

EarthLink Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

EarthLink Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between EarthLink Inc. and its competitors. This provides our Clients with a clear understanding of EarthLink Inc. position in the <u>Software and Technology Services</u> Industry.

The report contains detailed information about EarthLink Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for EarthLink Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The EarthLink Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-



term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes EarthLink Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of EarthLink Inc. business.

About EarthLink Inc.

EarthLink, Inc., an Internet service provider, provides nationwide Internet access and related value-added services to individual and business customers.

The company's primary service offerings are dial-up and high-speed Internet access services and related value-added services, such as search, advertising and ancillary services sold as add-on features to its Internet access services. In addition, through its wholly owned subsidiary, New Edge Networks (New Edge), the company builds and manages private IP-based wide area networks for businesses and communications carriers.

Segments

The company operates in two segments, Consumer Services and Business Services.

CONSUMER SERVICES SEGMENT

The Consumer Services segment provides Internet access and related value-added services to individual customers. These services include dial-up and Internet access and voice services.



Service Offerings

Narrowband Access

Premium Dial-up Internet Access: The company's premium dial-up, or narrowband, access is a subscription-based service that provides customers with access to the Internet and content, features, services, applications, tools, and customer support. Such features include antivirus and firewall protection, acceleration tools and privacy and safety tools.

Value Dial-up Internet Access: The company provides value-priced dial-up access services through its PeoplePC Online offering. Its value dial-up access is a subscriptionbased service that provides customers access to the Internet at comparatively lower prices. The company also provides to its value-priced dial-up access customers accelerator technology that speeds up customers' page load times by compressing and simplifying Web pages.

Broadband Access

The company provides high-speed access services via DSL and cable and offer different speeds of service. Its high-speed access service includes the same features and benefits included with its premium dial-up access service, including antivirus and firewall protection, privacy and safety tools, and customer support.

VolP

The company provides two VoIP services. EarthLink DSL and Home Phone Service is a bundle offer that includes EarthLink high-speed Internet access and home phone service. It combines the last mile of traditional telephone copper wiring with the advanced features of VoIP by taking advantage of Digital Subscriber Line Access Multiplexer (DSLAM) technology. The company offers subscription-based service under various plans that include features, such as voicemail, call waiting, caller ID, call forwarding, and E911 service. It offers this service in 12 markets in the U.S.

The company also provides Internet-based phone service that enables its customers to make and receive phone calls with a telephone in any location where its broadband Internet access is available. It transmits these calls using VoIP technology, which converts voice signals into digital data packets for transmission over the Internet. The



company offers subscription-based service under various plans that include features, such as voicemail, call waiting, caller ID, call forwarding, and E911 service.

Value-Added Services

The company offers services which are incremental to its Internet access services. Its value-added services portfolio includes products for protection, communication and performance, such as security products, premium email only, home networking, email storage and Internet call waiting, among others. The company offers free and fee-based value-added services to both subscribers and non-subscribers.

Sales and Distribution

The company offers its products and services primarily through direct customer contact through its call centers, search engine marketing, affinity marketing partners, such as AARP and Dell, resellers and marketing alliances, such as Time Warner Cable.

Network Infrastructure

The company provides subscribers with Internet access primarily through third-party telecommunications service providers. Its principal provider for narrowband services is Level 3 Communications, Inc. (Level 3). It also has agreements with certain regional and local narrowband providers. The com

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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1 – Data availability depends on company's security policy.

2 - These sections are available only when you purchase a report with appropriate additional types of analyses.

The complete financial data is available for publicly traded companies.



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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

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Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources Financial

Physical

Technological

Organizational

Intangible resources Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?



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