

# Chemtrade Logistics Income Fund Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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## Abstracts

Chemtrade Logistics Income Fund Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Chemtrade Logistics Income Fund and its competitors. This provides our Clients with a clear understanding of Chemtrade Logistics Income Fund position in the [Chemical Industry](#).

The report contains detailed information about Chemtrade Logistics Income Fund that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Chemtrade Logistics Income Fund. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Chemtrade Logistics Income Fund financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios

pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Chemtrade Logistics Income Fund competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Chemtrade Logistics Income Fund business.

## **About Chemtrade Logistics Income Fund**

Chemtrade Logistics Income Fund manufactures and markets a portfolio of industrial chemicals and provides value-added services in North America and internationally. It serves gasoline, motor oil, fine paper, metals, newsprint, and other major industrial and consumer markets. The company markets sulphuric acid, liquid sulphur dioxide, sodium hydrosulphite and processes refinery spent acid (regen acid), particularly in the U.S. Gulf Coast region. It also supplies sodium chlorate and elemental sulphur, produces and markets ultra pure acid and phosphorous pentasulphide. Outside North America Chemtrade markets acid and sulphur.

### **Segments**

The Fund's subsidiaries operate in three business segments: Sulphur Products & Performance Chemicals (SPPC), Pulp Chemicals Business, and International Business.

### **SULPHUR PRODUCTS AND PERFORMANCE CHEMICALS**

The SPPC segment markets products, including, but not limited to, acid, liquid SO<sub>2</sub>, SHS, regen acid, ultra pure acid, P<sub>2</sub>S<sub>5</sub>, and sulphur. These products are marketed

primarily to North American customers. SPPC targets industrial markets and customers.

**Sulphuric Acid:** In North America, Chemtrade markets its acid entirely within the merchant market (customers who purchase acid not produced internally), and outside the lower margin fertilizer industry.

**Regen:** Chemtrade's two regen acid facilities (at Beaumont and Shreveport) are located in the U.S. Gulf Coast area. Chemtrade also operates the only regen acid facility in the U.S. Rocky Mountain district. Chemtrade's primary regen acid customers are oil refineries, which are the major producers of spent acid.

**Ultra Pure:** Ultra pure acid is produced voluntarily by burning sulphur and by taking a slip stream of SO<sub>3</sub> from acid plants.

**Liquid SO<sub>2</sub>:** Liquid SO<sub>2</sub> is produced voluntarily by burning sulphur and involuntarily by converting by-product sulphur dioxide gas streams from base metal smelters. Chemtrade's liquid SO<sub>2</sub> is obtained from Producers operating base metal smelters in eastern Canada and Mexico.

**Sulphur:** All of the molten (liquid) sulphur sold by Chemtrade is produced as a by-product by Producers, all of whom operate oil refineries in eastern Canada and the northern U.S.

**SHS:** Chemtrade sells SHS in both powder and liquid form. Liquid SHS is produced by Chemtrade from zinc powder, caustic soda and liquid SO<sub>2</sub> and by Olin from caustic soda and liquid SO<sub>2</sub>. SHS is primarily used within the paper industry. Chemtrade also produces zinc oxide as a by-product of the production of liquid SHS where zinc powder is used.

**P2S5:** P2S5 is a performance chemical used primarily as a key ingredient in the lubricating oil and grease additive markets for automotive motor oil.

**Suppliers:** The company's suppliers include Vale Inco and Xstrata Copper. Other key suppliers of Commercial By-Products in North America include Marsulex, Imperial Oil Limited, Irving Oil Limited, Consumers' Co-operative Refineries Limited, Sun Oil Company, Sinclair Oil, and Marathon Ashland Petroleum LLC. Chemtrade has a long-term supply agreement with Olin at Charleston, Tennessee. Chemtrade also has a long-term tolling agreement with Somavrac Inc.

Customers: Acid, regen acid, liquid SO<sub>2</sub>, oleum, SHS, ultra pure acid and sulphur are the key products marketed by Chemtrade in North America. In North America, customers operate in various industries, including pulp and paper, refineries, chemicals manufacturing, textiles, kaolin clay, water treatment, semi-conductor production and laboratory chemicals industries.

Competition: The company's competitors include DuPont Chemical Solutions Enterprise, Rhodia Inc., NorFalco LLC and PVS Chemical Solutions Inc. for acid products; Rhodia Inc., DuPont Chemical Solutions Enterprise, GenTek Inc. and Marsulex for Regen Acid; GenTek Inc., Honeywell International Inc. and PVS Chemical Solutions Inc. for Ultra Pure Acid; Calabrian Corporation, PVS Chemical Solutions Inc., Marsulex and Teck Cominco Limited for Liquid SO<sub>2</sub>; Israeli Chemicals Limited for P<sub>2</sub>S<sub>5</sub>; and HydroTechnologies and Rohm & Haas for SHS.

## PULP CHEMICALS BUSINESS

The Pulp Chemicals Business produces and distributes sodium chlorate and CTO into the western

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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1 – Data availability depends on company's security policy.

2 – These sections are available only when you purchase a report with appropriate additional types of analyses.  
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## ANALYSIS FEATURES

### SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

### Enhanced SWOT Analysis

Enhanced SWOT is a 3x3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

### PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

### Key Factors Examined by PESTEL Analysis:

**Political** – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

**Economic** – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

**Sociological** – What cultural and societal aspects will work upon the demand for the business's products and operations?

**Technological** – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

**Environmental** – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

**Legal** – What laws and legislation will exert influence on the style the business is carried out?

### **IFE, EFE, IE Matrices**

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

integrated into one suggestive model.

### **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

### **VRIO Analysis**

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity

## Reputation

### Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

## I would like to order

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