

## Companhia de Saneamento Basico do Estado de Sao Paulo Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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### **Abstracts**

Companhia de Saneamento Basico do Estado de Sao Paulo Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Companhia de Saneamento Basico do Estado de Sao Paulo and its competitors. This provides our Clients with a clear understanding of Companhia de Saneamento Basico do Estado de Sao Paulo position in the <a href="Utilities">Utilities</a> Industry.

The report contains detailed information about Companhia de Saneamento Basico do Estado de Sao Paulo that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Companhia de Saneamento Basico do Estado de Sao Paulo. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.



The Companhia de Saneamento Basico do Estado de Sao Paulo financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Companhia de Saneamento Basico do Estado de Sao Paulo competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Companhia de Saneamento Basico do Estado de Sao Paulo business.

### About Companhia de Saneamento Basico do Estado de Sao Paulo

Companhia de Saneamento Básico do Estado de São Paulo is a provider of water and sewage services in the State of São Paulo.

The company provides water supply, sanitary sewage services, urban rainwater management and drainage services, urban cleaning services, solid waste management services and related activities, including the planning, operation, maintenance and commercialization of energy, and the commercialization of services, products, benefits and rights that directly or indirectly arise from its assets, operations, and activities.

The company provides water and sewage services to a broad range of residential, commercial, industrial and governmental customers in 366 municipalities in the State of São Paulo, including the city of São Paulo. As of December 31, 2009, the company



provided water services to approximately 23.4 million people. As of December 31, 2009, it provided sewage services to approximately 19.6 million people through 42,896 kilometers of sewer lines to approximately 5.5 million sewage connections. In addition, the company supplies water on a wholesale basis to six municipalities with a total estimated urban population of approximately 3.3 million.

As of December 31, 2009, the company's water distribution pipes and mains included: 32,014 kilometers in the São Paulo metropolitan region; and 31,718 kilometers in the Regional systems. The company has 384 storage tanks in the São Paulo metropolitan region with a total capacity of 1.9 million cubic meters, and 1,672 storage tanks in the Regional systems. It has 122 treated water pumping stations in the São Paulo metropolitan region aqueduct system, including stations at treatment facilities, intermediate trunk transfer pumping stations and small booster stations serving local areas.

### **Sewage Operations**

The company is responsible for the collection and removal of sewage through its sewage systems and for its subsequent disposal with or without prior treatment. As of December 31, 2009, it collected approximately 72.0% of all the sewage produced in the municipalities in which it operates in the regional systems. As of December 31, 2009, the company was responsible for the operation and maintenance of 42,895 kilometers of sewage lines. It operates 49 activated sewage treatment facilities, each of which also contains a primary treatment facility.

#### History

Companhia de Saneamento Básico do Estado de São Paulo was founded in 1954.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



### **Contents**

#### RESEARCH METHODOLOGY

#### **DISCLAIMER**

## 1. COMPANHIA DE SANEAMENTO BASICO DO ESTADO DE SAO PAULO COMPANY PROFILE

- 1.1. Key facts
- 1.2. Financial Performance
- 1.3. Key Executives
- 1.4. Ownership and Major Holders
- 1.5. Company History

## 2. COMPANHIA DE SANEAMENTO BASICO DO ESTADO DE SAO PAULO BUSINESS OVERVIEW

- 2.1. Business Description
- 2.2. Major Products and Services
- 2.3. Markets and Sales Activities
- 2.4. Locations, Subsidiaries, Operating Units

### 3. COMPANHIA DE SANEAMENTO BASICO DO ESTADO DE SAO PAULO SWOT ANALYSIS

- 3.1. Overview
- 3.2. Strengths
- 3.3. Weaknesses
- 3.4. Opportunities
- 3.5. Threats

## 4. COMPANHIA DE SANEAMENTO BASICO DO ESTADO DE SAO PAULO FINANCIAL ANALYSIS

- 4.1. Financial Statements
- 4.1.1. Income Statement
- 4.1.2. Balance Sheet



- 4.1.3. Cash Flow
- 4.2. Financial Ratios
- 4.2.1. Profitability
- 4.2.2. Margin Analysis
- 4.2.3. Asset Turnover
- 4.2.4. Credit Ratios
- 4.2.5. Long-Term Solvency
- 4.2.6. Growth Over Prior Year
- 4.2.7. Financial Ratios Charts
- 4.3. Stock Market Snapshot

## 5. COMPANHIA DE SANEAMENTO BASICO DO ESTADO DE SAO PAULO COMPETITORS AND INDUSTRY ANALYSIS

- 5.1. Companhia de Saneamento Basico do Estado de Sao Paulo Direct Competitors
- 5.2. Comparison of Companhia de Saneamento Basico do Estado de Sao Paulo and Direct Competitors Financial Ratios
- 5.3. Comparison of Companhia de Saneamento Basico do Estado de Sao Paulo and Direct Competitors Stock Charts
- 5.4. Companhia de Saneamento Basico do Estado de Sao Paulo Industry Analysis
- 5.4.1. Utilities Industry Snapshot
- 5.4.2. Companhia de Saneamento Basico do Estado de Sao Paulo Industry Position Analysis

## 6. COMPANHIA DE SANEAMENTO BASICO DO ESTADO DE SAO PAULO NEWS & EVENTS

- 6.1. News & PR Activity Analysis
- 6.2. IR Corporate News
- 6.3. Marketing News
- 6.4. Corporate Events

