

# E-Kong Group Ltd. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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# **Abstracts**

E-Kong Group Ltd. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between E-Kong Group Ltd. and its competitors. This provides our Clients with a clear understanding of E-Kong Group Ltd. position in the Communication Services Industry.

The report contains detailed information about E-Kong Group Ltd. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for E-Kong Group Ltd.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The E-Kong Group Ltd. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-



term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes E-Kong Group Ltd. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of E-Kong Group Ltd. business.

# **About E-Kong Group Ltd.**

e-Kong Group Limited, through its subsidiaries, provides telecommunication services. The company's ZONE telecommunication business has operations in the United States, China, Hong Kong, and Singapore.

Subsidiaries

ZONE Telecom, Inc.

ZONE Telecom, Inc. (ZONE U.S.), a wholly-owned subsidiary of the company, is a United States Federal Communications Commission licensed telecommunication carrier. ZONE U.S. (www.zonetelecom.com) operates in the consumer and corporate sectors while at the same time serving independent local exchange carriers (ILECs) and other competitive local exchange carriers (CLECs), as well as carrier partners throughout the United States. ZONE U.S. provides switched long distance voice services, IP-transport services, and long-distance voice services, managed enhanced toll-free services, and enhanced voice and Web conferencing services. In addition, ZONE U.S. provides data services, including frame relay, international private lines, direct Internet access and other IP-centric offerings, as well as mobile voice and data services through a mobile virtual network operator (MVNO) arrangement.



#### **ZONE** Limited

In Hong Kong, ZONE Limited (ZONE Hong Kong), a wholly-owned subsidiary of the company, is a telecommunication service provider licensed by the Telecommunications Authority of Hong Kong. ZONE Hong Kong offers solution—based products and services which are customized to suit their respective requirements. By using a Web enabled platform (www.zone1511.com), it also allows other customers to choose from a range of value-added services, including SMS, international call forwarding, call back, virtual global calling cards, and fax-to-e-mail services to complement its basic telecom services. In addition, ZONE Hong Kong offers conferencing, fax management, and other services to meet with the business needs of its corporate customers.

## **ZONE** China

In China (ZONE China), a wholly-owned subsidiary of the company, was established to serve the marketing and reselling sector of the Chinese telecom market. Through its business management and consultancy arrangements with local Chinese enterprises, ZONE China is engaged in marketing and reselling voice and data products and services of China Mobile and China Telecom group companies in Shenzhen.

## **ZONE** Singapore

In Singapore, ZONE Telecom Pte Ltd (ZONE Singapore), a wholly-owned subsidiary of the company, is a telecommunication service provider licensed by the Infocomm Development Authority of Singapore. Besides offering basic IDD services, ZONE Singapore (www.zone1511.com.sg) also offers a host of value-added services.

## **ZONE** Resources Limited

ZONE Resources Limited, a majority-owned subsidiary of the company, provides IP-based communication services under the brand name ZoiPPE (www.zoippe.com) to the global mass market. Besides allowing users to stay connected with their friends and family via a softphone with PC-to-PC, PC-to-Phone, phone-to-phone, SMS, IM, and email functionalities, its Web applications also offer click-to-call and multiparty conferencing features.

The above Company Fundamental Report is a half-ready report and contents are subject to change.



It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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# **ANALYSIS FEATURES**

## **SWOT Analysis**

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

# **Enhanced SWOT Analysis**

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

## **PESTEL Analysis**

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



# Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

## IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

# **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

# **VRIO Analysis**

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



# Reputation

# Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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