

Dongfeng Motor Group Co. Ltd. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

Dongfeng Motor Group Co. Ltd. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Dongfeng Motor Group Co. Ltd. and its competitors. This provides our Clients with a clear understanding of Dongfeng Motor Group Co. Ltd. position in the Heavy Machinery Industry.

The report contains detailed information about Dongfeng Motor Group Co. Ltd. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Dongfeng Motor Group Co. Ltd.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Dongfeng Motor Group Co. Ltd. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios



pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Dongfeng Motor Group Co. Ltd. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Dongfeng Motor Group Co. Ltd. business.

About Dongfeng Motor Group Co. Ltd.

Dongfeng Motor Group Company Limited engages in the manufacture and sale of commercial vehicles, passenger vehicles, and auto engines and parts in the People's Republic of China. The company also engages in the manufacture of vehicle manufacturing equipment, finance businesses, as well as other automotive-related businesses. It is a subsidiary of Dongfeng Motor Corporation.

The company's commercial vehicle business is principally operated by Dongfeng Motor Co., Ltd (the joint venture company between the company and Nissan Motor Co. Ltd. (through Nissan (China) Investment Co. Ltd). Its passenger vehicle business is principally operated by the following joint ventures: Dongfeng Motor Co., Ltd; Dongfeng Peugeot Citroen Automobiles Company Ltd (the joint venture between the company and the PSA Peugeot Citroen Group); and Dongfeng Honda Automobile Co., Ltd (the joint venture between the company and Honda Motor Co., Ltd (partly through Honda Motor (China) Investment Co., Ltd).

The company's passenger vehicle engines and auto parts business is principally operated by Dongfeng Motor Co., Ltd; Dongfeng Peugeot Citroen Automobiles Company Ltd; Dongfeng Honda Engine Co., Ltd; Dongfeng Honda Auto Parts Co., Ltd;



and Dongfeng Honda Automobile Co., Ltd. Its alternative fuel vehicle business is principally operated by Dongfeng Electrical Motor Joint Stock Co., Ltd. Its vehicle manufacturing equipment business is principally operated by Dongfeng Motor Co., Ltd. Its auto finance business is principally operated by the following companies: Dongfeng Nissan Auto Finance Co., Ltd (the joint venture company between the company and Nissan Motor Co. Ltd); and Dongfeng Motor Finance Co., Ltd (the joint venture company between the company and Dongfeng Motor Co., Ltd).

Products

Commercial vehicles

The company offers commercial vehicles, such as heavy duty trucks, medium trucks, light trucks, buses and engines, auto parts, and manufacturing equipment of commercial vehicles. As of December 31, 2008, it produced 36 series of commercial vehicles, including 30 series of trucks and 6 series of buses.

The company produces Dongfeng series and Dongfeng Cummins series diesel and petrol commercial vehicle engines. In addition to engines, it also manufactures a range of auto parts for commercial vehicles, including power transmission systems (mainly comprising gear box, clutch, and transmission shaft), vehicle bodies (die parts and autobody assembly), and chassis (mainly comprising axles, car frames, and chassis parts), electronic components, and other parts.

Passenger vehicles

The company offers various passenger vehicles, such as sedans, MPVs, SUVs and engines, auto parts, and manufacturing equipment of passenger vehicles. As of December 31, 2008, it produced 25 series of passenger vehicles, including 16 series of sedan, 4 series of MPV, and 5 series of SUV.

The company primarily offers passenger vehicle engines. In addition to engines, it also produces a range of auto parts for passenger vehicles, including power transmission systems (mainly comprising gear box, clutch, and transmission shaft), vehicle bodies (die parts and auto-body assembly), chassis, electronic components, and other parts.

Other businesses



The company manufactures vehicle manufacturing equipment, such as machine tools, coating equipment, die and forging moulds, and measuring and cutting tools. It also provides equipment maintenance services. In addition, the company engages in the import/export of vehicles and equipment, finance, insurance agency, and used car trading.

Acquisitions

In July 2008, the company's subsidiary, Shenzhen Dongfeng Properties Co., Ltd, acquired a 55% equity interest in Zhejiang Fengshen Co., Ltd.

History

Dongfeng Motor Group Company Limited was founded in 1969.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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^{1 –} Data availability depends on company's security policy.

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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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