## 7. COMPANHIA DE SANEAMENTO BASICO DO ESTADO DE SAO PAULO EXPERTS REVIEW<sup>1</sup>

- 7.1. Experts Consensus
- 7.2. Experts Revisions

### 8. COMPANHIA DE SANEAMENTO BASICO DO ESTADO DE SAO PAULO



### **ENHANCED SWOT ANALYSIS**<sup>2</sup>

### 9. BRAZIL PESTEL ANALYSIS<sup>2</sup>

- 9.1. Political Factors
- 9.2. Economic Factors
- 9.3. Social Factors
- 9.4. Technological Factors
- 9.5. Environmental Factors
- 9.6. Legal Factors

# 10. COMPANHIA DE SANEAMENTO BASICO DO ESTADO DE SAO PAULO IFE, EFE, IE MATRICES<sup>2</sup>

- 10.1. Internal Factor Evaluation Matrix
- 10.2. External Factor Evaluation Matrix
- 10.3. Internal External Matrix

## 11. COMPANHIA DE SANEAMENTO BASICO DO ESTADO DE SAO PAULO PORTER FIVE FORCES ANALYSIS<sup>2</sup>

## 12. COMPANHIA DE SANEAMENTO BASICO DO ESTADO DE SAO PAULO VRIO ANALYSIS<sup>2</sup>

**APPENDIX: RATIO DEFINITIONS** 

#### **LIST OF FIGURES**

Companhia de Saneamento Basico do Estado de Sao Paulo Annual Revenues in Comparison with Cost of Goods Sold and Gross Profit

**Profit Margin Chart** 

**Operating Margin Chart** 

Return on Equity (ROE) Chart

Return on Assets (ROA) Chart

Debt to Equity Chart

**Current Ratio Chart** 

Companhia de Saneamento Basico do Estado de Sao Paulo 1-year Stock Charts

Companhia de Saneamento Basico do Estado de Sao Paulo Fundamental Company Report Including Financial, SWOT, Co...



Companhia de Saneamento Basico do Estado de Sao Paulo 5-year Stock Charts Companhia de Saneamento Basico do Estado de Sao Paulo vs. Main Indexes 1-year Stock Chart

Companhia de Saneamento Basico do Estado de Sao Paulo vs. Direct Competitors 1-year Stock Charts

Companhia de Saneamento Basico do Estado de Sao Paulo Article Density Chart

<sup>1 –</sup> Data availability depends on company's security policy.

<sup>2 –</sup> These sections are available only when you purchase a report with appropriate additional types of analyses. The complete financial data is available for publicly traded companies.



### **List Of Tables**

#### LIST OF TABLES

Companhia de Saneamento Basico do Estado de Sao Paulo Key Facts

**Profitability** 

Management Effectiveness

Income Statement Key Figures

**Balance Sheet Key Figures** 

Cash Flow Statement Key Figures

Financial Performance Abbreviation Guide

Companhia de Saneamento Basico do Estado de Sao Paulo Key Executives

Companhia de Saneamento Basico do Estado de Sao Paulo Major Shareholders

Companhia de Saneamento Basico do Estado de Sao Paulo History

Companhia de Saneamento Basico do Estado de Sao Paulo Products

Revenues by Segment

Revenues by Region

Companhia de Saneamento Basico do Estado de Sao Paulo Offices and

Representations

Companhia de Saneamento Basico do Estado de Sao Paulo SWOT Analysis

Yearly Income Statement Including Trends

Income Statement Latest 4 Quarters Including Trends

Yearly Balance Sheet Including Trends

Balance Sheet Latest 4 Quarters Including Trends

Yearly Cash Flow Including Trends

Cash Flow Latest 4 Quarters Including Trends

Companhia de Saneamento Basico do Estado de Sao Paulo Profitability Ratios

Margin Analysis Ratios

**Asset Turnover Ratios** 

**Credit Ratios** 

Long-Term Solvency Ratios

Financial Ratios Growth Over Prior Year

Companhia de Saneamento Basico do Estado de Sao Paulo Capital Market Snapshot

Companhia de Saneamento Basico do Estado de Sao Paulo Direct Competitors Key

**Facts** 

**Direct Competitors Profitability Ratios** 

**Direct Competitors Margin Analysis Ratios** 

**Direct Competitors Asset Turnover Ratios** 

**Direct Competitors Credit Ratios** 



Direct Competitors Long-Term Solvency Ratios

**Utilities Industry Statistics** 

Companhia de Saneamento Basico do Estado de Sao Paulo Industry Position

Company vs. Industry Income Statement Analysis

Company vs. Industry Balance Sheet Analysis

Company vs. Industry Cash Flow Analysis

Company vs. Industry Ratios Comparison

Companhia de Saneamento Basico do Estado de Sao Paulo Consensus

Recommendations<sup>1</sup>

Analyst Recommendation Summary<sup>1</sup>

Price Target Summary<sup>1</sup>

Experts Recommendation Trends<sup>1</sup>

Revenue Estimates Analysis<sup>1</sup>

Earnings Estimates Analysis<sup>1</sup>

Historical Surprises<sup>1</sup>

Revenue Estimates Trend<sup>1</sup>

Earnings Estimates Trend<sup>1</sup>

Revenue Revisions<sup>1</sup>



### **ANALYSIS FEATURES**

### **SWOT Analysis**

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

#### **Enhanced SWOT Analysis**

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

#### **PESTEL Analysis**

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



### Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

#### IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

### **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

### **VRIO Analysis**

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



### Reputation

### Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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