

# e-Synergies, Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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### **Abstracts**

e-Synergies, Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between e-Synergies, Inc. and its competitors. This provides our Clients with a clear understanding of e-Synergies, Inc. position in the Industry.

The report contains detailed information about e-Synergies, Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for e-Synergies, Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The e-Synergies, Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-



term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes e-Synergies, Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of e-Synergies, Inc. business.

### About e-Synergies, Inc.

e-Synergies, Inc was organized in 2000, in order to engage in the online sales of caviar. The Company provides services that optimize business performance by providing fully-integrated eBusiness Solutions to Fortune 2000 companies. Focusing on two key practices, Web Services and electronic customer relationship management, or eCRM, e-Synergies provides businesses with a single source of back-end Web technology, front-end design, and eCRM campaigns. E-Synergies' strategic Web services offers clients a Core Product Suite that is made up of core modules that solve the most common problems in developing E-Commerce applications; and e-Synergies offers complete eCRM services to drive customer relationships and to better monotize the Web properties it creates for its' clients.

e-Synergies solutions have been successfully implemented in a wide range of industries, including, media & entertainment, hospitality, retail, automotive, packaged goods and publishing. Current clients include CBS, Hilton, Castrol, Mazda, MTV, CNN/Sports Illustrated Interactive, Starbucks, Thomas Cook, and JC Penney.

#### **Business of Xceed**

Xceed is a Web Services firm that builds eBusinesses through a fusion of internal and



external business strategy, creative development, marketing and technology. Xceed works with clients to develop and implement e-business strategy for profitable growth. Xceed has experience in developing visual and interactive content and creating online brand campaigns that enhance and extend its clients' relationships with their customers. The Company's technical professionals perform system integration and administration service for clients using proprietary and industry software products such as Broadvision, ATG, Open Market and Vignette.

Xceed designs digital solutions that allows its clients to compete more effectively in today's economy. Xceed integrates strategy, creative design, marketing, and technology to provide complete, customer-specific solutions that accelerate the development of e-business, helping enterprises increase shareholder value and develop new ways of working. Xceed works with clients to develop and implement e-business strategy for profitable growth.

Xceed has experience in developing visual and interactive content and Creating online brand campaigns that enhance and extend its clients' Relationships with their customers. By translating strategic, creative and business requirements into sophisticated and functional technology platforms, Xceed is able to deliver e-commerce platforms, customer relationship management systems, sales automation systems, electronic markets and exchanges, Internet and intranet portals, as well as the implementation of enterprise middleware and integration of Internet solutions with legacy systems.

#### Salesmation.Com

Salesmation.com is a technology-based e-marketing company that provides: Affordable, easy-to-use Web-based e-marketing tools; Turn-key interactive marketing services; Data and e-mail list services

Salesmation has two wholly owned subsidiaries, M Ltd. (M2) and Dotcom Ideas, Inc. (Dotcom). M, a Maryland corporation, mainly provides language translation services to companies that market computer software, hardware, websites, and other services to multiple-language customer bases. Dotcom, a Delaware corporation, is an investment company with investments in the computer, technology, and finance industries in the United States and South Africa.

#### **Products and Services**



Salesmation.Com's technology-based e-marketing services encompass e-mail marketing management, campaign planning and execution, campaign message management and campaign analysis. The Company's tools can be delivered individually or as a suite of services and are principally priced based on cost per thousand impressions and available on a monthly subscription plan or pre-pay discount plan.

Salesmation.com will initially launch three core technology-based e-marketing tools targeted for use by small to mid-sized businesses. Salesmation.com will provide marketers with an Application Service Provider (ASP) e-marketing solution that is fully integrated, affordable and user friendly to help clien

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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### **ANALYSIS FEATURES**

### **SWOT Analysis**

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

#### **Enhanced SWOT Analysis**

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

#### **PESTEL Analysis**

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



### Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

#### IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

### **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

### **VRIO Analysis**

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



# Reputation

# Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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