

# Connectivity Technologies Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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## Abstracts

Connectivity Technologies Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Connectivity Technologies Inc. and its competitors. This provides our Clients with a clear understanding of Connectivity Technologies Inc. position in the Industry.

The report contains detailed information about Connectivity Technologies Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Connectivity Technologies Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Connectivity Technologies Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and

company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Connectivity Technologies Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Connectivity Technologies Inc. business.

### **About Connectivity Technologies Inc.**

Connectivity Technologies Inc (the Company) incorporated in Delaware in 1980 as Fortune Systems Corporation is principally engaged in the manufacture and assembly of wire and cable through its subsidiary, Connectivity Products Incorporated (CPI).

In October 1998, the Company announced its plan to sell the CPI subsidiary or any of its divisions.

CPI was formed by the merger of CPI's three operating divisions in October 1995. On July 11, 1997 (the Closing Date), CPI sold substantially all of the assets and certain of the liabilities of its distribution division (the Sale) which operated under the name, Energy Electric Cable (EEC)

CPI has two remaining operating divisions. The first, located in Leominster, Massachusetts, operates under the name "BSCC" and manufactures low voltage wire and cable for the security, factory automation, signal and sound markets. The second, located in Auburn Hills, Michigan, operates under the name Energy Electric Assembly (EEA) and specializes in designing and manufacturing cable assemblies primarily for robotics and machine tool manufacturers and end-users (factory automation). EEA obtains a portion of the components for its products from BSCC.

Following the Sale of EEC in July 1997, the Company has focused on positioning itself as a manufacturer and assembler of wire and cable products.

### Divisions and Products

**Manufacturing:** The Company's BSCC division manufactures low voltage copper wire and cable for the security, factory automation, signal and sound markets. Low voltage wire and cable includes electronic and electrical wire and cable, control and signal wire and cable, climate control wire and cable, transit wire and cable and low smoke and low halogen wire and cable products. BSCC also manufactures wire and cable for sale to distributors that is specifically designated by original equipment manufacturers (OEM's) or installers as meeting the specification of a particular function (spec'd product). Competition for sales of spec'd product is generally limited to select competitors, if any, who have been designated by the OEM as manufacturers of the spec'd product.

BSCC is an Underwriters Laboratory™ (UL) approved manufacturer, an Electrical Testing Laboratories (ETL) approved manufacturer, and is ISO 9000 certified. The Company depends upon UL and ETL for approvals of many of its products. Currently, all of the Company's products requiring the UL and ETL designation are approved.

BSCC's products are sold to distributors and others on a non-exclusive basis. During Fiscal 1999 and 1998, Anicom, Inc. accounted for approximately 34% and 34%, respectively, of BSCC's net sales.

**Assembly:** EEA provides design application and assembly services to OEM's, such as machine-tool and robotics manufacturers, and to end-users of such factory automation equipment, in each case, primarily in the automobile industry. EEA's strategy is to design, engineer and produce subassemblies which combine cables with various connectors to strict specifications to create value-added products. In the assembly process, specialized cables are cut to length, then undergo many detailed processes in order to prepare the cables for connection and then are attached to specified connectors. Electrical inspection is then performed before final shipment.

### Competition

BSCC faces substantial competition from several manufacturers that have greater financial and technical resources including Belden Wire & Cable Corp., General Cable Industries, and the West Penn Wire Division of Cable Design Technologies Corporation,

as well as several smaller regional companies.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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1 – Data availability depends on company's security policy.

2 – These sections are available only when you purchase a report with appropriate additional types of analyses.

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## ANALYSIS FEATURES

### SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

### Enhanced SWOT Analysis

Enhanced SWOT is a 3x3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

### PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

## Key Factors Examined by PESTEL Analysis:

**Political** – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

**Economic** – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

**Sociological** – What cultural and societal aspects will work upon the demand for the business's products and operations?

**Technological** – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

**Environmental** – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

**Legal** – What laws and legislation will exert influence on the style the business is carried out?

## **IFE, EFE, IE Matrices**

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

integrated into one suggestive model.

## **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

## **VRIO Analysis**

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity

## Reputation

### Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

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