

# ATA, Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

https://marketpublishers.com/r/AB26D9B581CBEN.html

Date: July 2025

Pages: 50

Price: US\$ 499.00 (Single User License)

ID: AB26D9B581CBEN

## **Abstracts**

ATA, Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between ATA, Inc. and its competitors. This provides our Clients with a clear understanding of ATA, Inc. position in the <u>Diversified Services</u> Industry.

The report contains detailed information about ATA, Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for ATA, Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The ATA, Inc. financial analysis covers the income statement and ratio trendcharts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your



company's decision-making processes.

In the part that describes ATA, Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of ATA, Inc. business.

## About ATA, Inc.

ATA Inc. provides computer-based testing services in China. The company offers services for the creation and delivery of computer-based tests utilizing its nation-wide test delivery platform, proprietary testing technologies and provides testing services in China.

The company's computer-based testing services are used for professional licensure and certification tests in various industries, including IT services, banking, securities, teaching, and insurance.

The company's proprietary computer-based testing technologies include its E-testing platform for delivering computer-based tests and its content creation and management technologies. Its E-testing platform consists of a set of self-developed tools and applications for facilitating the computer-based testing process, and is capable of handling large-scale tests and transmitting, processing and storing large amounts of data.

The company's self-developed test content creation and management technologies include its Dynamic Simulation Technology. It also has developed content creation technologies for the conversion of paper-based tests into computer-based formats. The company also offers targeted test preparation and training solutions for certain



professional licensure and certification tests in the securities and teaching industries.

# Test Delivery Platform and Technologies

The company offers its clients a platform and suite of technologies for the development and delivery of computer-based tests. Its E-testing platform integrates various aspects of the test delivery process for computer-based tests, from test form compilation to test scoring and results analysis. It also offers its clients technologies and software applications for the creation of computer-based tests, including performance-based tests.

## E-Testing Platform

The company's E-testing platform incorporates various technologies and protocols. Its E-testing platform consists of a set of tools and applications for facilitating the computer-based testing process, including a network sub-system for managing and transferring test content, test taker information and test results data. The company's E-testing platform software applications are designed to handle large-scale testing environments and are capable of transmitting, receiving, processing and storing information in a short time span. The company has the capability to deliver approximately 1,000,000 tests per day using its 30 servers. It upgrades its equipment and software applications to handle increasing testing volume as required.

#### ATA Authorized Test Center Network

The company has established a network of authorized test centers across China and in Hong Kong, which it refers to as its ATA authorized test centers. As of March 31, 2010, the company had contractual relationships with 1,988 ATA authorized test centers, of which 1,400 had hosted tests delivered through its testing platform.

The company's ATA authorized test centers are divided into general test centers, which offer a range of tests and have the right to use its 'ATA' brand name and logo, and special test centers, such as Microsoft Learning Centers, with which it enters into contracts to carry out specific tests for specific test sponsor clients.

### Test Content Creation and Management Technologies

The company offers its clients technologies and software applications for the creation of computer-based tests, including performance-based tests. Its Dynamic Simulation



Technology is a performance-based testing technology that provides the format for creating, illustrating, running and scoring tests in a virtual computer environment that simulates the operating environment and functions of the software applications being tested without requiring the installation or use of those applications.

The company also has developed two non-simulation testing technologies: Real Environment Technology and ATA Markup Language. Its Real Environment Technology is used for creating, illustrating and running performance-based tests and learning exercises that operate with in the actual operating system or software application being tested. The company also has developed its ATA M

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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## **ANALYSIS FEATURES**

## **SWOT Analysis**

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

## **Enhanced SWOT Analysis**

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

#### **PESTEL Analysis**

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



## Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

## IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

## **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

## **VRIO Analysis**

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



# Reputation

# Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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