

hiSoft Technology International Ltd. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

hiSoft Technology International Ltd. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between hiSoft Technology International Ltd. and its competitors. This provides our Clients with a clear understanding of hiSoft Technology International Ltd. position in the <u>Software and Technology Services</u> Industry.

The report contains detailed information about hiSoft Technology International Ltd. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for hiSoft Technology International Ltd.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The hiSoft Technology International Ltd. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios



pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes hiSoft Technology International Ltd. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of hiSoft Technology International Ltd. business.

About hiSoft Technology International Ltd.

HiSoft Technology International Limited provides outsourced information technology (IT) and research and development services, primarily for companies in the U.S. and Japan.

Services

The company's two service lines consist of IT services and research and development services.

IT Services

The company's IT services include application development, testing and maintenance services for custom applications, as well as implementation and support services for packaged software. Its IT services, which principally target the outsourced technology services needs of corporations, assist its clients in maintaining and enhancing legacy IT applications and systems, as well as developing and implementing new IT applications and systems. The company's application development solutions are adaptable around a client's existing or chosen technology architecture. It covers various stages of



application development, from requirements gathering and analysis to implementation and application management.

Application Development, Testing and Maintenance Services: The company's application development includes services, such as evaluating client needs, configuring applications into customized systems, and managing migration of data from previous systems. It provides client application development services using development platforms, such as Java, J2EE, C++, Microsoft .NET, VisualForce, Delphi, and Powerbuilder.

The company provides a scalable pool of qualified testing personnel to help clients develop and deploy applications. Its application maintenance services include legacy mainframe application maintenance; database management, including data cleansing, data migration and various other data warehouse-related tasks; technical support and enhancements; and helpdesk and functional support.

Packaged Software Services: The company works with its clients to design, implement, integrate and customize packaged software to help its clients run key business and operational functions. Its packaged software solutions include customer relationship management solutions, such as those from Oracle Siebel and Salesforce.com; business intelligence and analytics solutions, such as those from Business Objects, Cognos, Informatica and SAS; enterprise resource planning solutions, such as those from Oracle's platform and, to a lesser extent, SAP; and enterprise applications integration and Web services solutions, such as those from SeeBeyond, TIBCO and WebMethods.

Research and Development Services

The company's research and development services include software and hardware testing, as well as software globalization services. Its research and development services, which principally target the outsourcing needs of software companies, allow its clients to outsource substantial parts of the software development process, including testing and globalization services.

Outsourced Testing: The company's testing services cover functionality testing, globalization testing, localization testing, performance testing, security testing and test automation. Its testing services team works closely with each client to become an integrated part of the client's software development process and to provide testing services and systematic feedback during the software development process.



Software Localization/Globalization: The company's software globalization services include adapting software for use in another country or location, multi-lingual translation, multimedia localization involving translation and engineering multiple components into transcripts, video, sound, graphics and animation, and desktop publishing. Its in-house linguists and its network of translators worldwide support approximately 25 languages.

Clients

The company's clients are located primarily in the U.S., Japan, Europe, and China. The company focuses primarily on clients in the technology industry and the banking, financial services and insurance (BFSI) industry.

The company's customers include American International Group, Inc. (namely, AIG Star Life Insurance Co., Ltd., AIG Edison Life Insurance Company and a life insurance subsidiary); Citrix (namely, Citrix Systems Inc.); DirecTV Operations, LLC; General Electric (namely, General Electric International, Inc.); Microsoft Corporation; Nomura Research Institute, Ltd.; Olympus Corporation (namely, Olympus Medical Systems Corp.); UBS (namely, UBS AG Hong Kong Branch); a U.S.-based multinational computer, technology and IT consulting company (specifically, a subsidiary based in China); and a U.S.-based multinational IT company (specifically, its subsidiaries based in China, Europe, Singapore, and the U.S.).

Competition

The company faces competition primarily from global offshore outsourced technology services companies, such as Cognizant Technology Solutions, HCL Technologies, Infosys Technologies, Patni Computer Systems, Tata Consultancy Services, and Wipro Technologies; and China-based technology outsourcing service providers, such as Beyondsoft, Chinasoft, Dalian Hi-think Computer (DHC), iSoftStone, Neusoft, SinoCom, and VanceInfo.

History

HiSoft Technology International Limited was founded in 1996.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to



the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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^{1 –} Data availability depends on company's security policy.

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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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