

China Nepstar Chain Drugstore Ltd. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

China Nepstar Chain Drugstore Ltd. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between China Nepstar Chain Drugstore Ltd. and its competitors. This provides our Clients with a clear understanding of China Nepstar Chain Drugstore Ltd. position in the <u>Retail</u> Industry.

The report contains detailed information about China Nepstar Chain Drugstore Ltd. that gives an unrivalled in-depth knowledge about internal businessenvironment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for China Nepstar Chain Drugstore Ltd.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The China Nepstar Chain Drugstore Ltd. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios



pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes China Nepstar Chain Drugstore Ltd. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of China Nepstar Chain Drugstore Ltd. business.

About China Nepstar Chain Drugstore Ltd.

China Nepstar Chain Drugstore Ltd., through its subsidiaries, operates retail drugstores in the People's Republic of China. As of December 31, 2009, the company had a network of 2,479 directly operated stores spanning 71 cities across 14 provinces and direct-controlled municipalities in China.

The company has operations in various cities in China, including Shenzhen, Guangzhou, Dalian, Hangzhou, Ningbo, and Suzhou. Its provides its customers with professional pharmacy services and other merchandise, including OTC drugs, nutritional supplements, herbal products, personal care products, and family care products, as well as convenience products, including consumable, seasonal, and promotional items. It also offers private label products.

Products and Services

The company's typical store carries approximately 1,800 to 2,350 different products. Its merchandise can be classified into the following categories:



Prescription Drugs: The company offers approximately 3,000 prescription drugs. It accepts prescriptions from licensed health care providers and does not prescribe medications or otherwise practice medicine. It requests that prescription drug customers provide it with information regarding drug allergies, medical conditions, and medications. The company's in-store pharmacists also perform a drug utilization review in which they cross-check every prescription against the customer's submitted information for drug, disease and allergy interactions.

OTC Drugs: The company offers approximately 3,000 OTC drugs, including western medicines and traditional Chinese medicines, for the treatment of common diseases.

Nutritional Supplements: The company offers approximately 600 nutritional supplements, including various healthcare supplements, vitamins, minerals, and dietary products.

Herbal Products: The company offers various types of drinkable herbal remedies and packages of assorted herbs for making soup, which are used by consumers as health supplements.

Other Products: The company's other products include personal care products, such as skin care, hair care, and beauty products; family care products, such as portable medical devices for family use, birth control and early pregnancy test products; and convenience products, including soft drinks, packaged snacks, and other consumables, cleaning agents, and stationery. The company's other products also include seasonal and promotional items tailored to local consumer demand.

Private Label Products

The company has a private label portfolio of approximately 1,524 products marketed under 131 private labels. Its primary private labels include 'Qianlong', which is used to market various OTC drugs, including gastrointestinal and dermatological products; and 'Wisconsin', which is used to market 20 different types of nutritional supplements manufactured in the United States.

Customers

The company's typical customers are urban residents in major Chinese cities. In addition, it sells prescription and OTC drugs to non-retail customers who choose to purchase from it rather than from manufacturers and distributors of pharmaceutical products directly.



History

China Nepstar Chain Drugstore Ltd. was founded in 1995.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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^{1 –} Data availability depends on company's security policy.

^{2 -} These sections are available only when you purchase a report with appropriate additional types of analyses.

The complete financial data is available for publicly traded companies.



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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

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Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources Financial

Physical

Technological

Organizational

Intangible resources Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?



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