

# AVT, Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

<https://marketpublishers.com/r/AB2D44669A2BEN.html>

Date: May 2025

Pages: 50

Price: US\$ 499.00 (Single User License)

ID: AB2D44669A2BEN

## Abstracts

AVT, Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between AVT, Inc. and its competitors. This provides our Clients with a clear understanding of AVT, Inc. position in the [Heavy Machinery](#) Industry.

The report contains detailed information about AVT, Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for AVT, Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The AVT, Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your

company's decision-making processes.

In the part that describes AVT, Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of AVT, Inc. business.

### **About AVT, Inc.**

AVT, Inc. focuses on the development and manufacture of vending and product dispensing systems. The company is a vending operator having approximately 1,000 vending systems in the Los Angeles, Orange and Riverside, California counties.

The company also owns and operates a Mexican fast food restaurant, known as AC Mexican Food, Inc. doing business as, Jalapenos. The restaurant is a typical Mexican fast food restaurant that operates from mid morning through late evening with the majority of its business being lunch and dinner patrons.

The company's business focuses on manufacturing of the RAM 4000 vending machine, a refrigerated beverage/snack combination vending machine; manufacturing of the RAM 5000 vending machine, a non-refrigerated snack/chip/pastry combination vending machine; and manufacturing a built-in, secure access vending cabinet for hotels that do not have on-site food service. The company's AEM cabinet incorporates patent pending touch-screen to vend or TSV, which replaces both stand-alone machines and in-room locked mini-fridges while providing controlled access and a range of direct customer billing options.

The company has developed various 'high end' PC based product dispensing systems. These systems are derivatives of the AVT RAM 4000 or 5000 base housing having front

panels which are customized to end customer's needs for digital signage or color touch screens. These systems allow various AVT designed technologies to be integrated into the system to meet specific customer needs for a custom dispensing system. The company's product dispensing includes the Ivend, 24Hr. Vend Mart, and Tech-Store.

The company manufactures wireless VMS technology enabling vending machine owners/operators to remotely manage their vending systems and receive real time information through the Internet. This system also utilizes a cashless payment system enabling patrons to use credit card or membership card for completing vending transactions. It offers advertising through its remotely-programmable, AVTi Media Network video panels, which are integrated into vending machine signage.

## Products and Services

**Automated Express Market:** The company has developed and created its automated express market (AEM) system which is controlled access cabinet system. These custom built wood and steel based cabinets are PC based and designated for use in specialized locations, such as hotels, Inns, c-stores, malls, and retail stores that are limited in the ability to sell and market food, convenience items, or higher priced items, which are subject to pilfering. The cabinets can be merchandised to dispense approximately seventy-two selections, including snacks, hot meals, ice cream, alcoholic, and non-alcoholic beverages, as well as personal amenities, such as sunscreen, toothpaste, and brushes. They can also be configured for high ticket items, such as cell phones, digital cameras, mp3 players, and personal electronic devise.

**Media Advertising:** The company has developed AVTi Media which allows for an advertising medium to be added to AVT designed systems, including AEM cabinets and vending machines. Its vending management system software allows for the management of machine inventory, repairs, collections, and advertising through remote access.

**Vending Management System (VMS):** VMS systems allow it to view item information for each machine to help plan for daily replenishment, sales statistics, and alerts the company of defects to operators, as well as defect history for each machine.

**Vend Sensing System (VSS):** The company has developed and has a patent pending on its VSS product to provide a surefire solution for detecting all vended items.

## Competition

The company competes with Crane; USI; AMS; and Zoom Systems.

## History

The company was founded in 1969. It was formerly known as Automated Vending Technologies, Inc. and changed its name to AVT, Inc. in 2008.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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## ANALYSIS FEATURES

### SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

### Enhanced SWOT Analysis

Enhanced SWOT is a 3x3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

### PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

### Key Factors Examined by PESTEL Analysis:

**Political** – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

**Economic** – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

**Sociological** – What cultural and societal aspects will work upon the demand for the business's products and operations?

**Technological** – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

**Environmental** – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

**Legal** – What laws and legislation will exert influence on the style the business is carried out?

### **IFE, EFE, IE Matrices**

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

integrated into one suggestive model.

## **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

## **VRIO Analysis**

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity

## Reputation

### Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

## I would like to order

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