

BioDelivery Sciences International Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

BioDelivery Sciences International Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between BioDelivery Sciences International Inc. and its competitors. This provides our Clients with a clear understanding of BioDelivery Sciences International Inc. position in the Pharmaceuticals and Biotechnology Industry.

The report contains detailed information about BioDelivery Sciences International Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for BioDelivery Sciences International Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The BioDelivery Sciences International Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios



pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes BioDelivery Sciences International Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of BioDelivery Sciences International Inc. business.

About BioDelivery Sciences International Inc.

BioDelivery Sciences International, Inc. operates as a specialty pharmaceutical company. The company utilizes its licensed, owned and proprietary drug delivery technologies to develop and commercialize, either on its own or in partnerships with third parties, clinically significant new formulations of proven therapeutics.

The company's patented drug delivery technologies include the BioErodible MucoAdhesive (BEMA) technology, a small, erodible polymer film for application to the buccal mucosa (the lining inside the cheek); and the Bioral cochleate drug delivery technology, designed for the potential oral delivery of a broad base of products otherwise administered intravenously.

ONSOLIS and its Product Candidates

BEMA Formulated Products

ONSOLIS: The company has launched ONSOLIS in October 2009. ONSOLIS (fentanyl buccal soluble film) is an approved treatment for the management of 'breakthrough' pain



in patients with cancer, eighteen years of age and older, who are already receiving, and who are tolerant to, opioid therapy for their underlying persistent cancer pain. ONSOLIS is a formulation of the narcotic fentanyl delivered through its BEMA technology. The company has granted commercialization and distribution rights for ONSOLIS on a worldwide basis (except in South Korea and Taiwan) to Meda AB.

BEMA Buprenorphine (low dose for pain): This product candidate utilizes the BEMA technology to deliver the opioid analgesic buprenorphine for the treatment of moderate to severe pain conditions. BEMA Buprenorphine (low dose) is intended to meet the need for a new narcotic and can be used for chronic pain, including lower back, osteoarthritis and rheumatoid arthritis. BEMA Buprenorphine is in Phase 2 clinical development for the treatment of chronic pain.

BEMA Buprenorphine (high dose for opioid dependence): The company is also investigating a higher dose formulation of BEMA Buprenorphine for the treatment of opioid dependence.

BEMA Granisetron: This product candidate utilizes the BEMA technology to deliver the 5-HT3 receptor antagonist Granisetron (marketed as Kytril), an approved antiemetic to prevent the nausea and vomiting often encountered following cancer chemotherapy and radiation. This product candidate is in initial formulation development.

BEMA Triptan: This product concept would utilize the BEMA technology to deliver a 'triptan', which refers to a class of compounds approved for the treatment of migraine headaches. This product candidate is intended to move into formulation development. BEMA Triptan has the potential for both earlier plasma concentrations and migraine response, as well as the potential for response in presence of nausea and vomiting based on absorption from the BEMA technology.

Bioral Formulated Products

The primary chemical components of its Bioral cochleate technology are phosphatidylserine (PS) and calcium. PS is a natural component of essentially all biological membranes, and is concentrated in the brain.

Bioral Amphotericin B: The company is developing a Bioral formulation of Amphotericin B for treatment of fungal infections. Amphotericin B is often used to treat diseases that frequently strike patients with compromised immune systems.



Collaborative and Supply Relationships

The company has entered into an agreement with Aveva Drug Delivery Systems, Inc. (Aveva) pursuant to which Aveva would supply ONSOLIS product to the company for clinical trials and commercial sale. Under the terms of this agreement, Aveva would be the supplier of ONSOLIS for the United States, Mexico, and Canada.

The company has a process development agreement with LTS Lohmann Therapie-Systeme AG (LTS), pursuant to which LTS would undertake process development and scale up activities and supply BEMA Buprenorphine product to it for clinical trials.

In January 2009, the company entered in to a research collaboration and license agreement with the Drugs for Neglected Diseases initiative (DNDi) to allow the development of Bioral Amphotericin B for African Human Trypanosomiasis also known as African sleeping sickness, Chagas' Disease, and visceral and cutaneous leishmaniasis.

Competition

The company's major competitor is Cephalon, Inc.

History

BioDelivery Sciences International, Inc. was founded in 1997.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



Contents

RESEARCH METHODOLOGY

DISCLAIMER

1. BIODELIVERY SCIENCES INTERNATIONAL INC. COMPANY PROFILE

- 1.1. Key facts
- 1.2. Financial Performance
- 1.3. Key Executives
- 1.4. Ownership and Major Holders
- 1.5. Company History

2. BIODELIVERY SCIENCES INTERNATIONAL INC. BUSINESS OVERVIEW

- 2.1. Business Description
- 2.2. Major Products and Services
- 2.3. Markets and Sales Activities
- 2.4. Locations, Subsidiaries, Operating Units

3. BIODELIVERY SCIENCES INTERNATIONAL INC. SWOT ANALYSIS

- 3.1. Overview
- 3.2. Strengths
- 3.3. Weaknesses
- 3.4. Opportunities
- 3.5. Threats

4. BIODELIVERY SCIENCES INTERNATIONAL INC. FINANCIAL ANALYSIS

- 4.1. Financial Statements
- 4.1.1. Income Statement
- 4.1.2. Balance Sheet
- 4.1.3. Cash Flow
- 4.2. Financial Ratios
- 4.2.1. Profitability
- 4.2.2. Margin Analysis



