

# ad pepper media International N.V. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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# **Abstracts**

ad pepper media International N.V. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between ad pepper media International N.V. and its competitors. This provides our Clients with a clear understanding of ad pepper media International N.V. position in the <u>Software and Technology Services</u> Industry.

The report contains detailed information about ad pepper media International N.V. that gives an unrivalled in-depth knowledge about internal businessenvironment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for ad pepper media International N.V.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The ad pepper media International N.V. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios



pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes ad pepper media International N.V. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of ad pepper media International N.V. business.

### About ad pepper media International N.V.

Ad Pepper Media International N.V. operates as an international interactive media, direct marketing and technology solutions sales and service organization. The company delivers its advertising formats to advertiser objectives ranging from branding to lead generation, customer acquisition and customer relationship management programs.

Ad pepper media markets its services and marketing solutions in approximately 40 countries through 15 branch offices in 10 European countries and a branch office in the USA enabling it to execute national and global interactive marketing campaigns across its exclusive representation network of approximately 850 Websites generating 1.4 billion Ad impressions per month, its reach network with 15,000 Websites generating 10 billion Ad impressions per month, its proprietary opt-in email program with 3 million profiles and though 50 million partner opt-in emails and newsletters.

Ad pepper media represents world-major Websites, such as Das Telefonbuch and GelbeSeiten in Germany, Aftonbladet in Sweden, National Geographic in Great Britan, as well as theme-specific sites, including Autoscout24 and scores of others. In December 2004 Ad pepper media International N.V. invested in dMarc Broadcasting,



Inc. that counts approximately 4,600 radio stations in the USA and Canada among its customers in the field of radio automation.

**Media Solutions** 

The company's interactive media solutions are designed to help advertisers generate brand awareness build their brands or associate their brands to specific content via sponsorships through highly targeted or reach campaigns with standard or improved Ad types.

iReach: iReach is Ad pepper media`s network based volume marketing solution designed to deliver the broadest audience reach for effective low cost branding or mass marketing activities.

iAttract: iAttract is Ad pepper media's solution enabling marketers to increase brand or product awareness and response by using next generation advertising types and formats.

iBrand: iBrand is Ad pepper media's brand building solution enabling marketers to communicate brand values for the establishment of brand awareness and recognition.

iSponsor: iSponsor is Ad pepper's brand association solution enabling marketers to establish and strengthen relationships with its target audience through strategic brand placements on interest specific content.

iClick: iClick is Ad pepper media's performance based traffic generating marketing solution.

iStream: iStream is Ad pepper media's streaming media solution, enabling advertisers to feature spectacular audio and video messages online through an easy-to-use, 'instant play' rich-media solution. iStream is designed for marketers to easily integrate their TV and radio commercials in banners, pop-ups, skyscrapers, eMails or directly on their site for easy and plug-in free viewing.

### **Direct Marketing Solutions**

The company's interactive Direct Marketing solutions are designed to help marketers generate fresh new leads, acquire new customers or retain existing customers via customer relationship management activities. Its solutions can be coupled with the



advertiser's incentive offer and jointly with tactical marketing tools such as questionnaires, surveys, polls, sweepstakes, games and digital coupons among others.

iLead: iLead is Ad pepper media's permission and performance based qualified lead generation solution.

iSurvey - iSurvey is Ad pepper media's dynamic interactive online survey solution. iSurvey enables marketers build online panels or carry out market research via questionnaires whilst simultaneously capturing qualified permission based user data. iSurvey has been successfully used by marketers, such as Consodata, Columbia Pictures, Black & Decker and Troy Research among others.

iSample - iSample is Ad pepper media's online request-based sampling solution. iSample has successfully been used by marketers, such as Procter & Gamble, Coloplast, Johnson & Johnson, and Financial Times among others.

iCoupon - iCoupon is Ad pepper media's electronic coupon generation and distribution solution. iCoupon can be delivered via web and email channels and successfully been used by marketers such as Procter & Gamble and Johnson & Johnson among others.

iGame - iGame is Ad pepper media's solution for integrating online games in the customer's direct marketing campaigns. The online games offer an interesting and entertaining activity for users while checking out the customer's brands, products or services.

iOptin: iOptin is Ad pepper media's Permission based Opt-In Email solution designed to establish and maintain a relevant and cost-effective dialogue with consumers who have declared an interest in specific products or services.

iNews: iNews is Ad pepper media's permission-based newsletter marketing solution designed to establish and maintain relationships with consumers that have declared an interest in platform specific newsletters.

iMessage: iMessage is Ad pepper media's mobile marketing solutions to create and maintain a constant, cost-efficient dialogue between marketers and consumers via mobile phones. iMessage allows advertising clients to send a communication message to a specific target group if they are online or not via SMS/MMS.

#### **Technology Solutions**

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iDialogue: iDialogue is Ad pepper media's customisable eCRM solution, that makes it possible for manufacturers and retailers to establish and maintain a dialogue with their customers. iDialogue enables marketers to engage in and maintain a personalized dialogue with prospects and customers alike.

Solutions for Web sites

The company provides them with a set of efficient tools for eCRM activities through its iDialogue systems and efficient ad delivery with the technology of Falk eSolutions.

#### Subsidiaries

The company's subsidiaries include ad pepper media BeNeLux B.V.; ad pepper media Denmark A/S; ad pepper media Sweden AB; ad pepper media France S.A.R.L.; ad pepper media IMS Srl.; ad pepper media Spain S.A.; ad pepper media GmbH; ad pepper media UK Ltd.; and ad pepper media USA, LLC.

History

Ad Pepper Media International N.V. was founded in 1999.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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<sup>1 –</sup> Data availability depends on company's security policy.

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# **ANALYSIS FEATURES**

#### **SWOT Analysis**

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

#### **Enhanced SWOT Analysis**

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

#### **PESTEL Analysis**

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

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Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

### IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

#### **Porter Five Forces Analysis**

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

#### **VRIO** Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources Financial

Physical

Technological

Organizational

Intangible resources Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?



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