

# CompuCredit Holdings Corp. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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# **Abstracts**

CompuCredit Holdings Corp. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between CompuCredit Holdings Corp. and its competitors. This provides our Clients with a clear understanding of CompuCredit Holdings Corp. position in the Industry.

The report contains detailed information about CompuCredit Holdings Corp. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for CompuCredit Holdings Corp.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The CompuCredit Holdings Corp. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and



company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes CompuCredit Holdings Corp. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of CompuCredit Holdings Corp. business.

#### About CompuCredit Holdings Corp.

CompuCredit Holdings Corporation, through its subsidiary, CompuCredit Corporation, provides credit and related financial services and products to or associated with the financially underserved consumer credit market.

#### Segments

The company operates in five reportable segments: Credit Cards; Investments in Previously Charged-Off Receivables; Retail Micro-Loans; Auto Finance; and Internet Micro-Loans.

#### **Credit Cards Segment**

The Credit Cards segment consists of its credit card investment and servicing activities, as conducted with respect to receivables underlying accounts originated and portfolios purchased by the company and its equity-method investees. This segment includes the activities associated with its credit card products.

Investments in Previously Charged-Off Receivables Segment



The Investments in Previously Charged-Off Receivables segment consists of the operations of its debt collection subsidiary, Jefferson Capital Systems, LLC (Jefferson Capital). Through this subsidiary, the company acquires and sells previously charged-off credit card receivables and apply its collection expertise to the receivables the company owns.

#### **Retail Micro-Loans Segment**

The Retail Micro-Loans segment consists of a network of storefront locations that, depending on the location, provide following products or services: small-balance, shortterm cash advance loans for 30 days or less and to which are referred to as 'microloans;' installment loan and other credit products; and money transfer and other financial services. These loans and products are marketed through retail branch locations in Alabama, Colorado, Kentucky, Mississippi, Ohio, Oklahoma, South Carolina, Tennessee, and Wisconsin.

#### Auto Finance Segment

The Auto Finance segment includes various auto sales and lending activities. It collects a portfolio of auto finance receivables that it previously originated through franchised and independent auto dealers, purchasing and/or servicing auto loans from or for a prequalified network of dealers in the 'buy-here, pay-here' used car business and selling used automobiles through its own buy-here, pay-here lots. The company's original platform, CAR, purchases auto loans at a discount and services auto loans for a fee; its customer base includes a nationwide network of pre-qualified auto dealers in the buy-here, pay-here used car business. It also owns JRAS, a buy-here, pay-here dealer the company. Through the JRAS platform, the company sells vehicles to consumers and provides the underlying financing associated with the vehicle sales. As of December 31, 2009, JRAS had six retail lots. Collectively, the company serves 795 dealers through its Auto Finance segment in 46 states and the District of Columbia.

#### Internet Micro-Loans Segment

The Internet Micro-Loans segment comprises its U.K. and U.S.-based Internet, microloan operations. The company owns a 95% of the outstanding shares of Month-End Money (MEM), its U.K.-based, Internet, micro-loan operations. Using proprietary analytics to market, underwrite and manage loans to consumers in need of short-term financial assistance, MEM loans are made for a period of up to 40 days and are repayable in full on the customer's next payday.



#### Competition

Credit Cards Segment: The company's competitors include JP Morgan Chase; Bank of America; CitiBank; and Capital One.

Retail and Internet Micro-Loans: The company's subsidiaries compete with traditional financial institutions, such as Bank of America, JP Morgan or CitiBank. Key competitors, in addition to traditional financial institutions, include Cash America, Dollar Financial Corp., First Cash Financial Services, and Advance America Cash Advance Centers. It also competes with Internet-based micro-lenders, such as Cash Net in the U.S. and Dollar Financial and Cash America in the U.K.

Auto Finance Segment: The company competes mainly with national and regional companies focused on this credit segment, including Credit Acceptance Corp., WestLake Financial, Mid-Atlantic Finance, AmeriCredit, Drive Financial and Western Funding, and Americas Car Mart.

History

CompuCredit Holdings Corporation was founded in 1996.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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1 – Data availability depends on company's security policy.

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# **ANALYSIS FEATURES**

#### **SWOT Analysis**

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

#### **Enhanced SWOT Analysis**

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

#### **PESTEL Analysis**

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

#### IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

#### **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

#### **VRIO** Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources Financial

Physical

Technological

Organizational

Intangible resources Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?



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