- 4.2.3. Asset Turnover
- 4.2.4. Credit Ratios
- 4.2.5. Long-Term Solvency
- 4.2.6. Growth Over Prior Year
- 4.2.7. Financial Ratios Charts
- 4.3. Stock Market Snapshot

5. BIODELIVERY SCIENCES INTERNATIONAL INC. COMPETITORS AND INDUSTRY ANALYSIS

- 5.1. BioDelivery Sciences International Inc. Direct Competitors
- 5.2. Comparison of BioDelivery Sciences International Inc. and Direct Competitors Financial Ratios
- 5.3. Comparison of BioDelivery Sciences International Inc. and Direct Competitors Stock Charts
- 5.4. BioDelivery Sciences International Inc. Industry Analysis
- 5.4.1. Pharmaceuticals and Biotechnology Industry Snapshot
- 5.4.2. BioDelivery Sciences International Inc. Industry Position Analysis

6. BIODELIVERY SCIENCES INTERNATIONAL INC. NEWS & EVENTS

- 6.1. News & PR Activity Analysis
- 6.2. IR Corporate News
- 6.3. Marketing News
- 6.4. Corporate Events

7. BIODELIVERY SCIENCES INTERNATIONAL INC. EXPERTS REVIEW1

- 7.1. Experts Consensus
- 7.2. Experts Revisions

8. BIODELIVERY SCIENCES INTERNATIONAL INC. ENHANCED SWOT ANALYSIS²

9. UNITED STATES PESTEL ANALYSIS²

- 9.1. Political Factors
- 9.2. Economic Factors
- 9.3. Social Factors
- 9.4. Technological Factors



- 9.5. Environmental Factors
- 9.6. Legal Factors

10. BIODELIVERY SCIENCES INTERNATIONAL INC. IFE, EFE, IE MATRICES²

- 10.1. Internal Factor Evaluation Matrix
- 10.2. External Factor Evaluation Matrix
- 10.3. Internal External Matrix

11. BIODELIVERY SCIENCES INTERNATIONAL INC. PORTER FIVE FORCES ANALYSIS²

12. BIODELIVERY SCIENCES INTERNATIONAL INC. VRIO ANALYSIS²

APPENDIX: RATIO DEFINITIONS

LIST OF FIGURES

BioDelivery Sciences International Inc. Annual Revenues in Comparison with Cost of Goods Sold and Gross Profit

Profit Margin Chart

Operating Margin Chart

Return on Equity (ROE) Chart

Return on Assets (ROA) Chart

Debt to Equity Chart

Current Ratio Chart

BioDelivery Sciences International Inc. 1-year Stock Charts

BioDelivery Sciences International Inc. 5-year Stock Charts

BioDelivery Sciences International Inc. vs. Main Indexes 1-year Stock Chart

BioDelivery Sciences International Inc. vs. Direct Competitors 1-year Stock Charts

BioDelivery Sciences International Inc. Article Density Chart

The complete financial data is available for publicly traded companies.

^{1 –} Data availability depends on company's security policy.

^{2 –} These sections are available only when you purchase a report with appropriate additional types of analyses.



List Of Tables

LIST OF TABLES

BioDelivery Sciences International Inc. Key Facts

Profitability

Management Effectiveness

Income Statement Key Figures

Balance Sheet Key Figures

Cash Flow Statement Key Figures

Financial Performance Abbreviation Guide

BioDelivery Sciences International Inc. Key Executives

BioDelivery Sciences International Inc. Major Shareholders

BioDelivery Sciences International Inc. History

BioDelivery Sciences International Inc. Products

Revenues by Segment

Revenues by Region

BioDelivery Sciences International Inc. Offices and Representations

BioDelivery Sciences International Inc. SWOT Analysis

Yearly Income Statement Including Trends

Income Statement Latest 4 Quarters Including Trends

Yearly Balance Sheet Including Trends

Balance Sheet Latest 4 Quarters Including Trends

Yearly Cash Flow Including Trends

Cash Flow Latest 4 Quarters Including Trends

BioDelivery Sciences International Inc. Profitability Ratios

Margin Analysis Ratios

Asset Turnover Ratios

Credit Ratios

Long-Term Solvency Ratios

Financial Ratios Growth Over Prior Year

BioDelivery Sciences International Inc. Capital Market Snapshot

BioDelivery Sciences International Inc. Direct Competitors Key Facts

Direct Competitors Profitability Ratios

Direct Competitors Margin Analysis Ratios

Direct Competitors Asset Turnover Ratios

Direct Competitors Credit Ratios

Direct Competitors Long-Term Solvency Ratios

Pharmaceuticals and Biotechnology Industry Statistics



BioDelivery Sciences International Inc. Industry Position

Company vs. Industry Income Statement Analysis

Company vs. Industry Balance Sheet Analysis

Company vs. Industry Cash Flow Analysis

Company vs. Industry Ratios Comparison

BioDelivery Sciences International Inc. Consensus Recommendations¹

Analyst Recommendation Summary¹

Price Target Summary¹

Experts Recommendation Trends¹

Revenue Estimates Analysis¹

Earnings Estimates Analysis¹

Historical Surprises¹

Revenue Estimates Trend¹

Earnings Estimates Trend¹

Revenue Revisions¹



ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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