

# Pet Food Market in US - Industry Outlook and Forecast 2017 - 2022

https://marketpublishers.com/r/P343CBAF242EN.html

Date: November 2017 Pages: 102 Price: US\$ 3,500.00 (Single User License) ID: P343CBAF242EN

# Abstracts

The pet food market in US is expected to cross \$34 billion, growing at a CAGR of 4% during the forecast period 2017–2022. The increasing number of pet ownership globally is the major factor for growing demand for pet food. Additionally, people are getting more aware of harmful preservatives and other additives used in the edible substance for pets and hence, the demand for premier and organic food for pets is increasing globally. With increase in the number of US households with pets, the 'pet parenting' trend prevalent among millennials, and increased adoption of shelter animals are expected to fuel the growth of the pet food market in the US.

Mars Inc., Nestle, M. Smucker Company, Colgate-Palmolive are the leading players in the market. The dog food segment is likely to lead the market in US, followed by the cat food segment, which is expected to record a faster growth rate at a CAGR of 4% during the period 2017–2022.

**Report Timeline** 

Base Year: 2016

Forecast Year: 2017–2022

The major manufacturers in the market included in the report are as follows:

Mars

Nestlé



The J.M. Smucker Company

Colgate-Palmolive

Other prominent manufacturers mentioned in the report are Ainsworth Pet Nutrition, American Nutrition, Bil-jac Foods, Blue Buffalo Pet Products, Elmira Pet Products, Fromm Family Foods, Hubbard Feeds, Halo, Petcurean Pet Nutrition, and Rush Direct Inc.

# SCOPE OF THE REPORT

The study considers the present scenario of the Pet Food Market in US and its market dynamics for the period 2017?2022. It covers a detailed overview of several market growth enablers, restraints, and trends. Further, the study covers both the demand and supply sides of the market. It alsoprofiles and analyzes the leading four companies and other prominent companies operating in the market.

This report provides the details of the market size from the following segments:

Revenue Volume Animal Type Dog Cat Cat Other Animals

Dry



Wet

Treats

The pet food market in US is expected to cross \$34 billion, growing significantly with a CAGR close to 4% during the period 2017?2022. The market is expected to increase both in terms of volume and revenues.

The number of households, in the US, with pets is more than the number of households with kids. 'Pet parenting' is witnessing a rapid and substantial growth in the US.

This trend has significantly increased the spending on pets and their edibles, primarily by the millennials and baby boomers. This trend is expected to continue over the next few years and propel growth in the pet food market in the US.

The report alsoprovides a holistic view of the market and highlights the diversity, competitive dynamics, and intensity of competition in the pet food market across the US. It provides visibility about manufacturers in the market, factors driving the growth of the market, and information about the latest trends that have started to surface and are likely to become strong market driving forces over the next five years. The report alsoprovides the Porter's Five Forces analysis along with a description of each force and its impact on the market. Further, the report alsoprovides complete value chain analysis of the market.

Pet Food Market in US: Key Vendor Analysis

The competition among manufacturers in the market is intensifying as both private labels and internal brands are working aggressively towards establishing their position in the market. Increasing competition in the market is alsoleading to increased M&A activities.

With international players increasing their footprint in the market, backed by cuttingedge infrastructure and R&D support, regional and local vendors will find it increasingly difficult to compete in terms of reliability, technology, and price.

The report profiles the leading players in the market and provides a complete value chain analysis of the market. Strength, strategies, opportunities, and product offerings of the major manufacturers of pet food in the US, are discussed in the report.



Pet Food in US Market: Dynamics

The demand for healthy as well as premium and super-premium foods to drive market growth

The spending on pets is increasing exponentially in the US and with it is the demand for foods for them. The demand for organic, non-GMO, low-carb and other such healthy food options for pets is increasing with the increase in the number of owners treating pets as family and demanding healthy food for their pets. The demand for premium and super-premium pet food is alsoon the rise. Similarly, the increasing trend of getting online customized food for pets is going to boost the market.

Increasing popularity of the 'pet parenting' trend prevalent among millennials and growing adoption of shelter animals are expected to drive the growth of the pet food market in the US over the next five years.

