

1-800-Flowers.com Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

1-800-Flowers.com Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between 1-800-Flowers.com Inc. and its competitors. This provides our Clients with a clear understanding of 1-800-Flowers.com Inc. position in the [Retail](#) Industry.

The report contains detailed information about 1-800-Flowers.com Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for 1-800-Flowers.com Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The 1-800-Flowers.com Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and company's long-

term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes 1-800-Flowers.com Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of 1-800-Flowers.com Inc. business.

About 1-800-Flowers.com Inc.

1-800-FLOWERS.COM, Inc. provides customers with flowers and a selection of plants, gift baskets, gourmet foods, confections, balloons, and plush stuffed animals perfect for various occasions.

The company's BloomNet international floral wire service (www.mybloomnet.net) provides a range of products and value-added services designed to help professional florists. Its 'Gift Shop' also includes gourmet gifts, such as popcorn and specialty treats from The Popcorn Factory; cookies and baked gifts from Cheryl's; chocolates and confections from Fannie May confections brands (www.fanniemay.com and www.harrylondon.com); wine gifts from The Winetasting Network (www.winetasting.com) and Geerlings&Wade (www.geerwade.com); and gift baskets from 1-800-BASKETS.COM (www.1800baskets.com), as well as Celebrations (www.celebrations.com), a online destination for fabulous party ideas and planning tips.

Business Categories

The company's business categories include Consumer Floral, Gourmet Food and Gift Baskets, and BloomNet Wire Service business.

The Consumer Floral business category includes the operations of the company's primary brand, 1-800-Flowers.com.

The Gourmet Food and Gift Baskets category includes the operations of Fannie May Confections Brands, Cheryl & Co., The Popcorn Factory, The Winetasting Network, Geerlings & Wade and DesignPac and 1-800-Baskets.

The BloomNet Wire Service includes the operations of BloomNet, BloomNet Technologies, and Napco.

Products and Service Offerings

The company offers a range of products, including fresh-cut flowers, floral arrangements and plants, gifts, popcorn, gourmet foods and gift baskets, cookies, chocolates, candy, and wine.

Flowers & Plants: The company offers fresh-cut flowers and floral arrangements for all occasions and holidays, available for same-day delivery. It provides its customers with a choice of florist designed products, flowers delivered through its Fresh From Our Growers program, and floral creations from its floral artisans. As of June 27, 2010, the company operated 2 floral retail stores located in New York and 1 fulfillment center. In addition, the company has 95 franchised stores, located within the United States.

Gourmet Foods and Gift Baskets: The company manufactures cookies and baked gift items from Cheryl & Co., which are delivered in gift baskets and containers, providing customers with a variety of assortments to choose from. The Popcorn Factory brand pops premium popcorn and specialty snack products, while Fannie May Confections Brands manufactures chocolate and candy under the Fannie May, Harry London, and various private label brand names. Additionally, through The Winetasting Network, the company offers its customers a range of different wines from worldwide.

BloomNet Products and Services

The company's BloomNet business provides its members with products and services, including clearinghouse services, consisting of the settlement of orders between sending florists (including the 1-800-Flowers.com brand) and receiving florists, advertising, in the form of member directories, including the on-line directory, communication services, by which BloomNet florists are able to send and receive orders and communicate between members, using Bloomlink, the company's proprietary

electronic communication system, other services, including Web hosting and point of sale, and wholesale products, which consist of branded and non-branded floral supplies.

Strategic Online Relationships

The company's online relationships include AOL, Yahoo!

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.

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1 – Data availability depends on company's security policy.

2 – These sections are available only when you purchase a report with appropriate additional types of analyses.
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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3x3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.

Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors

integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity

Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?

Rare?

Costly to imitate?

Organized properly?

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