

Dassault Systemes SA Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

https://marketpublishers.com/r/D4A7F212A8DBEN.html

Date: May 2025 Pages: 50 Price: US\$ 499.00 (Single User License) ID: D4A7F212A8DBEN

Abstracts

Dassault Systemes SA Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Dassault Systemes SA and its competitors. This provides our Clients with a clear understanding of Dassault Systemes SA position in the <u>Software and Technology Services</u> Industry.

The report contains detailed information about Dassault Systemes SA that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Dassault Systemes SA. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Dassault Systemes SA financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-



term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Dassault Systemes SA competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Dassault Systemes SA business.

About Dassault Systemes SA

Dassault Systemes SA provides 3D and product lifecycle management (PLM) solutions.

Products

The company offers SolidWorks products for 3D mechanical design solutions, simulation, product data management, and design communication and collaboration; CATIA for integrated style and shape design, mechanical design, systems engineering, and equipment design; and SIMULIA for realistic simulation, engineering, virtual prototypes, design exploration and optimization technology, and simulation lifecycle management applications.

The company also provides DELMIA, a digital manufacturing solution to enables manufacturers to define, plan, create, monitor, and control production processes in a virtual environment before actual production takes place; ENOVIA, a product data management suite that includes virtual PLM, collaborative business process, and product data management modules; and 3DVIA, a solution to create and distribute 3D lifelike experiences.

In addition, the company offers consulting services in methodology for design,



deployment and support, training, and engineering services. Its software applications are used in automotive, aerospace, industrial equipment, consumer goods, consumer packaged goods, energy, high-tech, shipbuilding, life sciences, construction, and business service sectors. The company offers its products through direct sales forces, and a network of value-added resellers and distributors.

Operations

The company has operations in France, the United States, Germany, Italy, Spain, India, Israel, Japan, Canada, Sweden, the United Kingdom, China, and the Russian Federation.

Strategic Relationships

On June 22, 2009, Dassault Systemes SA and blueKiwi Software SA announced a strategic alliance. As part of the agreement, blueKiwi Software would benefit from Dassault Systemes' technology and wordwide presence. Dassault Systemes has also taken a minority stake in blueKiwi Software.

T-Systems do Brasil Ltda. has formed a partnership with the company. Under the terms of the agreement, the companies would work to develop product lifecycle management software, including solutions designed to generate new projects, provide digital models and help run factory production. The companies intend to target the automobile industry with the software.

In November 2009, Dassault Systemes SA announced that it is subcontracting the development and support of its ENOVIA SmarTeam V5 technology to artizone, an independent technology company. artizone would develop and support ENOVIA SmarTeam technology under an exclusive contract with Dassault Systemes.

In November 2009, the company and International Business Machines Corp. have teamed up with Panasonic's Home Appliances Company and its Kitchen Appliance Business Unit (BU) to support the development of home appliances and accelerate the introduction of induced heating (IH) appliances, such as flat cooktops, into the Japanese market.

In March 2010, Dassault Systemes SA announced that BMW Group and DS have signed a strategic 5-year global agreement to pave the way to meet the automotive market's new challenges.



In March 2010, BMW Group and Dassault Systemes SA have signed a strategic 5-year global agreement to pave the way to meet the automotive market's new challenges. Through the agreement, the companies would establish a link between their research & development centers.

In May 2010, Dassault Systemes SA and International Business Machines Corp. have expanded their long-standing partnership and Global Alliance. The expansion announced at IBM's IMPACT 2010 event, includes the early deliverables of the Global Alliance, including financing solutions from IBM Global Financing, a joint competency centre and workon a PLM cloud computing proof of concept.

On July 13, 2010, Dassault Systemes announced that EskoArtwork has joined the DS Software Community Program. The two companies have engaged with Procter & Gamble to help develop a new artwork and packaging solution to optimize and simplify their artwork and packaging process.

In October 2010, Dassault Systemes SA announced cooperation with European Aeronautic Defence and Space Company, EADS N.V. in the Product Lifecycle Management (PLM) domain, supporting the recent EADS initiative called Phenix PLM Harmonization Center (PHC).

On December 09, 2010, Dassault Systemes SA and Thales announced the signing of a system integration alliance. Under this strategic partnership, Dassault Systemes and Thales would jointly invest in developing, deploying, and supporting innovative PLM environments to customers in the aerospace and defense, utilities, ground transportation, and public sector industries, initially focusing on France. This partnership focuses on delivering solutions based on Dassault Systemes's V6 PLM platform.

In December 2010, The Centre of Excellence for Applied Research & Training (CERT) partnered with Dassault Systèmes to boost the UAE's burgeoning digital-based economy by developing cutting edge engineering programs based on PLM solutions. Under the agreement Dassault Systèmes would provide technical assistance to HCT to develop and operate a outreach education program designed to maintain the intake of UAE nationals in HCT's technical disciplines.

History

Dassault Systemes SA was founded in 1981.



The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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1 – Data availability depends on company's security policy.

2 - These sections are available only when you purchase a report with appropriate additional types of analyses.

The complete financial data is available for publicly traded companies.



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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources Financial

Physical

Technological

Organizational

Intangible resources Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?



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