

AES Gener S.A. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

AES Gener S.A. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between AES Gener S.A. and its competitors. This provides our Clients with a clear understanding of AES Gener S.A. position in the <u>Utilities</u> Industry.

The report contains detailed information about AES Gener S.A. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for AES Gener S.A.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The AES Gener S.A. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-



term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes AES Gener S.A. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of AES Gener S.A. business.

About AES Gener S.A.

AES Gener S.A., through its subsidiaries engages in the generation and sale of electricity in Chile, Colombia and the Dominican Republic. The company also engages in steam generation, fuel sales, engineering services and other services.

Electricity Generation

Chile

The company and Guacolda provide electricity to the major interconnected system in Chile, the Sistema Interconectado Central (SIC), which serves central Chile from Rada Paposo in the north (Chile's Second Region) to Isla Grande de Chiloe in the south (Chile's Tenth Region). It also provides electricity to the Sistema Interconectado del Norte Grande (SING), the interconnected system that serves the northern part of the country from Tarapacá (Chile's First Region) to Antofagasta (Chile's Second Region). The company's generation capacity in the SIC comprises hydroelectric, combined-cycle, coal, peaking diesel and biomass facilities.

The company and Guacolda had 1,789 MW of nominal capacity in Chile as of December 31, 2005, which consisted of: 1,518 MW of primarily thermoelectric capacity,



comprising 974 MW of coal-fired capacity, 379 MW of combined-cycle capacity, 21 MW of forestry waste cogeneration capacity (3.8 MW of which produces steam and not electricity) and 144 MW of gas/oil turbine-fired capacity; and 271 MW of run-of-the-river hydroelectric capacity. Additionally, the company has 642.8 MW of nominal capacity at its TermoAndes facility, a combined-cycle natural gas-fired plant located in the province of Salta, Argentina, which is connected by a 345 kV transmission line to the SING.

Colombia

The Colombian electricity sector comprises 58 electricity generation companies, 11 national transmission companies, 31 local and regional distribution companies and 99 licensed electricity traders. As of December 31, 2005, Colombia's Sistema Interconectado Nacional Colombiano, the National Interconnected System, or the SIN, had a total installed capacity of approximately 13,348 MW, of which approximately 67% was hydroelectric power and 33% was thermal power. Energy consumption in Colombia grew 150% from 19,553 GWh in 1980 to 48,829 GWh in 2005. Maximum registered demand, or peak demand, for electric energy was 8,639 MW as of December 31, 2005.

Argentina

The company's electricity investments in Argentina consist of the TermoAndes generation plant in the province of Salta, a 642.7 MW natural gas-fired facility, and the InterAndes transmission line, a 345 kV transmission line which extends 280 km from the TermoAndes plant in Argentina to the Chilean border. The Argentinean portion of the transmission line is owned by InterAndes, the company's wholly owned Argentinean subsidiary, and the Chilean portion of the line is directly owned by AES Gener.

The Dominican Republic

In May 2006, The AES Corporation purchased El Paso's interest in Itabo.

Other Businesses

The company also has ownership interests in other non-electricity businesses, principally related to fuels. The company is the major distributor of coal in Chile and also participates in the Chilean natural gas industry through its 13% ownership interest in each of GasAndes Argentina and GasAndes Chile, which transport natural gas through a pipeline from the Province of Mendoza in Argentina to the Santiago Metropolitan Region in Chile.



Non-Electricity Businesses

Coal Mining

The company sold a coal mine concession in Colombia, Compañía de Carbones del Cesar Limitada, which had been incorporated as its 100% owned subsidiary. This company was formed to mine a coal deposit at La Loma, Province of El Cesar, in northeastern Colombia. The Company sold this mine to Belts International Inc. and Aspen Trails Ltda.

Oil

The Company sold its investments in oil and gas exploratory concessions in Argentina and Chile, which included the assets of OilGener Inc. (USA) and the Fell Block, along with OilGener Argentina Ltd. In Argentina, OilGener Argentina Ltd., operates one concession in the Austral Basin and holds two exploratory areas in the Neuquen Basin. The Company's 55% ownership participation in the Fell Block area, located in southern Chile, was operated through a joint operation a

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



Contents

RESEARCH METHODOLOGY

DISCLAIMER

1. AES GENER S.A. COMPANY PROFILE

- 1.1. Key facts
- 1.2. Financial Performance
- 1.3. Key Executives
- 1.4. Ownership and Major Holders
- 1.5. Company History

2. AES GENER S.A. BUSINESS OVERVIEW

- 2.1. Business Description
- 2.2. Major Products and Services
- 2.3. Markets and Sales Activities
- 2.4. Locations, Subsidiaries, Operating Units

3. AES GENER S.A. SWOT ANALYSIS

- 3.1. Overview
- 3.2. Strengths
- 3.3. Weaknesses
- 3.4. Opportunities
- 3.5. Threats

