

Compass Knowledge Holdings Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

Compass Knowledge Holdings Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Compass Knowledge Holdings Inc. and its competitors. This provides our Clients with a clear understanding of Compass Knowledge Holdings Inc. position in the Industry.

The report contains detailed information about Compass Knowledge Holdings Inc. that gives an unrivalled in-depth knowledge about internal businessenvironment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Compass Knowledge Holdings Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Compass Knowledge Holdings Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and



company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Compass Knowledge Holdings Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Compass Knowledge Holdings Inc. business.

About Compass Knowledge Holdings Inc.

Compass Knowledge Holdings, Inc has been providing education to working professionals since 1993. The Company is engaged, through it subsidiaries, in the distance learning industry with a focus on providing accessible, high quality education for working professionals, primarily focused in the healthcare and law enforcement marketplace and a preferred provider of select training courses and business solutions to the corporate marketplace.

The Company provides a fully-integrated suite of learning solutions that combines marketing, student administration, content service, and technology to its university partners in a fully hosted e-technology environment.

As of March 20, 2003, the Company has four operating subsidiaries, Compass Knowledge Group, Inc (Compass), Intelicus, L.C. (Intelicus), Juris Alliance.com, Inc (Juris Alliance) and Compass Direct, LLC (Compass Direct), that provides the Company's product offerings.

The Company is a distance learning company that provides educational products to working professionals and a suite of education solutions and services to universities,



colleges and corporations.

The Company offers a fully-integrated suite of learning solutions that combines marketing, program development, market research, student recruitment, proprietary course content, and accounting and administrative services. The company provides its clients and customers with fully hosted e-technology platforms.

Learning Solutions

Compass contracts with educational institutions and corporations to provide a wide array of services, which may vary from one client to another.

Services to clients include Conducting market research; Assisting with curriculum development; Developing and executing marketing strategies; Marketing and recruiting of students; Establishing operational and administrative infrastructures; Training of faculty; Developing and implementing financial, accounting and academic quality management systems; Assessing the future needs of adult students; Assisting in developing additional degree programs suitable for the adult higher education market; and Training of program staff.

Degree Programs

During the fiscal year ending December 31, 2002, the company offered degree programs in conjunction with its university partners that include: Doctor of Pharmacy (University of Florida); Doctor of Audiology (University of Florida); Masters in Criminal Justice Administration (University of Cincinnati); Bachelor of Science in Administration of Criminal Justice (Mountain State University); Bachelor of Science in Radiologic Science (Florida Hospital, College of Health Sciences); Masters of Science in Nursing (Graceland University); Bachelors of Science in Nursing (Graceland University); and Registered Nurse to Masters of Science in Nursing (Graceland University)

Non-degree Programs

During the fiscal year ending December 31, 2002, the company offered the following non-degree programs that include Life Care Planning Medical Coding Post Masters Family Nurse Practitioner Certificate.

Current Programs

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The Working Professional Doctor of Pharmacy Program: This degree program is designed for pharmacists who wish to advance their careers by upgrading their professional credentials to a Doctor of Pharmacy. This program is offered in conjunction with the University of Florida, College of Pharmacy.

The Working Professional Doctor of Audiology Program: This degree program is designed for the working professional audiologist to upgrade their degree to the Doctorate of Audiology (Au.D.) and to provide working audiologists with the complex and diverse skills necessary to meet the challenges of the healthcare marketplace. This program is offered in conjunction with the University of Florida.

Masters in Criminal Justice Administration: This degree program is designed for the working professional interested in criminal justice or corrections to advance their education from a Bachelor in Criminal Justice to a Masters in Criminal Justice Administration. This program is offered in conjunction with the University of Cincinnati.

Bachelor in Criminal Justice Administration: This degree program is desi

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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^{1 –} Data availability depends on company's security policy.

^{2 -} These sections are available only when you purchase a report with appropriate additional types of analyses.

The complete financial data is available for publicly traded companies.



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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources Financial

Physical

Technological

Organizational

Intangible resources Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?



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