

FTS Group Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

FTS Group Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between FTS Group Inc. and its competitors. This provides our Clients with a clear understanding of FTS Group Inc. position in the Industry.

The report contains detailed information about FTS Group Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for FTS Group Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The FTS Group Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-

term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes FTS Group Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of FTS Group Inc. business.

About FTS Group Inc.

FTS Group, Inc., a holding company, focuses on developing, acquiring, and investing in businesses and business ventures primarily those in the Internet, Wireless and Technology industries.

The company, through its wholly-owned subsidiaries, See World Satellites, Inc. and FTS Wireless, Inc., acquires and develops a diversified wireless business engaged in the distribution of wireless communications and entertainment products and services for businesses and consumers alike.

The company's wholly-owned subsidiary, See World Satellites, Inc. is a distributor of satellite television systems and relating products and services for DISH Networks in the western Pennsylvania marketplace. The company's wholly-owned subsidiary FTS Wireless, Inc. is a retail wireless distributor operating in the gulf coast market of Florida.

The company's subsidiary, See World Satellites, Inc. is a regional service provider and retail distributor of satellite television systems and services for DISH Networks. On the regional service provider side of its business, the company installs satellite television systems sold by DISH networks and are paid a commission for each installation completed. The company, on the retail side of business, markets, sells, and installs

satellite systems for DISH Networks through its retail location in Indiana, Pennsylvania.

Strategic Partners

Metro PCS: Metro PCS is a regional wireless carrier based in Dallas, Texas with approximately 2 million subscribers in various markets around the United States including Miami, Tampa, Orlando, Atlanta and Sacramento. The company has secured additional licenses for Los Angeles, New York, Philadelphia and other key markets around the United States. It distributes Metro PCS wireless handsets and service plans at five of Metro PCS approved retail wireless locations in the Tampa/ St. Petersburg market.

Echostar/DISH Networks: DISH Networks is owned by EchoStar Communications, Inc. and is the primary vendor for the company's subsidiary See World Satellites, Inc. DISH Networks has approximately 13 million subscribers. In June 2006, See World Satellites, Inc signed a new five year agreement to continue providing regional service provider-related services in the western Pennsylvania market.

Suppliers

See World Satellites purchases satellite equipment directly from EchoStar. FTS Wireless, Inc. purchases Metro PCS wireless handsets from Bright Point. The company purchases the majority of wireless accessories from Mega Cell, Inc.

Competition

FTS Wireless competes with carriers corporate owned stores: The company competes against stores owned by wireless carriers and national retailers that promote both wireless communication products as well as satellite television products including: Sprint/NEXTEL; AT&T; T-Mobile; Verizon Wireless and Metro PCS.

Large National Retailers: The company competes against national retailers including: Radio Shack; Best Buy; Staples; and Office Depot.

Local Wireless Retailers: FTS Wireless competes with a variety of smaller independent retailers. Main competitors in the Gulf Coast market are: Wireless Toyz; The Mobile Zone; and PCS Partners.

History

FTS Group, Inc. was founded in 1997.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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1 – Data availability depends on company's security policy.

2 – These sections are available only when you purchase a report with appropriate additional types of analyses.
The complete financial data is available for publicly traded companies.

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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3x3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity

Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

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