4. AES GENER S.A. FINANCIAL ANALYSIS

- 4.1. Financial Statements
- 4.1.1. Income Statement
- 4.1.2. Balance Sheet
- 4.1.3. Cash Flow
- 4.2. Financial Ratios
- 4.2.1. Profitability
- 4.2.2. Margin Analysis



- 4.2.3. Asset Turnover
- 4.2.4. Credit Ratios
- 4.2.5. Long-Term Solvency
- 4.2.6. Growth Over Prior Year
- 4.2.7. Financial Ratios Charts
- 4.3. Stock Market Snapshot

5. AES GENER S.A. COMPETITORS AND INDUSTRY ANALYSIS

- 5.1. AES Gener S.A. Direct Competitors
- 5.2. Comparison of AES Gener S.A. and Direct Competitors Financial Ratios
- 5.3. Comparison of AES Gener S.A. and Direct Competitors Stock Charts
- 5.4. AES Gener S.A. Industry Analysis
- 5.4.1. Utilities Industry Snapshot
 - 5.4.2. AES Gener S.A. Industry Position Analysis

6. AES GENER S.A. NEWS & EVENTS

- 6.1. News & PR Activity Analysis
- 6.2. IR Corporate News
- 6.3. Marketing News
- 6.4. Corporate Events

7. AES GENER S.A. EXPERTS REVIEW¹

- 7.1. Experts Consensus
- 7.2. Experts Revisions

8. AES GENER S.A. ENHANCED SWOT ANALYSIS²

9. CHILE PESTEL ANALYSIS²

- 9.1. Political Factors
- 9.2. Economic Factors
- 9.3. Social Factors
- 9.4. Technological Factors
- 9.5. Environmental Factors
- 9.6. Legal Factors



10. AES GENER S.A. IFE, EFE, IE MATRICES²

- 10.1. Internal Factor Evaluation Matrix
- 10.2. External Factor Evaluation Matrix
- 10.3. Internal External Matrix
- 11. AES GENER S.A. PORTER FIVE FORCES ANALYSIS²
- 12. AES GENER S.A. VRIO ANALYSIS²

APPENDIX: RATIO DEFINITIONS

LIST OF FIGURES

AES Gener S.A. Annual Revenues in Comparison with Cost of Goods Sold and Gross Profit

Profit Margin Chart

Operating Margin Chart

Return on Equity (ROE) Chart

Return on Assets (ROA) Chart

Debt to Equity Chart

Current Ratio Chart

AES Gener S.A. 1-year Stock Charts

AES Gener S.A. 5-year Stock Charts

AES Gener S.A. vs. Main Indexes 1-year Stock Chart

AES Gener S.A. vs. Direct Competitors 1-year Stock Charts

AES Gener S.A. Article Density Chart

The complete financial data is available for publicly traded companies.

^{1 –} Data availability depends on company's security policy.

^{2 –} These sections are available only when you purchase a report with appropriate additional types of analyses.



List Of Tables

LIST OF TABLES

AES Gener S.A. Key Facts

Profitability

Management Effectiveness

Income Statement Key Figures

Balance Sheet Key Figures

Cash Flow Statement Key Figures

Financial Performance Abbreviation Guide

AES Gener S.A. Key Executives

AES Gener S.A. Major Shareholders

AES Gener S.A. History

AES Gener S.A. Products

Revenues by Segment

Revenues by Region

AES Gener S.A. Offices and Representations

AES Gener S.A. SWOT Analysis

Yearly Income Statement Including Trends

Income Statement Latest 4 Quarters Including Trends

Yearly Balance Sheet Including Trends

Balance Sheet Latest 4 Quarters Including Trends

Yearly Cash Flow Including Trends

Cash Flow Latest 4 Quarters Including Trends

AES Gener S.A. Profitability Ratios

Margin Analysis Ratios

Asset Turnover Ratios

Credit Ratios

Long-Term Solvency Ratios

Financial Ratios Growth Over Prior Year

AES Gener S.A. Capital Market Snapshot

AES Gener S.A. Direct Competitors Key Facts

Direct Competitors Profitability Ratios

Direct Competitors Margin Analysis Ratios

Direct Competitors Asset Turnover Ratios

Direct Competitors Credit Ratios

Direct Competitors Long-Term Solvency Ratios

Utilities Industry Statistics



AES Gener S.A. Industry Position

Company vs. Industry Income Statement Analysis

Company vs. Industry Balance Sheet Analysis

Company vs. Industry Cash Flow Analysis

Company vs. Industry Ratios Comparison

AES Gener S.A. Consensus Recommendations¹

Analyst Recommendation Summary¹

Price Target Summary¹

Experts Recommendation Trends¹

Revenue Estimates Analysis¹

Earnings Estimates Analysis¹

Historical Surprises¹

Revenue Estimates Trend¹

Earnings Estimates Trend¹

Revenue Revisions¹



ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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