Pet Food Market in US: Segmental Analysis

The dog food segment to lead the pet food market in the US

The number of dogs adopted is increasing in the US. With increased adoption of dogs, the demand for dog food is expected to grow as well. The dog food segment is expected to cross \$25 billion by 2022, followed by the cat food segment. The cat food segment will, however, record a faster growth rate at a CAGR of 4% over the period 2017-2022.

From the product type perspective, the dry pet food segment dominated the pet food market in US in 2016. Over the next five years, the dry, wet food, and pet treats segments are expected to witness significant growth.



# Contents

# **1 RESEARCH METHODOLOGY**

**2 RESEARCH OBJECTIVES** 

**3 RESEARCH PROCESS** 

# **4 REPORT COVERAGE**

4.1 Market Definition

4.2 Base Year

4.3 Scope of Study

4.3.1 Market Segmentation by Animal Type

4.3.2 Market Segmentation by Product Type

# **5 REPORT ASSUMPTIONS & CAVEATS**

5.1.1 Inclusions

- 5.1.2 Exclusions
- 5.2 Currency Conversion rate
- 5.3 Market Derivation

# **6 MARKET AT A GLANCE**

# **7 INTRODUCTION**

# **8 MARKET DYNAMICS**

- 8.1 Market Growth Enablers
  - 8.1.1 Rise of Anthropomorphism
  - 8.1.2 Recession-proof Industry

8.1.3 Increased Pet Penetration through Adoption Leading to High Demand for Pet Food

8.1.4 Humanization of Pet as Family Members

8.1.5 Vendors Investment and Marketing Strategies on Pet, Pet Foods and Pet

**Related Products** 

8.2 Market Growth Restraint

8.2.1 Products Recalls Due to Possible Contamination and Health Issues Among Pets



- 8.2.2 Manufacturing Challenges for Pet Food Companies
- 8.2.3 Imported Pet Food Ingredients May Lack Adherence to FDA Regulations
- 8.3 Market Opportunities & Trends
  - 8.3.1 Demand for Healthy, Natural, and Organic Pet Food
  - 8.3.2 Increased Demand for Premium Pet Snacks
- 8.3.3 Freeze-dried Raw Pet Food Demand Growing Quickly
- 8.3.4 Superfood Formulas in Pet Food
- 8.3.5 Online Customized Pet Food
- 8.4 Porter's Five Forces Analysis
  - 8.4.1 Threat of New Entrants
  - 8.4.2 Bargaining Power of Suppliers
  - 8.4.3 Bargaining Power of Buyers
  - 8.4.4 Threat of Substitutes
  - 8.4.5 Competitive Rivalry

# 9 GLOBAL PET FOOD MARKET

- 9.1 Market Overview
- 9.2 Macroeconomic Factors Driving Market Growth
- 9.2.1 Per Capita GDP in Developing Markets
- 9.2.2 Dual-income Households in Developed Markets

# **10 PET FOOD MARKET IN US**

# **11 PET FOOD REGULATIONS**

# **12 PET FOOD MARKET IN US BY PRODUCT TYPE**

- 12.1 Market Overview
- 12.2 Dog Food Market in US
- 12.2.1 Market Overview
- 12.3 Cat pet food market in US
- 12.3.1 Market Overview
- 12.4 Pet Food Market for Other Animals in US
  - 12.4.1 Market Overview

# **13 PET FOOD MARKET BY FOOD TYPE**

#### 13.1 Market Overview



- 13.2 Dry Pet Food Market in US13.2.1 Market Overview13.3 Wet Pet Food Market in US13.3.1 Market Overview13.4 Pet Treats Market in US
- 13.4.1 Market Overview

# **14 PRICING ANALYSIS**

14.1 Market Overview

#### **15 COMPETITIVE LANDSCAPE**

15.1 Market Overview15.2 Market Ranking Analysis

#### **16 KEY COMPANY PROFILES**

- 16.1 Mars Inc.
  - 16.1.1 Business Overview
  - 16.1.2 Mars in Pet Food Market
  - 16.1.3 Product Offerings
  - 16.1.4 Key Strengths
  - 16.1.5 Key Strategies
- 16.2 Nestlé
  - 16.2.1 Business Overview
  - 16.2.2 NESTLÉ PURINA PETCARE
  - 16.2.3 Product Offerings
  - 16.2.4 Key Strengths
- 16.2.5 Key Strategies
- 16.3 The J.M. Smucker Company
  - 16.3.1 Business Overview
  - 16.3.2 Big Heart Pet Brands
- 16.3.3 Product Offerings
- 16.3.4 Key Strengths
- 16.3.5 Key Strategies
- 16.4 Colgate-Palmolive
- 16.4.1 Business Overview
- 16.4.2 Hill's Pet Nutrition



