

# Eni SpA Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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# **Abstracts**

Eni SpA Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Eni SpA and its competitors. This provides our Clients with a clear understanding of Eni SpA position in the Energy Industry.

The report contains detailed information about Eni SpA that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Eni SpA. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Eni SpA financial analysis covers the income statement and ratio trendcharts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your



company's decision-making processes.

In the part that describes Eni SpA competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Eni SpA business.

## **About Eni SpA**

Eni SpA engages in the oil and gas, power generation, petrochemicals, oilfield services, and engineering industries. The company has operations in 77 countries

Segments

#### **EXPLORATION & PRODUCTION**

The Exploration & Production Segment engages in oil and natural gas exploration and field development and production, as well as liquefied natural gas (LNG) operations, in 40 countries, including Italy, Libya, Egypt, Norway, the UK, Angola, Congo, the U.S., Kazakhstan, Russia, Algeria, Australia, Venezuela, and Iraq. As of December 31, 2009, the company's total proved reserves amounted to 6,571 mmBOE; proved reserves of subsidiaries stood at 6,209 mmBOE; and its share of reserves of equity-accounted entities amounted to 362 mmBOE.

As of December 31, 2009, the company's mineral right portfolio consisted of 1,246 exclusive or shared rights for exploration and development in 40 countries on 5 continents for a total acreage of 347,862 square kilometers of which 41,794 square kilometers was developed acreage and 306,068 square kilometers was undeveloped acreage.



# **Principal Regions of Operations**

Italy

The company activities in Italy are deployed in the Adriatic Sea, the Central Southern Apennines, mainland and offshore Sicily and the Po Valley. The Adriatic Sea represents the company's main production area in Italy. Main operated fields are Barbara, Angela-Angelina, Porto Garibaldi, Cervia, and Tea-Arnica-Lavanda. The company is operator of the Val d'Agri concession (interest 60.77%) in Basilicata Region, Southern Italy. The company is the operator of 15 production concessions onshore and offshore in Sicily. Its main fields are Gela, Ragusa, Giaurone, Fiumetto, and Prezioso.

## Rest of Europe

The company's operations in the Rest of Europe are conducted mainly in Croatia, Norway, and the United Kingdom.

#### North Africa

The company's operations in North Africa are conducted in Algeria, Egypt, Libya and Tunisia. In Algeria, operating activities are located in the Bir Rebaa area in the South-Eastern desert and include the following exploration and production blocks: Blocks 403 a/d (100%); Blocks 401a/402a (55%); Blocks 403 (50%) and 404a (12.25%); and under development Blocks 212 (22.38%) and 208 (12.25%). In Egypt, the company's main producing liquid fields are located in the Belayim concession (Eni's interest 100%), in the Western Desert mainly Melehia concession (56% interest) and Ras Qattara (75% interest). Gas production mainly comes from the operated or participated concession of North Port Said (former Port Fouad, Eni's interest 100%), Baltim (50% interest), Ras el Barr (50% interest, non-operated) and el Temsah (50% interest) offshore the Nile Delta.

In Libya, the production activity is carried out in the Mediterranean offshore facing Tripoli and in the Libyan Desert area. Onshore contract areas are Area A consisting in the former concession 82 (50%); Area B (50%); Area E with El Feel (Elephant) field (33.3%); and Sicily Area F with Block 118 (50%). Offshore contract areas are Area C with the Bouri oil field (50%); and Area D with Blocks NC 41 and NC 169 (onshore) that feed the Western Libyan Gas Project (50%). In the exploration phase, Eni is operator of four onshore blocks in the Muzurk basin (161/1, 161/2&4, 176/3), in the Kufra area (186/1, 2, 3 & 4) and in the contract Areas A, B and D



In Tunisia, the company's activities are located mainly in the Southern desert areas and in the Mediterranean offshore facing Hammamet. Production mainly comes from the Adam (Eni operator with a 25% interest), Oued Zar (Eni operator with a 50% interest), MLD (Eni's interest 50%), and El Borma (Eni's interest 50%) onshore blocks. The ongoing development projects mainly related to the optimization of production at the Adam, Djebel Grouz (Eni's interest 50%), Oued Zar and El Borma blocks.

## West Africa

The company's operations in West Africa are conducted in Angola, Congo and Nigeria. In Angola, its activities are concentrated in the conventional and deep offshore. The main blocks with Eni's participation are Block 0 in Cabinda (Eni's interest 9.8%) west of the Angolan coast; Development Areas in the former Block 1

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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The complete financial data is available for publicly traded companies.

<sup>1 –</sup> Data availability depends on company's security policy.

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# **ANALYSIS FEATURES**

## **SWOT Analysis**

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

## **Enhanced SWOT Analysis**

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

#### **PESTEL Analysis**

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



# Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

## IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

# **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

# **VRIO Analysis**

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



# Reputation

# Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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