

# Grindrod Ltd. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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## Abstracts

Grindrod Ltd. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Grindrod Ltd. and its competitors. This provides our Clients with a clear understanding of Grindrod Ltd. position in the [Sea Transportation](#) Industry.

The report contains detailed information about Grindrod Ltd. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Grindrod Ltd.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Grindrod Ltd. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your

company's decision-making processes.

In the part that describes Grindrod Ltd. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Grindrod Ltd. business.

## **About Grindrod Ltd.**

Grindrod Limited operates, a holding company, provides shipping, trading, freight services, and financial services.

### **Business Activities**

#### **Shipping**

The company's Shipping business is split into three segments as follows: Tankers, Drybulk, and Ship operating activities.

**Tankers:** This includes owned and long-term charters of mid-range product tankers, small product tankers, and chemical tankers. Unicorn Shipping (Unicorn) operates product tankers and chemical tankers from its offices in the United Kingdom and South Africa.

**Drybulk:** These include owned and long-term charters of handysize, panamax, and capesize bulk carriers. The Island View Shipping (IVS) division engages in the shipping of drybulk cargoes worldwide. IVS is based in Singapore and has offices worldwide, including the U.A.E., Denmark, The Netherlands, Japan, and South Africa. It focuses mainly on handysize, panamax, and capesize bulk carriers. The division operates the

vessels commercially and moved approximately 11 million tonnes of cargo in 2008.

**Ship operating activities:** These activities include other shipping operating activities, including the Parcel Service, ITAS, handymax, bunker barges, and Unicorn Calulo tankers. The South African service employs between 8 and 11 vessels per month on routes from southern Africa to the North West Continent, the Mediterranean, the United Kingdom, and the United States of America. The service carries a variety of bulk cargoes, including ferrochrome, chrome ore, alloys, mineral sands, concentrates, grains, vermiculite, and fluorspar.

In 2008, Unicorn announced the formation of a partnership with Calulo Services, a South African petrochemical group. The joint venture consists of two companies, Unicorn Calulo Shipping Services, which focus on tanker shipping on the South African coast and Unicorn Calulo Bunker Services, which operates bunker barges in South African ports under long-term agreements with the South African oil companies. Unicorn Calulo Shipping Services operates chartered-in products tankers on the South African coast for the local oil companies.

## Trading

Atlas Trading and Shipping (Atlas) is a focused agricultural commodity trading business offering an end to end service to customers. Atlas has offices in South America – Peru and Ecuador, Dubai and South Africa. Atlas specializes in the buying and selling of agricultural commodities, such as wheat, maize and soya beans, and meal, as well as the physical handling of the commodity from source to destination.

Oreport is an international marketing organization specializing in the worldwide procurement, movement, and distribution of raw materials, primarily associated with the steel industry.

Cockett supplies marine fuel and lubricants on a worldwide basis through its international network.

## Freight Services

**Ports and Terminals:** Grindrod Ports and Terminals comprise the company's investment in port concessions, which comprises the investment in the Maputo Port Development Company (MPDC), and port side terminals within various ports in the Southern African region.

Maputo Port Development Company: MPDC has a concession to rehabilitate and operate the port of Maputo, in partnership with international terminal operator Dubai Ports World (24.7%), the Government of Mozambique (49.0%) and local partners (1.6%).

Drybulk terminals: Drybulk terminal operations are conducted in Walvis Bay, Durban, Richards Bay, Maputo, and Dar es Salaam.

Liquid bulk terminals: Liquid bulk terminal operations are conducted in Durban (molasses) and Cape Town (multi-product). The Maputo terminal has a storage capacity of 10000 cubic meters.

Car terminals: Phase one of the Maputo car terminal was commissioned in 2007 with an annual throughput capacity of 52,000 vehicles per annum.

Stevedoring: Grindrod conducts automotive stevedoring in the ports of Durban and East London, specialized pay loading and separation of cargoes in Richards Bay, and a range of stevedoring in Walvis Bay (Namibia) through Grindrod's 40% held associate company Erundu Stevedoring (Pty) Limited.

Grindrod Intermodal: Intermodal's operations comprise the company's container

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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1 – Data availability depends on company's security policy.

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## ANALYSIS FEATURES

### SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

### Enhanced SWOT Analysis

Enhanced SWOT is a 3x3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

### PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

## Key Factors Examined by PESTEL Analysis:

**Political** – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

**Economic** – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

**Sociological** – What cultural and societal aspects will work upon the demand for the business's products and operations?

**Technological** – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

**Environmental** – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

**Legal** – What laws and legislation will exert influence on the style the business is carried out?

## **IFE, EFE, IE Matrices**

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

integrated into one suggestive model.

## **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

## **VRIO Analysis**

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity

## Reputation

### Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

## I would like to order

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