

EYI Industries Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

EYI Industries Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between EYI Industries Inc. and its competitors. This provides our Clients with a clear understanding of EYI Industries Inc. position in the Industry.

The report contains detailed information about EYI Industries Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for EYI Industries Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The EYI Industries Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-

term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes EYI Industries Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of EYI Industries Inc. business.

About EYI Industries Inc.

EYI Industries, Inc. engages in the sale, marketing, and distribution of nutritional products, dietary supplements, personal care products, and water filtration systems. The company's product line consists of approximately 27 nutritional products in three categories. Its major product is Calorad, a liquid collagen-based dietary supplement available in the market.

Products

The company's product line consists of products in the categories of dietary supplement products, personal care products, water filtrations systems and a fuel additive product. The company markets approximately 26 products.

Dietary Supplements

The company offers 18 products in the dietary supplement category which contain herbs, vitamins, minerals and other natural ingredients. The following products represent the majority of the company's product sales in the dietary supplement category:

Agrisept-L: Agrisept-L is a dietary supplement of citrus extracts used as a germicide.

Calorad: Calorad is a liquid collagen-based dietary supplement. Calorad is available in three formulas: beef, fish, and AM.

Definition (drops): Definition is a natural herbal product designed to feed and nurture the female breast. This product is available in both cream and drop formulations.

Iso-Greens: Iso-Greens is a green food supplement. The vegetables in Iso-Greens combine to supply 39 of the vitamins, minerals and amino acids found in food, including Vitamin B-12.

Noni Plus: Noni fruit is an extract of organic noni and liquid trace minerals, used by natives and ancient healers of various countries. The company has combined this fruit with own Dead Sea ionic minerals.

Oxy-Up: Oxy-Up is a liquid stabilized oxygen supplement.

Prosoteine: Prosoteine is a plant based, natural, stimulant-free liquid protein supplement.

Triomin: Triomin is a liquid trace mineral dietary supplement.

Personal Care Products

The company offers 5 personal care products.

Calorad (cream): Calorad cream is a topical serum with a base of nourishing collagen that lavishes and aids the skin during the natural aging process. The mixture of ingredients in Calorad cream stimulates, moisturizes, and nourishes to bio-illuminate skin. The active ingredients in Calorad cream are compatible with the biologic structure of the human skin.

Definition (cream): Definition is a natural herbal product designed to feed and nurture the female breast. The selected ingredients work in harmony, helping the body to maintain the nutritional needs of the mammary glands. It works with the body's natural capabilities to maintain the shape and tone of youth in the female breast.

Water Filtration Systems

Code Blue Water Filtration System: Code Blue is a pour through drinking water filtration system (containing a pitcher and filter) that removes Arsenic, Chlorine, Nitrates, Nitrites, Mercury and other contaminants from potable water.

Code Blue Filter: Code Blue Filter is a filter that removes Arsenic, Chlorine, Nitrates, Nitrites, Mercury and other contaminants from potable water.

Fuel Additive Product

Ultimate ME2: It is a fuel performance product that reduces fuel consumption and emissions.

Subsidiaries and Affiliates

The company has eight subsidiaries through which it conducts operations: Essentially Yours Industries, Inc.; 642706 B.C. Ltd., dba EYI Management; Essentially Yours Industries (International) Limited; Essentially Yours Industries (Hong Kong) Limited; Essentially Yours Industries (Canada), Inc.; RGM International, Inc.; Halo Distribution LLC; and World Wide Buyers Club. The company's affiliates include Nutri-Diem, Inc.; and Essentially Yours Industries Corp.

Competition

The company's competitors include Tahitian International; Reliv International; Mannatech Incorporated; Usana Health Services; Alticor, Inc. (Amway Corp.); Avon Products, Inc.; Herbalife, Ltd.; Mary Kay, Inc.; Metaluca, Inc.; Nature's Sunshine Products, Inc.; and Nu Skin Enterprises, Inc.

History

EYI Industries, Inc. was incorporated in 2002.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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1 – Data availability depends on company's security policy.

2 – These sections are available only when you purchase a report with appropriate additional types of analyses.
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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3x3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity

Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

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