

Del Monte Foods Co. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

Del Monte Foods Co. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Del Monte Foods Co. and its competitors. This provides our Clients with a clear understanding of Del Monte Foods Co. position in the Industry.

The report contains detailed information about Del Monte Foods Co. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Del Monte Foods Co.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Del Monte Foods Co. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-

term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Del Monte Foods Co. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Del Monte Foods Co. business.

About Del Monte Foods Co.

Del Monte Foods Company engages in the production, distribution, and marketing of branded pet products and food products for the U.S. retail market.

Segments

The company operates in two segments, the Pet Products segment, which manufactures, markets, and sells branded and private label dry and wet pet food and pet snacks; and the Consumer Products segment, which manufactures, markets, and sells branded and private label shelf-stable products, including fruit, vegetable, tomato, and broth products.

Products

Pet Products: The company's pet products portfolio includes national brands, such as Meow Mix, Kibbles 'n Bits, Milk-Bone, 9Lives, and Pup-Peroni, as well as private label products. Meow Mix cat food is associated by consumers with ingredient driven indulgence that 'cats ask for by name' and 9Lives cat food is associated by consumers with the icon Morris the cat. Kibbles 'n Bits dog food comprises crunchy, moist, and meaty pieces. It has also invested in brands, such as Milk-Bone dog snacks, Kibbles 'n

Bits dog food, Meow Mix cat food, and Pup-Peroni dog snacks. Milk-Bone dog snacks include biscuits, which are differentiated on the basis of premium ingredients and the brand's health and wellness positioning, and soft and chewy snacks. Pup-Peroni dog snacks are soft and chewy snacks. The company's pet snacks businesses also include the brands, such as Canine Carry-Outs, Snausages, Meaty Bone, Pounce, and Jerky Treats.

Consumer Products: The company sells consumer products under the Del Monte, Contadina, S&W, and College Inn brand names, as well as private label products to key customers. It markets processed fruit, vegetables, and tomatoes in the United States. The company's fruit category includes packaged produce products. The company has launched Del Monte No Sugar Added fruit cups and Del Monte Ready to Blend Smoothies.

Foreign Operations

The company has subsidiaries located in Canada, Mexico, Venezuela, Colombia, Ecuador, and Peru.

Customers

The company's products are sold nationwide in various channels serving retail markets, mass merchandisers, the U.S. military, certain export markets, the foodservice industry and food processors. Its major customer is Walmart (including Walmart's stores and supercenters, as well as SAM'S CLUB).

Competition

Pet Products: The company faces competition from branded pet food and pet snack products manufactured by companies, such as Nestle-Purina, Mars, Colgate, and Procter & Gamble. In addition, the company faces competition from private label pet food and pet snack products manufactured by companies, such as Menu Foods, Simmons, and Mars.

Consumer Products: The company's primary competitors include Dole, Seneca Foods, and Pacific Coast Producers in the fruit category; General Mills and Seneca Foods in the vegetable category; Con Agra, Heinz and Unilever in the tomato category; and Campbell Soup and smaller regional brands in the broth category.

History

Del Monte Foods Company was founded in 1916.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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1 – Data availability depends on company's security policy.

2 – These sections are available only when you purchase a report with appropriate additional types of analyses.
The complete financial data is available for publicly traded companies.

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SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity

Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

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