

Banco Santander, S.A. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

Banco Santander, S.A. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between Banco Santander, S.A. and its competitors. This provides our Clients with a clear understanding of Banco Santander, S.A. position in the Industry.

The report contains detailed information about Banco Santander, S.A. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for Banco Santander, S.A.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The Banco Santander, S.A. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-



term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes Banco Santander, S.A. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of Banco Santander, S.A. business.

About Banco Santander, S.A.

Banco Santander, S.A. provides various financial products in Spain, the United Kingdom, Portugal, other European countries, Brazil and other Latin American countries, and the United States.

Business Segments

Retail Banking

The Retail Banking segment covers various customer banking businesses (except those of corporate banking, which are managed globally throughout the world).

Global Wholesale Banking

The Global Wholesale Banking segment includes global corporate banking, investment banking, and markets worldwide, including all treasury activities under global management, as well as its equities business.

Asset Management and Insurance



The Asset Management and Insurance segment includes its units that design and manage mutual and pension funds and insurance.

Geographic Segments

Continental Europe

This segment covers various retail banking business (including Banco Banif, S.A. (Banif), its specialized private bank), wholesale banking and asset management and insurance conducted in Europe, with the exception of the United Kingdom. This segment includes the following units: the Santander Branch Network, Banco Español de Credito, S.A. (Banesto), Santander Consumer Finance (including Santander Consumer USA), and Portugal. This area covers the banking activities of the different networks and specialized units in Europe, principally with individual clients and small and medium enterprises (SMEs), as well as private and public institutions. As of December 31, 2009, this area had 5,871 branches.

The company's consumer financing activities are conducted through its subsidiary Santander Consumer Finance and its group of companies. The activity of Santander Consumer Finance primarily relates to auto financing, personal loans, credit cards, insurance, and customer deposits. These consumer financing activities are mainly focused on Germany, Spain, Italy, Norway, Finland, Sweden, and the U.S. The company also conducts business in Poland, the U.K., Portugal, Austria, and the Netherlands.

The company's main Portuguese operations are conducted by Banco Santander Totta, S.A. (Santander Totta), and its Portuguese investment banking operations are conducted by Banco Santander de Negocios Portugal, S.A.

The United Kingdom

This segment includes retail and wholesale banking, asset management and insurance conducted by the various units and branches of the company in the U.K. As of December 31, 2009, the company had 1,322 branches. The company's U.K. businesses include Abbey, the deposits and branches of Bradford & Bingley, and Alliance & Leicester. These are referred to as Santander UK. Santander UK provides financial services in the United Kingdom. It is a residential mortgage lender. Santander UK also provides a range of retail savings accounts, and operates across a range of personal financial services.



Latin America

This segment includes financial activities conducted via its subsidiary banks and other subsidiaries in Latin America. It also includes the specialized units in Santander Private Banking, as an independent globally managed unit. Santander's business in New York is also managed in this area. As of December 31, 2009, the company had 5,745 offices in this area. The company engages in a range of retail banking activities in Latin America. In Latin America, it has majority shareholdings in banks in Argentina, Brazil, Chile, Colombia, Mexico, Puerto Rico, and Uruguay.

Sovereign

The company owns a 75.65% interest in Santander Holdings USA, Inc., which, as of December 31, 2009, had 722 branches, 2,359 ATMs, and 1.7 million clients.

Dispositions

In July 2009, the company has closed the sale of its stake in Banco de Venezuela to Bank for Economic and Social Development of Venezuela (Banco de Desarrollo Económico y Social de Venezuela), a public institution of the Bolivarian Republic of Venezuela.

History

Banco Santander, S.A. was founded in 1857.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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^{1 –} Data availability depends on company's security policy.

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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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