- 16.4.3 Product Offerings
- 16.4.4 Key Strengths
- 16.4.5 Key Strategies

# 17 OTHER PROMINENT COMPANIES

17.1 Ainsworth Pet Nutrition 17.1.1 Business Overview

- 17.1.2 Product Offerings
- 17.2 American Nutrition
- 17.2.1 Business Overview
- 17.2.2 Product Offerings
- 17.3 Bil-Jac Foods
- 17.3.1 Business Overview
- 17.3.2 Product Offerings
- 17.4 Blue Buffalo Pet Products
- 17.4.1 Business Overview
- 17.4.2 Product Offerings
- 17.5 Elmira Pet Products
  - 17.5.1 Business Overview
- 17.5.2 Product Offerings
- 17.6 Fromm Family Foods
- 17.6.1 Business Overview
- 17.6.2 Product Offerings
- 17.7 Hubbard Feeds
- 17.7.1 Business Overview
- 17.7.2 Product Offerings
- 17.8 Halo, Purely for Pets
- 17.8.1 Business Overview
- 17.8.2 Product Offerings
- 17.9 Petcurean Pet Nutrition
- 17.9.1 Business Overview
- 17.9.2 Product Offerings
- 17.1 Rush Direct Inc.
- 17.10.1 Business Overview
- 17.10.2 Product Offerings

# **18 REPORT SUMMARY**



- 18.1 Key Takeaways
- 18.2 Qualitative Summary of Pet Food Market in US 2016–2022
- 18.3 Quantitative Summary of Pet FOOD Market IN US 2016-2022

#### **19 APPENDIX**

19.1 List of Abbreviations



# **List Of Exhibits**

#### LIST OF EXHIBITS

Exhibit 1 Segmentation of Pet Food Market in US Exhibit 2 Market Size Calculation Approach 2016 Exhibit 3 Market Size Calculation 2016 Exhibit 4 Global Pet Ownership by Households and Likelihood to Own a Pet among Nonowners by Gender Exhibit 5 Pet Sales Vs. Other Retail Sales in US 2016 (\$ billion) Exhibit 6 Pet Industry Expenditure in US 1994–2016 (\$ billion) Exhibit 7 Pets as Part of Family Part-1 Exhibit 8 Popular Pet Names in US (2016) Exhibit 9 Pets as Part of Family Part -2 Exhibit 10 Five Forces Analysis 2016 Exhibit 11 Market Share and Growth Rate of Global Pet Food Market 2015–2016 Exhibit 12 Global Pet Food Market 2016–2022 (\$billion) Exhibit 13 Working Population in Major Countries (in million) Exhibit 14 CAGR of Working Population in Key Countries 2016–2022 Exhibit 15 Comparison of Pet Population in Key Countries 2016 (million) Exhibit 16 Comparison of Pet Ownership by Key Countries 2016 (in million) Exhibit 17 Comparison of Pet-friendliness among Total Population in Key Countries 2016 (%) Exhibit 18 Dual-income Households in US (1970 Vs. 2015) Exhibit 19 Pets Ownership in US for 2014 and 2016 Exhibit 20 Pet Food Spending by Age Group (\$ billion) Exhibit 21 Pet Food Market in US 2016–2022 (\$ billion) Exhibit 22 Pet Food Market in US 2016–2022 (MMT) Exhibit 23 Various Regulatory Bodies Involved in Manufacturing of Pet Food Exhibit 24 Pet Food Market in US by Product Type 2016 (% Volume) Exhibit 25 Share of Pet Food Market in US by Product Type 2016-2022 Exhibit 26 Number of Pet Dogs in North America 2010-2016 (million) Exhibit 27 Dog Food Market in the US 2016-2022 (\$ billion) Exhibit 28 Type of Dogs by Size in North America 2010-2016 Exhibit 29 Dog Food Market in the US 2016-2022 (MMT) Exhibit 30 Cat Food Market in the US 2016-2022 (\$ billion) Exhibit 31 Cat Food Market in the US 2016-2022 (MMT) Exhibit 32 Pet Statistics in the US 2016 Exhibit 33 Pet Owners of Different Generations in 2016-2017



