

American Railcar Industries Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

American Railcar Industries Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between American Railcar Industries and its competitors. This provides our Clients with a clear understanding of American Railcar Industries position in the <u>Heavy Machinery</u> Industry.

The report contains detailed information about American Railcar Industries that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for American Railcar Industries. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The American Railcar Industries financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and



company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes American Railcar Industries competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of American Railcar Industries business.

About American Railcar Industries

American Railcar Industries, Inc. designs and manufactures hopper and tank railcars in North America. The company also repairs and refurbishes railcars, provides fleet management services, and designs and manufactures certain railcar and industrial components. The company's primary customers include companies that purchase railcars for lease by third parties, or leasing companies, industrial companies, and those that use railcars for freight transport, or shippers, and Class I railroads.

Segments

The company operates in two segments: Manufacturing operations and Railcar services. Manufacturing operations consist of railcar manufacturing and railcar and industrial component manufacturing. Railcar services consist of railcar repair, refurbishment, and fleet management services.

The company designs and manufactures special, customized, and general purpose railcars and a range of components primarily for the North American railcar and industrial markets. The company also supports the railcar industry through various integrated railcar services, including repair, maintenance, consulting, engineering, and fleet management services.



MANUFACTURING OPERATIONS

The company primarily manufactures two types of railcars, hopper railcars and tank railcars. It also manufactures various components for railcar and industrial markets.

Hopper railcars

The company's hopper railcars are designed for shipping various dry bulk products, from light density products, such as plastic pellets, to high density products, such as cement.

Grain Railcars: These railcars are a group of hopper railcars with in its general service hopper railcar product offering. These grain railcars service the food markets, starch markets and energy markets.

Cement Railcars: The company manufactures cement hopper railcars.

Plastic Pellet Railcars: These railcars are designed to transport, load, and unload plastic pellets under precise specifications to preserve the purity of the load.

Pressureaide Railcars: The company's Pressureaide railcar is targeted towards the bulk powder markets. Pressureaide railcars typically handle products, such as clays, industrial and food grade starches, and flours.

Tank railcars

The company manufactures non-pressure and high pressure tank railcars. The company's tank railcars are designed to enable the handling of various commodities, including petroleum products, ethanol, asphalt, vegetable oil, corn syrup, and other food products. The company's high pressure tank railcars transport products that require a pressurized state due to their liquid, semi-gaseous or gaseous nature, including chlorine, anhydrous ammonia, liquid propane, and butane.

Other railcar types

The company produces other railcar types, including intermodal, gondola, and aluminum coal railcars with bottom and rotary discharge.



Component manufacturing

In addition to manufacturing railcars, the company also manufactures custom and standard railcar components. The company's products include tank railcar components and valves, tank heads, discharge outlets for hopper railcars, manway covers and valve body castings, outlet components, and running boards for industrial and railroad customers and hitches for the intermodal market. The company uses these components in its own railcar manufacturing and sells certain of these products to third parties, including its competitors.

The company also manufactures aluminum and special alloy steel castings that it sells primarily to industrial customers. These products include castings for the trucking, construction, mining, and oil and gas exploration markets, as well as finished, machined aluminum castings, and other custom machined products.

RAILCAR SERVICES

The company's primary railcar services are repair, refurbishment and fleet management services. The company's primary customers for these services are leasing companies and shippers.

Repair and refurbishment

The company's repair and refurbishment services include light and heavy railcar repairs, exterior painting, interior lining application and cleaning, tank and safety valve testing, railcar inspections, wheel replace

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources Financial

Physical

Technological

Organizational

Intangible resources Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?



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