

Gran Tierra Energy, Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

Gran Tierra Energy, Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Gran Tierra Energy, Inc. and its competitors. This provides our Clients with a clear understanding of Gran Tierra Energy, Inc. position in the Energy Industry.

The report contains detailed information about Gran Tierra Energy, Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Gran Tierra Energy, Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Gran Tierra Energy, Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-



term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Gran Tierra Energy, Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Gran Tierra Energy, Inc. business.

About Gran Tierra Energy, Inc.

Gran Tierra Energy Inc., an independent international energy company, engages in oil and gas exploration, development and production. The company owns oil and gas properties in Colombia, Argentina, and Peru.

As of December 31, 2009, the company held 1,056,803 gross acres in Colombia (753,376 net) covering 12 exploration and production contracts, 3 of which were producing; 1,628,473 gross acres (1,290,644 net) in Argentina covering 7 exploration and production contracts, 5 of which were producing; and 3,436,040 acres in Peru owned 100% by the company, which constitute frontier exploration, in 2 exploration and production contracts. As of December 31, 2009, it had estimated proved reserves of 22.1 million barrels of oil and 1.9 billion cubic feet of gas.

Oil and Gas Properties - Colombia

Santana: The Santana block covers 1,119 acres and includes 15 producing wells in 4 fields — Linda, Mary, Miraflor and Toroyaco. The company holds a 35% working interest in all fields.

Guayuyaco: The Guayuyaco block covers 52,366 acres, which includes the area



surrounding the 4 producing fields of the Santana contract area. The company is the operator and has a 70% participation interest. Three wells are producing.

Chaza: The Chaza block covers 80,242 acres. The company is the operator and holds a 100% participation interest.

Azar: This exploration block covers 51,639 acres and the company is the operator. In 2009, the company acquired 50 square kilometers of 3D seismic and 40 kilometers of 2D seismic.

Piedemonte Norte: In June 2009, the company completed the conversion of its technical evaluation areas in the Putumayo Basin to blocks with ANH Exploration and Exploitation Contracts. Piedemonte Norte covers 78,742 acres and is held 100% by the company.

Piedemonte Sur: Piedemonte Sur covers 73,898 acres and is held 100% by the company.

Rumiyaco: Rumiyaco covers 82,624 acres and is held 100% by the company.

Magangue Block: The Magangue block covers an area of 20,647 acres. The company is the operator of the block with a 37.8% working interest. This block contains the Güepaje gas field.

Garibay Block: The Garibay block covers 75,936 acres and the company has a working interest of 50%. The block is located approximately 170 kilometers east of Bogota.

Catguas Block: The company is the operator of the block which covers 393,150 acres in the Catatumbo Basin, and it holds a 100% working interest.

Oil and Gas Properties – Argentina

The company's Argentina properties are located in the Noroeste Basin in northern Argentina.

Palmar Largo: The Palmar Largo joint venture block encompasses 341,500 acres. This asset comprises various producing oil fields in the Noroeste Basin. The company owns a 14% working interest in the Palmar Largo joint venture. A total of 14 gross wells are producing.



Ipaguazu: The company acquired a 100% working interest in the Ipaguazu block through two transactions. It is the operator of the block. The Ipaguazu block covers 21,745 acres.

El Vinalar: The company has acquired a 50% working interest in the El Vinalar Block. El Vinalar covers 59,080 acres and contains a portfolio of exploration leads and oil field enhancement opportunities.

El Chivil: The company is the operator and holds a 100% working interest in El Chivil. Three wells were drilled with two remaining in production.

Surubi: The company is the operator of the Surubi block and has an 85% working interest.

Valle Morado: The Valle Morado block covers 49,915 acres, and the company is the operator and has a 93.2% working interest.

Santa Victoria: Santa Victoria covers 1,033,642 acres and the company is the operator with a 100% working interest. It is an exploration block.

Oil and Gas Properties – Peru

Blocks 122 and 128: The company has two exploration blocks in Peru. Block 122 covers 1,217,651 acres and block 128 covers 2,218,389 acres. The blocks are located in the eastern flank of the Maranon Basin in northern Peru, on the crest of the Iquitos Arch.

Customers

The company's customers include Ecopetrol S.A., Surtigas, and Refineria del Norte S.A.

Dispositions

In April 2009, the company sold its entire interest in Guachiría Norte, Guachiria, and Guachiria Sur Blocks to Lewis Energy Colombia

In October 2009, the company assigned its 100% interest in the Talora block to Petrosouth Energy Corporation Sucursal Colombia.



In 2009, the company also sold Rio Magdalena block and Mecaya block to Alange Corporation of Colombia.

Significant Events

On September 20, 2010, Gran Tierra Energy, Inc. entered into an agreement to farm into three blocks operated by Burlington Resources Peru. Under the agreement, Gran Tierra Energy would acquire a 20% working interest in blocks 123, 124, and 129, which are located in the Maranon Basin and are contiguous to Gran Tierra Energy's blocks 122 and 128.

History

Gran Tierra Energy Inc. was incorporated in 2005.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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^{1 –} Data availability depends on company's security policy.

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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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