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Beacon Roofing Supply Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

Beacon Roofing Supply Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Beacon Roofing Supply Inc. and its competitors. This provides our Clients with a clear understanding of Beacon Roofing Supply Inc. position in the Wholesale and Distribution Industry.

The report contains detailed information about Beacon Roofing Supply Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Beacon Roofing Supply Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Beacon Roofing Supply Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios

pertaining to profitability, margin analysis, asset turnover, credit ratios, and company’s long-term solvency. This sort of company's information will assist and strengthen your company’s decision-making processes.

In the part that describes Beacon Roofing Supply Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company’s competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company’s business and sales activities will be boosted by gaining an insight into your competitors’ businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Beacon Roofing Supply Inc. business.

About Beacon Roofing Supply Inc.

Beacon Roofing Supply, Inc. distributes residential and non-residential roofing materials in the United States and Canada. It also distributes other complementary building materials, including siding, windows, specialty lumber products, and waterproofing systems for residential and nonresidential building exteriors. The company operates 179 branches in 37 states and 3 Canadian provinces, carrying approximately 10,000 SKUs and serving approximately 40,000 customers.

Products

The company’s product portfolio includes residential and non-residential roofing products, as well as complementary building products, such as siding, windows, and specialty lumber products. Its product lines are designed primarily to meet the requirements of both residential and non-residential roofing contractors.

Residential Roofing Products: The company offers various residential roofing products that include asphalt shingles; synthetic slate and tile; clay tile; concrete tile; slate; nail base insulation; metal roofing; felt; wood shingles and shakes; nails and fasteners; metal edgings and flashings; prefabricated flashings; ridges and soffit vents; gutters and

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downspouts; and other accessories.

Non Residential Roofing Products: The company also offers various non residential roofing products that include single-ply roofing; asphalt; metal; modified bitumen; built-up roofing; cements and coatings; insulation—flat stock and tapered; commercial fasteners; metal edges and flashings; skylights; smoke vents and roof hatches; sheet metal, including copper, aluminum, and steel; and other accessories.

Complementary Building Products: The company offers various complementary building products include siding products, such as vinyl siding, red, white and yellow cedar siding, fiber cement siding, soffits, house wraps, vapor barriers, and stone veneer; windows/door products, such as vinyl windows, aluminum windows, wood windows, turn-key windows, wood doors, and patio doors; specialty lumber products, such as redwood, redwood cedar decking, mahogany decking, pressure treated lumber, fire treated plywood, synthetic decking, PVC trim boards, millwork, and custom millwork; and other products, such as waterproofing systems, building insulation, air barrier systems, gypsum, moldings, and patio covers.

In the residential market, asphalt shingles consist of the share of the products it sells. It has also developed a specialty niche in the residential roofing market by distributing products, such as high-end shingles, copper gutters, and metal roofing products, as well as specialty lumber products for residential applications, including redwood, white and red cedar shingles, and red cedar siding. Additionally, it distributes gutters, downspouts, tools, nails, vinyl siding, windows, decking, and related exterior shelter products to meet the needs of its residential roofing customers.

In the non-residential market, single-ply roofing systems consist of the share of its products. Its single-ply roofing systems consist primarily of Ethylene Propylene Diene Monomer (synthetic rubber) (EPDM), and Thermoplastic Olefin (TPO), roofing materials, and related components. In addition to a range of single-ply roofing components, it sells the insulation that is required as part of major non-residential roofing applications. Its remaining non-residential products include metal roofing and flashings, fasteners, fabrics, coatings, roof drains, modified bitumen, built-up roofing, and asphalt.

Services

The company supports its customers with the following value-added services: advice and assistance to contractors throughout the construction process, including product

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identification, specification and technical support; job site delivery, rooftop loading, and logistical services; tapered insulation design and layout services; metal fabrication and related metal roofing design and layout services; trade credit; and marketing support, including project leads for contractors.

Customers

The company’s customer base consists of approximately 40,000 contractors, home builders, building owners, and other resellers primarily in the southeast, northeast, central plains, Midwest, southwest, and mid-Atlantic regions of the United States, as well as in eastern Canada. The company’s typical customer varies by end market, with small contractors in the residential market and small to large-sized contractors in the non-residential market. Its customer base also includes general contractors, retailers and building materials suppliers.

Suppliers

The company’s suppliers include Alcoa, BPCO, Carlisle, CertainTeed, Dow, Firestone, GAF/Elk Materials, James Hardie, Johns Manville, Owens Corning, Simonton, Tamko, and Revere Copper.

History

Beacon Roofing Supply, Inc. was founded in 1928.

The above Company Fundamental Report is a half-ready report and contents are subject to change.
It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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1 – Data availability depends on company's security policy.
2 – These sections are available only when you purchase a report with appropriate additional types of analyses. The complete financial data is available for publicly traded companies.

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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

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Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

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integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources
- Financial
- Physical
- Technological
- Organizational

Intangible resources
- Human
- Innovation and Creativity

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Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

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