

# Clancy Systems International Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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# **Abstracts**

Clancy Systems International Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Clancy Systems International Inc. and its competitors. This provides our Clients with a clear understanding of Clancy Systems International Inc. position in the Industry.

The report contains detailed information about Clancy Systems International Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Clancy Systems International Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Clancy Systems International Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and



company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Clancy Systems International Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Clancy Systems International Inc. business.

# **About Clancy Systems International Inc.**

Clancy Systems International, Inc. engages in the design, development, and manufacture of automated parking enforcement systems, primarily for lease to municipalities, car rental companies, universities, and institutions in the United States, Puerto Rico, and Canada.

The company manufactures equipment for field operations, including printers, chargers, Palmtype keypad, and other items used in its applications.

The company offers a parking citation processing system, including tracking, enforcement, collection and automatic identification of delinquent violators.

#### **Urban Transit Solutions**

The company's subsidiary, Urban Transit Solutions (UTS) provides services in the areas of consulting design and the management of digital parking meter systems in Puerto Rico and Latin America. UTS has contracts in Mayaguez, Carolina, San German, Manati, Caguas, Isabela, Aquas Buenas, Ponce, and San Juan, Puerto Rico. UTS has installed meters and signs, and provides personnel for ticket issuance and enforcement for these cities. Other services include meter collections, ticket collections,



code enforcement and lot enforcement.

#### **PRODUCTS**

The Company's parking enforcement system is an automated system which generates parking citations. The system consists of a hand-held portable data entry terminal, a printer to generate the parking citation and a data collection computer system to store parking citation data at the end of each day.

AS of September 30 2008, the company introduced a 'real time' system utilizing cellular technology and a wireless bluetooth printer. The data is stored on in-house servers at the company in a cloud-computing environment. The system allows users to print photos on the tickets as well as store the photos with the ticket records.

The company's system also includes a back office processing and filing system. It provides computers, printers and software to enable the user to obtain state Department of Motor Vehicle lookups, maintain citation information storage and recall, generate delinquent notices and have immediate access to files of all tickets previously written. In addition, the company's system maintains an accessible list of vehicles with multiple citations, stolen vehicles, or vehicles otherwise wanted by local law enforcement officials.

The company offers Internet payment processing of tickets, permit registrations, and clearing of funds for its clients and industry affiliates.

The company's contracts for its parking enforcement systems provide that it would provide the ticket writers, a back office processing system, custom software and training and support in consideration of a fee per citation issued, a monthly fee for computer equipment rental and/or a set monthly fee. The company also contracts its systems under a privatization program whereby the company provides a facilities management program for the client.

The company provides programs to private parking industry clients. The programs include permit fulfillment, payment processing, generating notice letters and related full service programs.

Other products offered by the company include: ID BADGEMAKER and the Denver Boot.



#### The Denver Boot

The Denver Boot is a metal clamp which is fastened around a wheel which prevents a vehicle from being moved. The Denver Boot is removed by unlocking a padlock. The Denver Boot is used by a range of law enforcement agencies on vehicles with multiple offenses. The Denver Boot could be integrated into the company's parking control and enforcement system or might be sold separately. It also offers a Super Boot to fit the pickup trucks and SUV models.

#### Remit-online.com

Remit-online.com is an Internet based payment processing system which allows for credit card and check payments to be made for parking citations and other payment processing activities. Remit-online.com is offered to clients of the company, as well as to other parking industry businesses. The company processes credit card and check payments through services provided by third parties.

# Expo1000.com

Expo1000.com is an Internet based industry guide that is structured as a virtual trade show with links to the

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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# **ANALYSIS FEATURES**

# **SWOT Analysis**

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

# **Enhanced SWOT Analysis**

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

#### **PESTEL Analysis**

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



# Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

# IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

# **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

# **VRIO Analysis**

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



# Reputation

# Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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