's disease, and schizophrenia.

## Segments

The company operates in two segments, Global Pharmaceuticals Division (Global Division) and the Impax Pharmaceuticals Division (Impax Division).

The Global Division develops, manufactures, sells, and distributes generic pharmaceutical products primarily through four sales channels: the 'Global product' sales channel, for generic pharmaceutical prescription products the company sells directly to wholesalers, large retail drug chains, and others; the 'Private Label' sales channel, for generic pharmaceutical over-the-counter (OTC) and prescription products the company sells to unrelated third parties who in-turn sell the product under their own label, the 'Rx Partner' sales channel, for generic prescription products sold through unrelated third-party pharmaceutical entities pursuant to alliance agreements; and the 'OTC Partner' sales channel, for sales of generic pharmaceutical OTC products sold through unrelated third-party pharmaceutical entities pursuant to alliance agreements. The company also provides research and development services under a joint development agreement with another pharmaceutical company.

The Impax Division is engaged in the development of proprietary brand pharmaceutical products through improvements to already approved pharmaceutical products to address CNS disorders. The Impax Division is also engaged in the co-promotion of products developed by unrelated third-party pharmaceutical entities through a direct sales force focused on marketing to physicians (physician detailing sales calls) in the CNS community.

## Products

As of February 15, 2010, the company marketed 83 generic pharmaceuticals representing dosage variations of 26 different pharmaceutical compounds through its Global Division and another 16 products representing dosage variations of 4 different pharmaceutical compounds through its alliance agreements' partners.

In addition, the company has one branded pharmaceutical product for which it has recently completed one Phase III clinical study, a second product for which it is conducting two Phase III clinical trials, and other programs in the early exploratory phase.

## Sales and Marketing

The company markets and sells its generic pharmaceutical prescription drug products. The customer base for its products consists primarily of drug wholesalers, warehousing chain drug stores, mass merchandisers, and mail-order pharmacies. The company's five major customers include Cardinal Health; McKesson Corporation; Amerisource Bergen; Teva; and Walgreens.

## Strategic Alliances

The company has entered into a strategic alliance agreement with Teva Pharmaceutical Industries Ltd. The Teva Agreement covers generic versions of the 11 controlled-release generic pharmaceutical branded and OTC products and a 12th product it has have not yet publicly identified.

The company has entered into an alliance agreement with DAVA related to the supply and distribution of 10, 20, 40, and 80 mg strengths of its generic version of the branded OxyContin product.

The company has a license, development, and supply agreement with Putney Inc. under which the parties agreed to collaborate on the development and commercialization of a generic equivalent of the Rimadyl chewable tablets in 25, 75 and/or 100 mg dosage strengths.

The company has a development, license, and supply agreement with Wyeth relating to its generic

Claritin-D 12-hour extended release product.

The company has a joint development agreement with Medicis Pharmaceutical Corporation providing for collaboration in the development of five dermatological products, including an advanced form SOLODYN product.

The company has entered into a license and distribution agreement with an affiliate of Shire Laboratories, Inc., under which it received a license to market and sell an authorized generic of Shire's Adderall XR product. It has entered into a promotional services agreement with Shire Laboratories, Inc. under which it provided physician detail sales calls to promote a Shire branded CNS product.

#### Suppliers

The company's suppliers include Formosa Laboratories, Ltd. and a division of Ashland, Inc.

#### Competition

The company's principal competitors are Sandoz, Inc.; Qualitest Pharmaceuticals; URL Pharma Inc.; Teva Pharmaceutical Industries Ltd.; and Watson Pharmaceuticals, Inc.

#### History

IMPAX Laboratories, Inc. was founded in 1993.

The above Company Fundamental Report is a half-ready report and contents are subject to change. It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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1 – Data availability depends on company's security policy.

2 – These sections are available only when you purchase a report with appropriate additional types of analyses.

The complete financial data is available for publicly traded companies.

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