

AGL Resources Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

<https://marketpublishers.com/r/AA0F4899815BEN.html>

Date: May 2025

Pages: 50

Price: US\$ 499.00 (Single User License)

ID: AA0F4899815BEN

Abstracts

AGL Resources Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between AGL Resources Inc. and its competitors. This provides our Clients with a clear understanding of AGL Resources Inc. position in the [Utilities](#) Industry.

The report contains detailed information about AGL Resources Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for AGL Resources Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The AGL Resources Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-

term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes AGL Resources Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of AGL Resources Inc. business.

About AGL Resources Inc.

AGL Resources Inc., an energy services holding company, distributes natural gas primarily in Florida, Georgia, Maryland, New Jersey, Tennessee, and Virginia.

The company is also involved in various related and complementary businesses, including retail natural gas marketing to end-use customers primarily in Georgia; natural gas asset management and related logistics activities for each of its utilities, as well as for nonaffiliated companies; natural gas storage arbitrage and related activities; and the development and operation of natural gas storage assets. The company also owns and operates a small telecommunications business that constructs and operates conduit and fiber infrastructure within select metropolitan areas.

Segments

The company manages its business through four segments: Distribution Operations, Retail Energy Operations, Wholesale Services, and Energy Investments.

Distribution Operations

The Distribution Operations segment includes six natural gas local distribution utilities.

These utilities construct, manage, and maintain intrastate natural gas pipelines and distribution facilities and include Atlanta Gas Light in Georgia; Chattanooga Gas in Tennessee; Elizabethtown Gas in New Jersey; Elkton Gas in Maryland; Florida City Gas in Florida; and Virginia Natural Gas in Virginia. Its six utilities serve approximately 2.3 million end-use customers.

Retail Energy Operations

The Retail Energy Operations segment consists of SouthStar Energy Services LLC (SouthStar), a joint venture owned 85% by its subsidiary, Georgia Natural Gas Company, and 15% by Piedmont Natural Gas. SouthStar markets natural gas and related services under the trade name Georgia Natural Gas to retail customers on an unregulated basis, primarily in Georgia, as well as Ohio and Florida. In addition, SouthStar markets gas to commercial and industrial customers in Alabama, Tennessee, North Carolina, South Carolina, and Georgia.

Wholesale Services

The Wholesale Services segment consists primarily of Sequent Energy Management, L.P. (Sequent), the company's subsidiary, which focuses on asset management, transportation, storage, producer and peaking services, and wholesale marketing. Sequent provides its customers with natural gas from the major producing regions and market hubs primarily in the U.S. and Canada.

Asset Management Transactions: Sequent's asset management customers include affiliated utilities, nonaffiliated utilities, municipal utilities, power generators and industrial customers.

Transportation Transactions: Sequent contracts for natural gas transportation capacity and participates in transactions that manage the natural gas commodity and transportation costs.

Producer Services: Sequent's producer services business primarily focuses on aggregating natural gas supply from various small and medium-sized producers located throughout the natural gas production areas of the United States, principally in the Gulf Coast region. Sequent provides producers with certain logistical and risk management services that offer options to move their supply into the pipeline grid.

Energy Investments

The Energy Investments segment includes various businesses that are related and complementary to its primary business. The segment's primary activity is its natural gas storage business, which develops, acquires, and operates salt-dome storage assets in the Gulf Coast region of the United States. It also offers natural gas storage services. This segment also owns a propane storage facility in Virginia with approximately 0.3 Bcf of storage capacity. This facility supplements the natural gas supply to its Virginia utility.

Jefferson Island Storage & Hub, LLC: Jefferson Island, a wholly owned subsidiary of the company, operates a salt dome storage and hub facility in Louisiana, approximately eight miles from the Henry Hub. The facility consists of two salt dome storage caverns with 7.5 Bcf of working gas capacity, 0.7 Bcf / day withdrawal capacity, and 0.4 Bcf /day injection capacity. Jefferson Island provides storage and hub services through its direct connection to the Henry Hub via the Sabine Pipeline and its interconnection with eight other pipelines in the area.

Golden Triangle Storage, Inc.: The company's wholly-owned subsidiary, Golden Triangle Storage, is constructing a natural gas storage facility in the Gulf Coast region of Texas. The project would consist of two underground salt dome storage caverns that would hold approximately 12 Bcf of working natural gas storage capacity and total cavern capacity of 18 Bcf.

AGL Networks, LLC (AGL Networks): This wholly owned subsidiary provides telecommunications conduit and dark fiber optic cable. AGL Networks leases and sells its fiber to various customers in the Atlanta, Georgia, Phoenix, Arizona, and Charlotte, North Carolina metropolitan areas, with a presence in other cities in the United States. Its customers include local, regional and national telecommunications companies, Internet service providers, educational institutions, and other commercial entities. AGL Networks typically provides underground conduit and dark fiber to its customers under leasing arrangements with terms that vary from 1 to 20 years. In addition, AGL Networks offers telecommunications construction services to its customers.

Significant Events

On February 2, 2010, AGL Resources Inc. and TECO Energy Inc. have launched a joint venture to provide home warranty products and services under the brand name UtiliPRO.

On July 28, 2010, AGL Resources Inc. and El Paso Corp. announced the signing of a

joint-venture agreement to distribute liquefied natural gas (LNG) across the southeastern United States to the heavy-duty transportation market, which includes heavy-duty trucks, buses, and waste haulers, and to peak-shaving facilities. The new 50/50 joint-venture, Southeast LNG Distribution Company plans to own and operate a fleet of LNG-fueled tankers and distribution facilities to support the use of LNG as a fuel source for this emerging market segment.

History

AGL Resources Inc. was founded in 1856.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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1 – Data availability depends on company's security policy.

2 – These sections are available only when you purchase a report with appropriate additional types of analyses.
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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3x3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity

Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

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