Exhibit 34 Pet Food for Other Types of Animals in the US 2016-2022 (\$ billion) Exhibit 35 Pet Food for Other Types of Animals in the US 2016-2022 (million MT) Exhibit 36 Pet Food Market in US by Food Type Exhibit 37 Share of Pet Food Market by Food Type 2016 Exhibit 38 Sales Channel of Pet Food in Key Countries 2016 Exhibit 39 Dry Pet Food Market in the US 2016-2022 (\$ billion) Exhibit 40 Dry Pet Food Market in the US 2016-2022 (MMT) Exhibit 41 Dry Pet Food Market by Animal Type (\$ billion) Exhibit 42 Wet Pet Food Market in the US 2016-2022 (\$ billion) Exhibit 43 Wet Pet Food Market in the US 2016-2022 (MMT) Exhibit 44 Wet Pet Food Market by Animal Type (\$ billion) Exhibit 45 Pet Treats Market in the US 2016-2022 (\$ billion) Exhibit 46 Pet Treat Market in the US 2016-2022 (MMT) Exhibit 47 Pet Treats Market in US by Animal Type (\$ billion) Exhibit 48 Average Selling Price of Pet Food in US 2016–2022 (\$ per kg) Exhibit 49 CAGR Comparison of Average Selling Price of Pet Food Segments 2016-2022 Exhibit 50 Average Selling Price of Dog Food in US 2016–2022 (\$ per kg)

Exhibit 51 Average Selling Price of Cat Food in US 2016–2022 (\$ per kg)



# **List Of Tables**

#### LIST OF TABLES

Table 1 Key Caveats Table 2 Currency Conversion 2013?2016 Table 3 Product Recalls from Different Pet Food Manufacturers in US Table 4 Overview of Pet Food Market in the US 2016-2022 Table 5 Advantages and Disadvantages of Dry Pet Food Table 6 Dry Pet Food Market by Animal Type 2016-2022 (\$ billion) Table 7 Dry Pet Food Market by Animal Type 2016-2022 (MMT) Table 8 Advantages and Disadvantages of Wet Pet Food Table 9 Wet Pet Food Market by Animal Type 2016-2022 (\$ billion) Table 10 Wet Pet Food Market by Animal Type 2016-20122 (MMT) Table 11 Pet Treat Food Market in US by Animal Type 2016–2022 Table 12 Pet Treat Food Market in US by Animal Type 2016–2022 Table 13 Recent M&A in Pet Food Industry Table 14 Market Ranking Analysis 2016 Table 15 Pet Food Offerings by Mars Table 16 Qualitative Summary of Pet Food Market in US Table 17 Quantitative Summary of Pet Food Market in US by Animal Type (\$ billion) Table 18 Quantitative Summary of Pet Food Market in US by Food Type (MMT) Table 19 Quantitative Summary of Dog Pet Food Market in US by Food Type (\$ billion) Table 20 Quantitative Summary of Dog Pet Food Market in US by Food Type (MMT) Table 21 Quantitative Summary of Cat Pet Food Market in US by Food Type (\$ billion) Table 22 Quantitative Summary of Cat Pet Food Market in US by Food Type (MMT) Table 23 Quantitative Summary of Pet Food Market for Other Animals in US by Food Type (\$ billion)

Table 24 Quantitative Summary of Cat Pet Food Market in US by Food Type (MMT)



# I would like to order

Product name: Pet Food Market in US - Industry Outlook and Forecast 2017 - 2022

Product link: https://marketpublishers.com/r/P343CBAF242EN.html

Price: US\$ 3,500.00 (Single User License / Electronic Delivery) If you want to order Corporate License or Hard Copy, please, contact our Customer Service: <u>info@marketpublishers.com</u>

# Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <u>https://marketpublishers.com/r/P343CBAF242EN.html</u>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name: Last name: Email: Company: Address: City: Zip code: Country: Tel: Fax: Your message:

\*\*All fields are required

Custumer signature \_\_\_\_\_

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <u>https://marketpublishers.com/docs/terms.html</u>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970